CALLICLES: The wise man, as the proverb says, is late for a fray, but not for a feast.

SOCRATES: And are we late for a feast?

CALLICLES: Yes, and a delightful feast; for Gorgias has just been exhibiting to us many fine things.

SOCRATES: It is not my fault, Callicles; our friend Chaerephon is to blame; for he would keep us loitering in the Agora.

CHAEREPHON: Never mind, Socrates; the misfortune of which I have been the cause I will also repair; for Gorgias is a friend of mine, and I will make him give the exhibition again either now, or, if you prefer, at some other time.

CALLICLES: What is the matter, Chaerephon—does Socrates want to hear Gorgias?

CHAEREPHON: Yes, that was our intention in coming.

CALLICLES: Come into my house, then; for Gorgias is staying with me, and he shall exhibit to you.

SOCRATES: Very good, Callicles; but will he answer our questions? for I want to hear from him what is the nature of his art, and what it is which he professes and teaches; he may, as you (Chaerephon) suggest, defer the exhibition to some other time.

CALLICLES: There is nothing like asking him, Socrates; and indeed to answer questions is a part of his exhibition, for he was saying only just now, that any one in my house might put any question to him, and that he would answer.

SOCRATES: How fortunate! will you ask him, Chaerephon—?

CHAEREPHON: What shall I ask him?

SOCRATES: Ask him who he is.
CHAEREPHON: What do you mean?

SOCRATES: I mean such a question as would elicit from him, if he had been a maker of shoes, the answer that he is a cobbler. Do you understand?

CHAEREPHON: I understand, and will ask him: Tell me, Gorgias, is our friend Callicles right in saying that you undertake to answer any questions which you are asked?

GORGIAS: Quite right, Chaerephon: I was saying as much only just now; and I may add, that many years have elapsed since any one has asked me a new one.

CHAEREPHON: Then you must be very ready, Gorgias.

GORGIAS: Of that, Chaerephon, you can make trial.

POLUS: Yes, indeed, and if you like, Chaerephon, you may make trial of me too, for I think that Gorgias, who has been talking a long time, is tired.

CHAEREPHON: And do you, Polus, think that you can answer better than Gorgias?

POLUS: What does that matter if I answer well enough for you?

CHAEREPHON: Not at all:—and you shall answer if you like.

POLUS: Ask:—

CHAEREPHON: My question is this: If Gorgias had the skill of his brother Herodicus, what ought we to call him? Ought he not to have the name which is given to his brother?

POLUS: Certainly.

CHAEREPHON: Then we should be right in calling him a physician?

POLUS: Yes.

CHAEREPHON: And if he had the skill of Aristophon the son of Aglaophon, or of his brother Polygnotus, what ought we to call him?

POLUS: Clearly, a painter.

CHAEREPHON: But now what shall we call him—what is the art in which he is skilled.

POLUS: O Chaerephon, there are many arts among mankind which are experimental, and have their origin in experience, for experience makes the days of men to proceed according to art, and inexperience according to chance, and different persons in different ways are proficient in different arts, and the best persons in the best arts. And our friend Gorgias is one of the best, and the art in which he is a proficient is the noblest.
SOCRATES: Polus has been taught how to make a capital speech, Gorgias; but he is not fulfilling the promise which he made to Chaerephon.

GORGIAS: What do you mean, Socrates?

SOCRATES: I mean that he has not exactly answered the question which he was asked.

GORGIAS: Then why not ask him yourself?

SOCRATES: But I would much rather ask you, if you are disposed to answer: for I see, from the few words which Polus has uttered, that he has attended more to the art which is called rhetoric than to dialectic.

POLUS: What makes you say so, Socrates?

SOCRATES: Because, Polus, when Chaerephon asked you what was the art which Gorgias knows, you praised it as if you were answering some one who found fault with it, but you never said what the art was.

POLUS: Why, did I not say that it was the noblest of arts?

SOCRATES: Yes, indeed, but that was no answer to the question: nobody asked what was the quality, but what was the nature, of the art, and by what name we were to describe Gorgias. And I would still beg you briefly and clearly, as you answered Chaerephon when he asked you at first, to say what this art is, and what we ought to call Gorgias: Or rather, Gorgias, let me turn to you, and ask the same question,—what are we to call you, and what is the art which you profess?

GORGIAS: Rhetoric, Socrates, is my art.

SOCRATES: Then I am to call you a rhetorician?

GORGIAS: Yes, Socrates, and a good one too, if you would call me that which, in Homeric language, 'I boast myself to be.'

SOCRATES: I should wish to do so.

GORGIAS: Then pray do.

SOCRATES: And are we to say that you are able to make other men rhetoricians?

GORGIAS: Yes, that is exactly what I profess to make them, not only at Athens, but in all places.

SOCRATES: And will you continue to ask and answer questions, Gorgias, as we are at present doing, and reserve for another occasion the longer mode of speech which Polus was attempting? Will you keep your promise, and answer shortly the questions which are asked of you?

GORGIAS: Some answers, Socrates, are of necessity longer; but I will do my best to make them as short as possible; for a part of my profession is that I can be as short as any one.
SOCRATES: That is what is wanted, Gorgias; exhibit the shorter method now, and the longer one at some other time.

GORGIAS: Well, I will; and you will certainly say, that you never heard a man use fewer words.

SOCRATES: Very good then; as you profess to be a rhetorician, and a maker of rhetoricians, let me ask you, with what is rhetoric concerned: I might ask with what is weaving concerned, and you would reply (would you not?), with the making of garments?

GORGIAS: Yes.

SOCRATES: And music is concerned with the composition of melodies?

GORGIAS: It is.

SOCRATES: By Hera, Gorgias, I admire the surpassing brevity of your answers.

GORGIAS: Yes, Socrates, I do think myself good at that.

SOCRATES: I am glad to hear it; answer me in like manner about rhetoric: with what is rhetoric concerned?

GORGIAS: With discourse.

SOCRATES: What sort of discourse, Gorgias?—such discourse as would teach the sick under what treatment they might get well?

GORGIAS: No.

SOCRATES: Then rhetoric does not treat of all kinds of discourse?

GORGIAS: Certainly not.

SOCRATES: And yet rhetoric makes men able to speak?

GORGIAS: Yes.

SOCRATES: And to understand that about which they speak?

GORGIAS: Of course.

SOCRATES: But does not the art of medicine, which we were just now mentioning, also make men able to understand and speak about the sick?

GORGIAS: Certainly.

SOCRATES: Then medicine also treats of discourse?

GORGIAS: Yes.
SOCRATES: Of discourse concerning diseases?

GORGIAS: Just so.

SOCRATES: And does not gymnastic also treat of discourse concerning the good or evil condition of the body?

GORGIAS: Very true.

SOCRATES: And the same, Gorgias, is true of the other arts:—all of them treat of discourse concerning the subjects with which they severally have to do.

GORGIAS: Clearly.

SOCRATES: Then why, if you call rhetoric the art which treats of discourse, and all the other arts treat of discourse, do you not call them arts of rhetoric?

GORGIAS: Because, Socrates, the knowledge of the other arts has only to do with some sort of external action, as of the hand; but there is no such action of the hand in rhetoric which works and takes effect only through the medium of discourse. And therefore I am justified in saying that rhetoric treats of discourse.

… [some text taken out] …

SOCRATES: And now let us have from you, Gorgias, the truth about rhetoric: which you would admit (would you not?) to be one of those arts which act always and fulfil all their ends through the medium of words?

GORGIAS: True.

SOCRATES: Words which do what? I should ask. To what class of things do the words which rhetoric uses relate?

GORGIAS: To the greatest, Socrates, and the best of human things.

SOCRATES: That again, Gorgias is ambiguous; I am still in the dark: for which are the greatest and best of human things? I dare say that you have heard men singing at feasts the old drinking song, in which the singers enumerate the goods of life, first health, beauty next, thirdly, as the writer of the song says, wealth honestly obtained.

GORGIAS: Yes, I know the song; but what is your drift?

SOCRATES: I mean to say, that the producers of those things which the author of the song praises, that is to say, the physician, the trainer, the money-maker, will at once come to you, and first the physician will say: 'O Socrates, Gorgias is deceiving you, for my art is concerned with the greatest good of men and not his.' And when I ask, Who are you? he will reply, 'I am a physician.' What do you mean? I shall say. Do you mean that your art produces the greatest good? 'Certainly,' he will answer, 'for is not health the greatest good? What greater good can men have, Socrates?' And after him the trainer will come and say, 'I too, Socrates, shall be greatly surprised if Gorgias can show more good of his art than I can show
of mine.' To him again I shall say, Who are you, honest friend, and what is your business? 'I am a trainer,' he will reply, 'and my business is to make men beautiful and strong in body.' When I have done with the trainer, there arrives the money-maker, and he, as I expect, will utterly despise them all. 'Consider Socrates,' he will say, 'whether Gorgias or any one else can produce any greater good than wealth.' Well, you and I say to him, and are you a creator of wealth? 'Yes,' he replies. And who are you? 'A money-maker.' And do you consider wealth to be the greatest good of man? 'Of course,' will be his reply. And we shall rejoin: Yes; but our friend Gorgias contends that his art produces a greater good than yours. And then he will be sure to go on and ask, 'What good? Let Gorgias answer.' Now I want you, Gorgias, to imagine that this question is asked of you by them and by me; What is that which, as you say, is the greatest good of man, and of which you are the creator? Answer us.

GORGIAS: That good, Socrates, which is truly the greatest, being that which gives to men freedom in their own persons, and to individuals the power of ruling over others in their several states.

SOCRATES: And what would you consider this to be?

GORGIAS: What is there greater than the word which persuades the judges in the courts, or the senators in the council, or the citizens in the assembly, or at any other political meeting?—if you have the power of uttering this word, you will have the physician your slave, and the trainer your slave, and the money-maker of whom you talk will be found to gather treasures, not for himself, but for you who are able to speak and to persuade the multitude.

SOCRATES: Now I think, Gorgias, that you have very accurately explained what you conceive to be the art of rhetoric; and you mean to say, if I am not mistaken, that rhetoric is the artificer of persuasion, having this and no other business, and that this is her crown and end. Do you know any other effect of rhetoric over and above that of producing persuasion?

GORGIAS: No: the definition seems to me very fair, Socrates; for persuasion is the chief end of rhetoric.

SOCRATES: Then hear me, Gorgias, for I am quite sure that if there ever was a man who entered on the discussion of a matter from a pure love of knowing the truth, I am such a one, and I should say the same of you.

GORGIAS: What is coming, Socrates?

SOCRATES: I will tell you: I am very well aware that I do not know what, according to you, is the exact nature, or what are the topics of that persuasion of which you speak, and which is given by rhetoric; although I have a suspicion about both the one and the other. And I am going to ask—what is this power of persuasion which is given by rhetoric, and about what? But why, if I have a suspicion, do I ask instead of telling you? Not for your sake, but in order that the argument may proceed in such a manner as is most likely to set forth the truth. And I would have you observe, that I am right in asking this further question: If I asked, 'What sort of a painter is Zeuxis?' and you said, 'The painter of figures,' should I not be right in asking, 'What kind of figures, and where do you find them?'

GORGIAS: Certainly.

SOCRATES: And the reason for asking this second question would be, that there are other painters besides, who paint many other figures?
GORGIAS: True.

SOCRATES: But if there had been no one but Zeuxis who painted them, then you would have answered very well?

GORGIAS: Quite so.

SOCRATES: Now I want to know about rhetoric in the same way;—is rhetoric the only art which brings persuasion, or do other arts have the same effect? I mean to say—Does he who teaches anything persuade men of that which he teaches or not?

GORGIAS: He persuades, Socrates,—there can be no mistake about that.

SOCRATES: Again, if we take the arts of which we were just now speaking:—do not arithmetic and the arithmeticians teach us the properties of number?

GORGIAS: Certainly.

SOCRATES: And therefore persuade us of them?

GORGIAS: Yes.

SOCRATES: Then arithmetic as well as rhetoric is an artificer of persuasion?

GORGIAS: Clearly.

SOCRATES: And if any one asks us what sort of persuasion, and about what,—we shall answer, persuasion which teaches the quantity of odd and even; and we shall be able to show that all the other arts of which we were just now speaking are artificers of persuasion, and of what sort, and about what.

GORGIAS: Very true.

SOCRATES: Then rhetoric is not the only artificer of persuasion?

GORGIAS: True.

SOCRATES: Seeing, then, that not only rhetoric works by persuasion, but that other arts do the same, as in the case of the painter, a question has arisen which is a very fair one: Of what persuasion is rhetoric the artificer, and about what?—is not that a fair way of putting the question?

GORGIAS: I think so.

SOCRATES: Then, if you approve the question, Gorgias, what is the answer?

GORGIAS: I answer, Socrates, that rhetoric is the art of persuasion in courts of law and other assemblies, as I was just now saying, and about the just and unjust.

SOCRATES: And that, Gorgias, was what I was suspecting to be your notion; yet I would not have you wonder if by-and-by I am found repeating a seemingly plain question; for I ask not in order to confute
you, but as I was saying that the argument may proceed consecutively, and that we may not get the habit of anticipating and suspecting the meaning of one another's words; I would have you develope your own views in your own way, whatever may be your hypothesis.

GORGIAS: I think that you are quite right, Socrates.

SOCRATES: Then let me raise another question; there is such a thing as 'having learned'?

GORGIAS: Yes.

SOCRATES: And there is also 'having believed'?

GORGIAS: Yes.

SOCRATES: And is the 'having learned' the same as 'having believed,' and are learning and belief the same things?

GORGIAS: In my judgment, Socrates, they are not the same.

SOCRATES: And your judgment is right, as you may ascertain in this way:—If a person were to say to you, 'Is there, Gorgias, a false belief as well as a true?'—you would reply, if I am not mistaken, that there is.

GORGIAS: Yes.

SOCRATES: Well, but is there a false knowledge as well as a true?

GORGIAS: No.

SOCRATES: No, indeed; and this again proves that knowledge and belief differ.

GORGIAS: Very true.

SOCRATES: And yet those who have learned as well as those who have believed are persuaded?

GORGIAS: Just so.

SOCRATES: Shall we then assume two sorts of persuasion,—one which is the source of belief without knowledge, as the other is of knowledge?

GORGIAS: By all means.

SOCRATES: And which sort of persuasion does rhetoric create in courts of law and other assemblies about the just and unjust, the sort of persuasion which gives belief without knowledge, or that which gives knowledge?

GORGIAS: Clearly, Socrates, that which only gives belief.
SOCRATES: Then rhetoric, as would appear, is the artificer of a persuasion which creates belief about the just and unjust, but gives no instruction about them?

GORGIAS: True.

SOCRATES: And the rhetorician does not instruct the courts of law or other assemblies about things just and unjust, but he creates belief about them; for no one can be supposed to instruct such a vast multitude about such high matters in a short time?

GORGIAS: Certainly not.

SOCRATES: Come, then, and let us see what we really mean about rhetoric; for I do not know what my own meaning is as yet. When the assembly meets to elect a physician or a shipwright or any other craftsman, will the rhetorician be taken into counsel? Surely not. For at every election he ought to be chosen who is most skilled; and, again, when walls have to be built or harbours or docks to be constructed, not the rhetorician but the master workman will advise; or when generals have to be chosen and an order of battle arranged, or a position taken, then the military will advise and not the rhetoricians: what do you say, Gorgias? Since you profess to be a rhetorician and a maker of rhetoricians, I cannot do better than learn the nature of your art from you. And here let me assure you that I have your interest in view as well as my own. For likely enough some one or other of the young men present might desire to become your pupil, and in fact I see some, and a good many too, who have this wish, but they would be too modest to question you. And therefore when you are interrogated by me, I would have you imagine that you are interrogated by them. ‘What is the use of coming to you, Gorgias?’ they will say—‘about what will you teach us to advise the state?—about the just and unjust only, or about those other things also which Socrates has just mentioned?’ How will you answer them?

GORGIAS: I like your way of leading us on, Socrates, and I will endeavour to reveal to you the whole nature of rhetoric. You must have heard, I think, that the docks and the walls of the Athenians and the plan of the harbour were devised in accordance with the counsels, partly of Themistocles, and partly of Pericles, and not at the suggestion of the builders.

SOCRATES: Such is the tradition, Gorgias, about Themistocles; and I myself heard the speech of Pericles when he advised us about the middle wall.

GORGIAS: And you will observe, Socrates, that when a decision has to be given in such matters the rhetoricians are the advisers; they are the men who win their point.

SOCRATES: I had that in my admiring mind, Gorgias, when I asked what is the nature of rhetoric, which always appears to me, when I look at the matter in this way, to be a marvel of greatness.

GORGIAS: A marvel, indeed, Socrates, if you only knew how rhetoric comprehends and holds under her sway all the inferior arts. Let me offer you a striking example of this. On several occasions I have been with my brother Herodicus or some other physician to see one of his patients, who would not allow the physician to give him medicine, or apply the knife or hot iron to him; and I have persuaded him to do for me what he would not do for the physician just by the use of rhetoric. And I say that if a rhetorician and a physician were to go to any city, and had there to argue in the Ecclesia or any other assembly as to which of them should be elected state-physician, the physician would have no chance; but he who could speak would be chosen if he wished; and in a contest with a man of any other profession the rhetorician more than any one would have the power of getting himself chosen, for he can speak more persuasively
to the multitude than any of them, and on any subject. Such is the nature and power of the art of rhetoric! And yet, Socrates, rhetoric should be used like any other competitive art, not against everybody,—the rhetorician ought not to abuse his strength any more than a pugilist or pancratist or other master of fence;—because he has powers which are more than a match either for friend or enemy, he ought not therefore to strike, stab, or slay his friends. Suppose a man to have been trained in the palestra and to be a skilful boxer,—he in the fulness of his strength goes and strikes his father or mother or one of his familiars or friends; but that is no reason why the trainers or fencing-masters should be held in detestation or banished from the city;—surely not. For they taught their art for a good purpose, to be used against enemies and evil-doers, in self-defence not in aggression, and others have perverted their instructions, and turned to a bad use their own strength and skill. But not on this account are the teachers bad, neither is the art in fault, or bad in itself; I should rather say that those who make a bad use of the art are to blame. And the same argument holds good of rhetoric; for the rhetorician can speak against all men and upon any subject,—in short, he can persuade the multitude better than any other man of anything which he pleases, but he should not therefore seek to defraud the physician or any other artist of his reputation merely because he has the power; he ought to use rhetoric fairly, as he would also use his athletic powers. And if after having become a rhetorician he makes a bad use of his strength and skill, his instructor surely ought not on that account to be held in detestation or banished. For he was intended by his teacher to make a good use of his instructions, but he abuses them. And therefore he is the person who ought to be held in detestation, banished, and put to death, and not his instructor.

SOCRATES: You, Gorgias, like myself, have had great experience of disputation, and you must have observed, I think, that they do not always terminate in mutual edification, or in the definition by either party of the subjects which they are discussing; but disagreements are apt to arise—somebody says that another has not spoken truly or clearly; and then they get into a passion and begin to quarrel, both parties conceiving that their opponents are arguing from personal feeling only and jealousy of themselves, not from any interest in the question at issue. And sometimes they will go on abusing one another until the company at last are quite vexed at themselves for ever listening to such fellows. Why do I say this? Why, because I cannot help feeling that you are now saying what is not quite consistent or accordant with what you were saying at first about rhetoric. And I am afraid to point this out to you, lest you should think that I have some animosity against you, and that I speak, not for the sake of discovering the truth, but from jealousy of you. Now if you are one of my sort, I should like to cross-examine you, but if not I will let you alone. And what is my sort? you will ask. I am one of those who are very willing to be refuted if I say anything which is not true, and very willing to refute any one else who says what is not true, and quite as ready to be refuted as to refute; for I hold that this is the greater gain of the two, just as the gain is greater of being cured of a very great evil than of curing another. For I imagine that there is no evil which a man can endure so great as an erroneous opinion about the matters of which we are speaking; and if you claim to be one of my sort, let us have the discussion out, but if you would rather have done, no matter;—let us make an end of it.

GORGIAS: I should say, Socrates, that I am quite the man whom you indicate; but, perhaps, we ought to consider the audience, for, before you came, I had already given a long exhibition, and if we proceed the argument may run on to a great length. And therefore I think that we should consider whether we may not be detaining some part of the company when they are wanting to do something else.

CHAEREPHON: You hear the audience cheering, Gorgias and Socrates, which shows their desire to listen to you; and for myself, Heaven forbid that I should have any business on hand which would take me away from a discussion so interesting and so ably maintained.
CALLICLES: By the gods, Chaerephon, although I have been present at many discussions, I doubt whether I was ever so much delighted before, and therefore if you go on discoursing all day I shall be the better pleased.

SOCRATES: I may truly say, Callicles, that I am willing, if Gorgias is.

GORGIAS: After all this, Socrates, I should be disgraced if I refused, especially as I have promised to answer all comers; in accordance with the wishes of the company, then, do you begin, and ask of me any question which you like.

SOCRATES: Let me tell you then, Gorgias, what surprises me in your words; though I dare say that you may be right, and I may have misunderstood your meaning. You say that you can make any man, who will learn of you, a rhetorician?

GORGIAS: Yes.

SOCRATES: Do you mean that you will teach him to gain the ears of the multitude on any subject, and this not by instruction but by persuasion?

GORGIAS: Quite so.

SOCRATES: You were saying, in fact, that the rhetorician will have greater powers of persuasion than the physician even in a matter of health?

GORGIAS: Yes, with the multitude,—that is.

SOCRATES: You mean to say, with the ignorant; for with those who know he cannot be supposed to have greater powers of persuasion.

GORGIAS: Very true.

SOCRATES: But if he is to have more power of persuasion than the physician, he will have greater power than he who knows?

GORGIAS: Certainly.

SOCRATES: Although he is not a physician:—is he?

GORGIAS: No.

SOCRATES: And he who is not a physician must, obviously, be ignorant of what the physician knows.

GORGIAS: Clearly.

SOCRATES: Then, when the rhetorician is more persuasive than the physician, the ignorant is more persuasive with the ignorant than he who has knowledge?—is not that the inference?

GORGIAS: In the case supposed:—yes.
SOCRATES: And the same holds of the relation of rhetoric to all the other arts; the rhetorician need not know the truth about things; he has only to discover some way of persuading the ignorant that he has more knowledge than those who know?

GORGIAS: Yes, Socrates, and is not this a great comfort?—not to have learned the other arts, but the art of rhetoric only, and yet to be in no way inferior to the professors of them?

SOCRATES: Whether the rhetorician is or not inferior on this account is a question which we will hereafter examine if the enquiry is likely to be of any service to us; but I would rather begin by asking, whether he is or is not as ignorant of the just and unjust, base and honourable, good and evil, as he is of medicine and the other arts; I mean to say, does he really know anything of what is good and evil, base or honourable, just or unjust in them; or has he only a way with the ignorant of persuading them that he not knowing is to be esteemed to know more about these things than some one else who knows? Or must the pupil know these things and come to you knowing them before he can acquire the art of rhetoric? If he is ignorant, you who are the teacher of rhetoric will not teach him—it is not your business; but you will make him seem to the multitude to know them, when he does not know them; and seem to be a good man, when he is not. Or will you be unable to teach him rhetoric at all, unless he knows the truth of these things first? What is to be said about all this? By heavens, Gorgias, I wish that you would reveal to me the power of rhetoric, as you were saying that you would.

GORGIAS: Well, Socrates, I suppose that if the pupil does chance not to know them, he will have to learn of me these things as well.

SOCRATES: Say no more, for there you are right; and so he whom you make a rhetorician must either know the nature of the just and unjust already, or he must be taught by you.

GORGIAS: Certainly.

SOCRATES: Well, and is not he who has learned carpentering a carpenter?

GORGIAS: Yes.

SOCRATES: And he who has learned music a musician?

GORGIAS: Yes.

SOCRATES: And he who has learned medicine is a physician, in like manner? He who has learned anything whatever is that which his knowledge makes him.

GORGIAS: Certainly.

SOCRATES: And in the same way, he who has learned what is just is just?

GORGIAS: To be sure.

SOCRATES: And he who is just may be supposed to do what is just?

GORGIAS: Yes.
SOCRATES: And must not the just man always desire to do what is just?

GORGIAS: That is clearly the inference.

SOCRATES: Surely, then, the just man will never consent to do injustice?

GORGIAS: Certainly not.

SOCRATES: And according to the argument the rhetorician must be a just man?

GORGIAS: Yes.

SOCRATES: And will therefore never be willing to do injustice?

GORGIAS: Clearly not.

SOCRATES: But do you remember saying just now that the trainer is not to be accused or banished if the pugilist makes a wrong use of his pugilistic art; and in like manner, if the rhetorician makes a bad and unjust use of his rhetoric, that is not to be laid to the charge of his teacher, who is not to be banished, but the wrong-doer himself who made a bad use of his rhetoric—he is to be banished—was not that said?

GORGIAS: Yes, it was.

SOCRATES: But now we are affirming that the aforesaid rhetorician will never have done injustice at all?

GORGIAS: True.

SOCRATES: And at the very outset, Gorgias, it was said that rhetoric treated of discourse, not (like arithmetic) about odd and even, but about just and unjust? Was not this said?

GORGIAS: Yes.

SOCRATES: I was thinking at the time, when I heard you saying so, that rhetoric, which is always discoursing about justice, could not possibly be an unjust thing. But when you added, shortly afterwards, that the rhetorician might make a bad use of rhetoric I noted with surprise the inconsistency into which you had fallen; and I said, that if you thought, as I did, that there was a gain in being refuted, there would be an advantage in going on with the question, but if not, I would leave off. And in the course of our investigations, as you will see yourself, the rhetorician has been acknowledged to be incapable of making an unjust use of rhetoric, or of willingness to do injustice. By the dog, Gorgias, there will be a great deal of discussion, before we get at the truth of all this.

POLUS: And do even you, Socrates, seriously believe what you are now saying about rhetoric? What! because Gorgias was ashamed to deny that the rhetorician knew the just and the honourable and the good, and admitted that to any one who came to him ignorant of them he could teach them, and then out of this admission there arose a contradiction—the thing which you dearly love, and to which not he, but you, brought the argument by your captious questions—(do you seriously believe that there is any truth
in all this?) For will any one ever acknowledge that he does not know, or cannot teach, the nature of justice? The truth is, that there is great want of manners in bringing the argument to such a pass.

SOCRATES: Illustrious Polus, the reason why we provide ourselves with friends and children is, that when we get old and stumble, a younger generation may be at hand to set us on our legs again in our words and in our actions: and now, if I and Gorgias are stumbling, here are you who should raise us up; and I for my part engage to retract any error into which you may think that I have fallen—upon one condition:

POLUS: What condition?

SOCRATES: That you contract, Polus, the prolixity of speech in which you indulged at first.

POLUS: What! do you mean that I may not use as many words as I please?

SOCRATES: Only to think, my friend, that having come on a visit to Athens, which is the most free-spoken state in Hellas, you when you got there, and you alone, should be deprived of the power of speech—that would be hard indeed. But then consider my case:—shall not I be very hardly used, if, when you are making a long oration, and refusing to answer what you are asked, I am compelled to stay and listen to you, and may not go away? I say rather, if you have a real interest in the argument, or, to repeat my former expression, have any desire to set it on its legs, take back any statement which you please; and in your turn ask and answer, like myself and Gorgias—refute and be refuted: for I suppose that you would claim to know what Gorgias knows—would you not?

POLUS: Yes.

SOCRATES: And you, like him, invite any one to ask you about anything which he pleases, and you will know how to answer him?

POLUS: To be sure.

SOCRATES: And now, which will you do, ask or answer?

POLUS: I will ask; and do you answer me, Socrates, the same question which Gorgias, as you suppose, is unable to answer: What is rhetoric?

SOCRATES: Do you mean what sort of an art?

POLUS: Yes.

SOCRATES: To say the truth, Polus, it is not an art at all, in my opinion.

POLUS: Then what, in your opinion, is rhetoric?

SOCRATES: A thing which, as I was lately reading in a book of yours, you say that you have made an art.

POLUS: What thing?
SOCRATES: I should say a sort of experience.

POLUS: Does rhetoric seem to you to be an experience?

SOCRATES: That is my view, but you may be of another mind.

POLUS: An experience in what?

SOCRATES: An experience in producing a sort of delight and gratification.

POLUS: And if able to gratify others, must not rhetoric be a fine thing?

SOCRATES: What are you saying, Polus? Why do you ask me whether rhetoric is a fine thing or not, when I have not as yet told you what rhetoric is?

POLUS: Did I not hear you say that rhetoric was a sort of experience?

SOCRATES: Will you, who are so desirous to gratify others, afford a slight gratification to me?

POLUS: I will.

SOCRATES: Will you ask me, what sort of an art is cookery?

POLUS: What sort of an art is cookery?

SOCRATES: Not an art at all, Polus.

POLUS: What then?

SOCRATES: I should say an experience.

POLUS: In what? I wish that you would explain to me.

SOCRATES: An experience in producing a sort of delight and gratification, Polus.

POLUS: Then are cookery and rhetoric the same?

SOCRATES: No, they are only different parts of the same profession.

POLUS: Of what profession?

SOCRATES: I am afraid that the truth may seem discourteous; and I hesitate to answer, lest Gorgias should imagine that I am making fun of his own profession. For whether or no this is that art of rhetoric which Gorgias practises I really cannot tell: — from what he was just now saying, nothing appeared of what he thought of his art, but the rhetoric which I mean is a part of a not very creditable whole.

GORGIAS: A part of what, Socrates? Say what you mean, and never mind me.
SOCRATES: In my opinion then, Gorgias, the whole of which rhetoric is a part is not an art at all, but the habit of a bold and ready wit, which knows how to manage mankind: this habit I sum up under the word 'flattery'; and it appears to me to have many other parts, one of which is cookery, which may seem to be an art, but, as I maintain, is only an experience or routine and not an art:—another part is rhetoric, and the art of attiring [cosmetics] and sophistry are two others: thus there are four branches, and four different things answering to them. And Polus may ask, if he likes, for he has not as yet been informed, what part of flattery is rhetoric: he did not see that I had not yet answered him when he proceeded to ask a further question: Whether I do not think rhetoric a fine thing? But I shall not tell him whether rhetoric is a fine thing or not, until I have first answered, 'What is rhetoric?' For that would not be right, Polus; but I shall be happy to answer, if you will ask me, What part of flattery is rhetoric?

POLUS: I will ask and do you answer? What part of flattery is rhetoric?

SOCRATES: Will you understand my answer? Rhetoric, according to my view, is the ghost or counterfeit of a part of politics.

POLUS: And noble or ignoble?

SOCRATES: Ignoble, I should say, if I am compelled to answer, for I call what is bad ignoble: though I doubt whether you understand what I was saying before.

GORGIA: Indeed, Socrates, I cannot say that I understand myself.

SOCRATES: I do not wonder, Gorgias; for I have not as yet explained myself, and our friend Polus, colt by name and colt by nature, is apt to run away. (This is an untranslatable play on the name 'Polus,' which means 'a colt.')

GORGIA: Never mind him, but explain to me what you mean by saying that rhetoric is the counterfeit of a part of politics.

SOCRATES: I will try, then, to explain my notion of rhetoric, and if I am mistaken, my friend Polus shall refute me. We may assume the existence of bodies and of souls?

GORGIA: Of course.

SOCRATES: You would further admit that there is a good condition of either of them?

GORGIA: Yes.

SOCRATES: Which condition may not be really good, but good only in appearance? I mean to say, that there are many persons who appear to be in good health, and whom only a physician or trainer will discern at first sight not to be in good health.

GORGIA: True.

SOCRATES: And this applies not only to the body, but also to the soul: in either there may be that which gives the appearance of health and not the reality?

GORGIA: Yes, certainly.
SOCRATES: And now I will endeavour to explain to you more clearly what I mean: The soul and body being two, have two arts corresponding to them: there is the art of politics attending on the soul; and another art attending on the body, of which I know no single name, but which may be described as having two divisions, one of them gymnastic, and the other medicine. And in politics there is a legislative part, which answers to gymnastic, as justice does to medicine; and the two parts run into one another, justice having to do with the same subject as legislation, and medicine with the same subject as gymnastic, but with a difference. Now, seeing that there are these four arts, two attending on the body and two on the soul for their highest good; flattery knowing, or rather guessing their natures, has distributed herself into four shams or simulations of them; she puts on the likeness of some one or other of them, and pretends to be that which she simulates, and having no regard for men's highest interests, is ever making pleasure the bait of the unwary, and deceiving them into the belief that she is of the highest value to them. Cookery simulates the disguise of medicine, and pretends to know what food is the best for the body; and if the physician and the cook had to enter into a competition in which children were the judges, or men who had no more sense than children, as to which of them best understands the goodness or badness of food, the physician would be starved to death. A flattery I deem this to be and of an ignoble sort, Polus, for to you I am now addressing myself, because it aims at pleasure without any thought of the best. An art I do not call it, but only an experience, because it is unable to explain or to give a reason of the nature of it. And I do not call any irrational thing an art; but if you dispute my words, I am prepared to argue in defence of them.

Cookery, then, I maintain to be a flattery which takes the form of medicine; and attiring [cosmetics], in like manner, is a flattery which takes the form of gymnastic, and is knavish, false, ignoble, illiberal, working deceitfully by the help of lines, and colours, and enamels, and garments, and making men affect a spurious beauty to the neglect of the true beauty which is given by gymnastic.

I would rather not be tedious, and therefore I will only say, after the manner of the geometricians (for I think that by this time you will be able to follow)

as attiring [cosmetics]: gymnastic:: cookery: medicine;

or rather,

as attiring [cosmetics]: gymnastic:: sophistry: legislation;

and

as cookery: medicine:: rhetoric: justice.

And this, I say, is the natural difference between the rhetorician and the sophist, but by reason of their near connection, they are apt to be jumbled up together; neither do they know what to make of themselves, nor do other men know what to make of them. For if the body presided over itself, and were not under the guidance of the soul, and the soul did not discern and discriminate between cookery and medicine, but the body was made the judge of them, and the rule of judgment was the bodily delight which was given by them, then the word of Anaxagoras, that word with which you, friend Polus, are so well acquainted, would prevail far and wide: 'Chaos' would come again, and cookery, health, and medicine would mingle in an indiscriminate mass. And now I have told you my notion of rhetoric, which is, in relation to the soul, what cookery is to the body. I may have been inconsistent in making a long speech, when I would not allow you to discourse at length. But I think that I may be excused, because you did not understand me, and could make no use of my answer when I spoke shortly, and
therefore I had to enter into an explanation. And if I show an equal inability to make use of yours, I hope that you will speak at equal length; but if I am able to understand you, let me have the benefit of your brevity, as is only fair: And now you may do what you please with my answer.

… [some of the text taken out here by Hendricks] …

CALLICLES: O Socrates, you are a regular declaimer, and seem to be running riot in the argument. And now you are declaiming in this way because Polus has fallen into the same error himself of which he accused Gorgias:—for he said that when Gorgias was asked by you, whether, if some one came to him who wanted to learn rhetoric, and did not know justice, he would teach him justice, Gorgias in his modesty replied that he would, because he thought that mankind in general would be displeased if he answered 'No'; and then in consequence of this admission, Gorgias was compelled to contradict himself, that being just the sort of thing in which you delight. Whereupon Polus laughed at you deservedly, as I think; but now he has himself fallen into the same trap. I cannot say very much for his wit when he conceded to you that to do is more dishonourable than to suffer injustice, for this was the admission which led to his being entangled by you; and because he was too modest to say what he thought, he had his mouth stopped. For the truth is, Socrates, that you, who pretend to be engaged in the pursuit of truth, are appealing now to the popular and vulgar notions of right, which are not natural, but only conventional. Convention and nature are generally at variance with one another: and hence, if a person is too modest to say what he thinks, he is compelled to contradict himself; and you, in your ingenuity perceiving the advantage to be thereby gained, slyly ask of him who is arguing conventionally a question which is to be determined by the rule of nature; and if he is talking of the rule of nature, you slip away to custom: as, for instance, you did in this very discussion about doing and suffering injustice. When Polus was speaking of the conventionally dishonourable, you assailed him from the point of view of nature; for by the rule of nature, to suffer injustice is the greater disgrace because the greater evil; but conventionally, to do evil is the more disgraceful. For the suffering of injustice is not the part of a man, but of a slave, who indeed had better die than live; since when he is wronged and trampled upon, he is unable to help himself, or any other about whom he cares. The reason, as I conceive, is that the makers of laws are the majority who are weak; and they make laws and distribute praises and censures with a view to themselves and to their own interests; and they terrify the stronger sort of men, and those who are able to get the better of them, in order that they may not get the better of them; and they say, that dishonesty is shameful and unjust; meaning, by the word injustice, the desire of a man to have more than his neighbours; for knowing their own inferiority, I suspect that they are too glad of equality. And therefore the endeavour to have more than the many, is conventionally said to be shameful and unjust, and is called injustice …, whereas nature herself intimates that it is just for the better to have more than the worse, the more powerful than the weaker; and in many ways she shows, among men as well as among animals, and indeed among whole cities and races, that justice consists in the superior ruling over and having more than the inferior. For on what principle of justice did Xerxes invade Hellas, or his father the Scythians? (not to speak of numberless other examples). Nay, but these are the men who act according to nature; yes, by Heaven, and according to the law of nature: not, perhaps, according to that artificial law, which we invent and impose upon our fellows, of whom we take the best and strongest from their youth upwards, and tame them like young lions,—charming them with the sound of the voice, and saying to them, that with equality they must be content, and that the equal is the honourable and the just. But if there were a man who had sufficient force, he would shake off and break through, and escape from all this; he would trample under foot all our formulas and spells and charms, and all our laws
which are against nature: the slave would rise in rebellion and be lord over us, and the light of natural justice would shine forth.

And this is true, as you may ascertain, if you will leave philosophy and go on to higher things: for philosophy, Socrates, if pursued in moderation and at the proper age, is an elegant accomplishment, but too much philosophy is the ruin of human life. Even if a man has good parts, still, if he carries philosophy into later life, he is necessarily ignorant of all those things which a gentleman and a person of honour ought to know; he is inexperienced in the laws of the State, and in the language which ought to be used in the dealings of man with man, whether private or public, and utterly ignorant of the pleasures and desires of mankind and of human character in general. And people of this sort, when they betake themselves to politics or business, are as ridiculous as I imagine the politicians to be, when they make their appearance in the arena of philosophy.

Philosophy, as a part of education, is an excellent thing, and there is no disgrace to a man while he is young in pursuing such a study; but when he is more advanced in years, the thing becomes ridiculous, and I feel towards philosophers as I do towards those who lisp and imitate children. For I love to see a little child, who is not of an age to speak plainly, lisping at his play; there is an appearance of grace and freedom in his utterance, which is natural to his childish years. But when I hear some small creature carefully articulating its words, I am offended; the sound is disagreeable, and has to my ears the twang of slavery. So when I hear a man lisping, or see him playing like a child, his behaviour appears to me ridiculous and unmanly and worthy of stripes. And I have the same feeling about students of philosophy; when I see a youth thus engaged,—the study appears to me to be in character, and becoming a man of liberal education, and him who neglects philosophy I regard as an inferior man, who will never aspire to anything great or noble. But if I see him continuing the study in later life, and not leaving off, I should like to beat him, Socrates; for, as I was saying, such a one, even though he have good natural parts, becomes effeminate. He flies from the busy centre and the market-place, in which, as the poet says, men become distinguished; he creeps into a corner for the rest of his life, and talks in a whisper with three or four admiring youths, but never speaks out like a freeman in a satisfactory manner.

Now I, Socrates, am very well inclined towards you, and my feeling may be compared with that of Zethus towards Amphion, in the play of Euripides, whom I was mentioning just now: for I am disposed to say to you much what Zethus said to his brother, that you, Socrates, are careless about the things of which you ought to be careful; and that you

'Who have a soul so noble, are remarkable for a puerile exterior; Neither in a court of justice could you state a case, or give any reason or proof, Or offer valiant counsel on another's behalf.'

And you must not be offended, my dear Socrates, for I am speaking out of good-will towards you, if I ask whether you are not ashamed of being thus defenceless; which I affirm to be the condition not of you only but of all those who will carry the study of philosophy too far. For suppose that some one were to take you, or any one of your sort, off to prison, declaring that you had done wrong when you had done no wrong, you must allow that you would not know what to do:—there you would stand giddy and gaping, and not having a word to say; and when you went up before the Court, even if the accuser were a poor creature and not good for much, you would die if he were disposed to claim the penalty of death. And yet, Socrates, what is the value of
'An art which converts a man of sense into a fool,'

who is helpless, and has no power to save either himself or others, when he is in the greatest danger and is going to be despoiled by his enemies of all his goods, and has to live, simply deprived of his rights of citizenship?—he being a man who, if I may use the expression, may be boxed on the ears with impunity. Then, my good friend, take my advice, and refute no more:

'Learn the philosophy of business, and acquire the reputation of wisdom. But leave to others these niceties,'

whether they are to be described as follies or absurdities:

'For they will only Give you poverty for the inmate of your dwelling.'

Cease, then, emulating these paltry splitters of words, and emulate only the man of substance and honour, who is well to do.

SOCRATES: If my soul, Callicles, were made of gold, should I not rejoice to discover one of those stones with which they test gold, and the very best possible one to which I might bring my soul; and if the stone and I agreed in approving of her training, then I should know that I was in a satisfactory state, and that no other test was needed by me.

CALLICLES: What is your meaning, Socrates?

SOCRATES: I will tell you; I think that I have found in you the desired touchstone.

CALLICLES: Why?

SOCRATES: Because I am sure that if you agree with me in any of the opinions which my soul forms, I have at last found the truth indeed. For I consider that if a man is to make a complete trial of the good or evil of the soul, he ought to have three qualities—knowledge, good-will, outspokenness, which are all possessed by you. Many whom I meet are unable to make trial of me, because they are not wise as you are; others are wise, but they will not tell me the truth, because they have not the same interest in me which you have; and these two strangers, Gorgias and Polus, are undoubtedly wise men and my very good friends, but they are not outspoken enough, and they are too modest. Why, their modesty is so great that they are driven to contradict themselves, first one and then the other of them, in the face of a large company, on matters of the highest moment. But you have all the qualities in which these others are deficient, having received an excellent education; to this many Athenians can testify. And you are my friend. Shall I tell you why I think so? I know that you, Callicles, and Tisander of Aphidnae, and Andron the son of Androtion, and Nausicydes of the deme of Cholarges, studied together: there were four of you, and I once heard you advising with one another as to the extent to which the pursuit of philosophy should be carried, and, as I know, you came to the conclusion that the study should not be pushed too much into detail. You were cautioning one another not to be overwise; you were afraid that too much wisdom might unconsciously to yourselves be the ruin of you. And now when I hear you giving the same advice to me which you then gave to your most intimate friends, I have a sufficient evidence of your real good-will to me. And of the frankness of your nature and freedom from modesty I am assured by yourself, and the assurance is confirmed by your last speech. Well then, the inference in the present case clearly is, that if you agree with me in an argument about any point, that point will have been sufficiently tested by us, and will not require to be submitted to any further test. For you could not
have agreed with me, either from lack of knowledge or from superfluity of modesty, nor yet from a desire to deceive me, for you are my friend, as you tell me yourself. And therefore when you and I are agreed, the result will be the attainment of perfect truth. Now there is no nobler enquiry, Callicles, than that which you censure me for making,—What ought the character of a man to be, and what his pursuits, and how far is he to go, both in maturer years and in youth? For be assured that if I err in my own conduct I do not err intentionally, but from ignorance. Do not then desist from advising me, now that you have begun, until I have learned clearly what this is which I am to practise, and how I may acquire it. And if you find me assenting to your words, and hereafter not doing that to which I assented, call me 'dolt,' and deem me unworthy of receiving further instruction.

Once more, then, tell me what you and Pindar mean by natural justice: Do you not mean that the superior should take the property of the inferior by force; that the better should rule the worse, the noble have more than the mean? Am I not right in my recollection?

CALLICLES: Yes; that is what I was saying, and so I still aver.

SOCRATES: And do you mean by the better the same as the superior? for I could not make out what you were saying at the time—whether you meant by the superior the stronger, and that the weaker must obey the stronger, as you seemed to imply when you said that great cities attack small ones in accordance with natural right, because they are superior and stronger, as though the superior and stronger and better were the same; or whether the better may be also the inferior and weaker, and the superior the worse, or whether better is to be defined in the same way as superior:—this is the point which I want to have cleared up. Are the superior and better and stronger the same or different?

CALLICLES: I say unequivocally that they are the same.

SOCRATES: Then the many are by nature superior to the one, against whom, as you were saying, they make the laws?

CALLICLES: Certainly.

SOCRATES: Then the laws of the many are the laws of the superior?

CALLICLES: Very true.

SOCRATES: Then they are the laws of the better; for the superior class are far better, as you were saying?

CALLICLES: Yes.

SOCRATES: And since they are superior, the laws which are made by them are by nature good?

CALLICLES: Yes.

SOCRATES: And are not the many of opinion, as you were lately saying, that justice is equality, and that to do is more disgraceful than to suffer injustice?—is that so or not? Answer, Callicles, and let no modesty be found to come in the way; do the many think, or do they not think thus?—I must beg of you to answer, in order that if you agree with me I may fortify myself by the assent of so competent an authority.
CALLICLES: Yes; the opinion of the many is what you say.

SOCRATES: Then not only custom but nature also affirms that to do is more disgraceful than to suffer injustice, and that justice is equality; so that you seem to have been wrong in your former assertion, when accusing me you said that nature and custom are opposed, and that I, knowing this, was dishonestly playing between them, appealing to custom when the argument is about nature, and to nature when the argument is about custom?

CALLICLES: This man will never cease talking nonsense. At your age, Socrates, are you not ashamed to be catching at words and chuckling over some verbal slip? do you not see—have I not told you already, that by superior I mean better: do you imagine me to say, that if a rabble of slaves and nondescripts, who are of no use except perhaps for their physical strength, get together, their ipsissima verba are laws?

SOCRATES: Ho! my philosopher, is that your line?

CALLICLES: Certainly.

SOCRATES: I was thinking, Callicles, that something of the kind must have been in your mind, and that is why I repeated the question,—What is the superior? I wanted to know clearly what you meant; for you surely do not think that two men are better than one, or that your slaves are better than you because they are stronger? Then please to begin again, and tell me who the better are, if they are not the stronger; and I will ask you, great Sir, to be a little milder in your instructions, or I shall have to run away from you.

CALLICLES: You are ironical.

SOCRATES: No, by the hero Zethus, Callicles, by whose aid you were just now saying many ironical things against me, I am not:—tell me, then, whom you mean, by the better?

CALLICLES: Most assuredly, I do mean the wiser.

SOCRATES: Then according to you, one wise man may often be superior to ten thousand fools, and he ought to rule them, and they ought to be his subjects, and he ought to have more than they should. This is what I believe that you mean (and you must not suppose that I am word-catching), if you allow that the one is superior to the ten thousand?

CALLICLES: Yes; that is what I mean, and that is what I conceive to be natural justice—that the better and wiser should rule and have more than the inferior.

SOCRATES: Stop there, and let me ask you what you would say in this case: Let us suppose that we are all together as we are now; there are several of us, and we have a large common store of meats and drinks, and there are all sorts of persons in our company having various degrees of strength and
weakness, and one of us, being a physician, is wiser in the matter of food than all the rest, and he is probably stronger than some and not so strong as others of us—will he not, being wiser, be also better than we are, and our superior in this matter of food?

CALLICLES: Certainly.

SOCRATES: Either, then, he will have a larger share of the meats and drinks, because he is better, or he will have the distribution of all of them by reason of his authority, but he will not expend or make use of a larger share of them on his own person, or if he does, he will be punished;—his share will exceed that of some, and be less than that of others, and if he be the weakest of all, he being the best of all will have the smallest share of all, Callicles:—am I not right, my friend?

CALLICLES: You talk about meats and drinks and physicians and other nonsense; I am not speaking of them.

SOCRATES: Well, but do you admit that the wiser is the better? Answer 'Yes' or 'No.'

CALLICLES: Yes.

SOCRATES: And ought not the better to have a larger share?

CALLICLES: Not of meats and drinks.

SOCRATES: I understand: then, perhaps, of coats—the skilfullest weaver ought to have the largest coat, and the greatest number of them, and go about clothed in the best and finest of them?

CALLICLES: Fudge about coats!

SOCRATES: Then the skilfullest and best in making shoes ought to have the advantage in shoes; the shoemaker, clearly, should walk about in the largest shoes, and have the greatest number of them?

CALLICLES: Fudge about shoes! What nonsense are you talking?

SOCRATES: Or, if this is not your meaning, perhaps you would say that the wise and good and true husbandman should actually have a larger share of seeds, and have as much seed as possible for his own land?

CALLICLES: How you go on, always talking in the same way, Socrates!

SOCRATES: Yes, Callicles, and also about the same things.

CALLICLES: Yes, by the Gods, you are literally always talking of cobblers and fullers and cooks and doctors, as if this had to do with our argument.

SOCRATES: But why will you not tell me in what a man must be superior and wiser in order to claim a larger share; will you neither accept a suggestion, nor offer one?
CALLICLES: I have already told you. In the first place, I mean by superiors not cobblers or cooks, but wise politicians who understand the administration of a state, and who are not only wise, but also valiant and able to carry out their designs, and not the men to faint from want of soul.

SOCRATES: See now, most excellent Callicles, how different my charge against you is from that which you bring against me, for you reproach me with always saying the same; but I reproach you with never saying the same about the same things, for at one time you were defining the better and the superior to be the stronger, then again as the wiser, and now you bring forward a new notion; the superior and the better are now declared by you to be the more courageous: I wish, my good friend, that you would tell me, once for all, whom you affirm to be the better and superior, and in what they are better?

CALLICLES: I have already told you that I mean those who are wise and courageous in the administration of a state—they ought to be the rulers of their states, and justice consists in their having more than their subjects.

SOCRATES: But whether rulers or subjects will they or will they not have more than themselves, my friend?

CALLICLES: What do you mean?

SOCRATES: I mean that every man is his own ruler; but perhaps you think that there is no necessity for him to rule himself; he is only required to rule others?

CALLICLES: What do you mean by his 'ruling over himself'?

SOCRATES: A simple thing enough; just what is commonly said, that a man should be temperate and master of himself, and ruler of his own pleasures and passions.

CALLICLES: What innocence! you mean those fools,—the temperate?

SOCRATES: Certainly:—any one may know that to be my meaning.

CALLICLES: Quite so, Socrates; and they are really fools, for how can a man be happy who is the servant of anything? On the contrary, I plainly assert, that he who would truly live ought to allow his desires to wax to the uttermost, and not to chastise them; but when they have grown to their greatest he should have courage and intelligence to minister to them and to satisfy all his longings. And this I affirm to be natural justice and nobility. To this however the many cannot attain; and they blame the strong man because they are ashamed of their own weakness, which they desire to conceal, and hence they say that intemperance is base. As I have remarked already, they enslave the nobler natures, and being unable to satisfy their pleasures, they praise temperance and justice out of their own cowardice. For if a man had been originally the son of a king, or had a nature capable of acquiring an empire or a tyranny or sovereignty, what could be more truly base or evil than temperance—to a man like him, I say, who might freely be enjoying every good, and has no one to stand in his way, and yet has admitted custom and reason and the opinion of other men to be lords over him?—must not he be in a miserable plight whom the reputation of justice and temperance hinders from giving more to his friends than to his enemies, even though he be a ruler in his city? Nay, Socrates, for you profess to be a votary of the truth, and the truth is this:—that luxury and intemperance and licence, if they be provided with means, are virtue and happiness—all the rest is a mere bauble, agreements contrary to nature, foolish talk of men, nothing worth. (Compare Republic.)
SOCRATES: There is a noble freedom, Callicles, in your way of approaching the argument; for what you say is what the rest of the world think, but do not like to say. And I must beg of you to persevere, that the true rule of human life may become manifest. Tell me, then:—you say, do you not, that in the rightly-developed man the passions ought not to be controlled, but that we should let them grow to the utmost and somehow or other satisfy them, and that this is virtue?

CALLICLES: Yes; I do.

SOCRATES: Then those who want nothing are not truly said to be happy?

CALLICLES: No indeed, for then stones and dead men would be the happiest of all.

SOCRATES: But surely life according to your view is an awful thing; and indeed I think that Euripides may have been right in saying,

'Who knows if life be not death and death life;'

and that we are very likely dead; I have heard a philosopher say that at this moment we are actually dead, and that the body (soma) is our tomb (sema (compare Phaedr.)), and that the part of the soul which is the seat of the desires is liable to be tossed about by words and blown up and down; and some ingenious person, probably a Sicilian or an Italian, playing with the word, invented a tale in which he called the soul—because of its believing and make-believe nature—a vessel (An untranslatable pun,—dia to pithanon te kai pistikon onomase pithon.), and the ignorant he called the uninitiated or leaky, and the place in the souls of the uninitiated in which the desires are seated, being the intemperate and incontinent part, he compared to a vessel full of holes, because it can never be satisfied. He is not of your way of thinking, Callicles, for he declares, that of all the souls in Hades, meaning the invisible world (aeides), these uninitiated or leaky persons are the most miserable, and that they pour water into a vessel which is full of holes out of a colander which is similarly perforated. The colander, as my informer assures me, is the soul, and the soul which he compares to a colander is the soul of the ignorant, which is likewise full of holes, and therefore incontinent, owing to a bad memory and want of faith. These notions are strange enough, but they show the principle which, if I can, I would fain prove to you; that you should change your mind, and, instead of the intemperate and insatiate life, choose that which is orderly and sufficient and has a due provision for daily needs. Do I make any impression on you, and are you coming over to the opinion that the orderly are happier than the intemperate? Or do I fail to persuade you, and, however many tales I rehearse to you, do you continue of the same opinion still?

CALLICLES: The latter, Socrates, is more like the truth.

SOCRATES: Well, I will tell you another image, which comes out of the same school:—Let me request you to consider how far you would accept this as an account of the two lives of the temperate and intemperate in a figure:—There are two men, both of whom have a number of casks; the one man has his casks sound and full, one of wine, another of honey, and a third of milk, besides others filled with other liquids, and the streams which fill them are few and scanty, and he can only obtain them with a great deal of toil and difficulty; but when his casks are once filled he has no need to feed them any more, and has no further trouble with them or care about them. The other, in like manner, can procure streams, though not without difficulty; but his vessels are leaky and unsound, and night and day he is compelled to be filling them, and if he pauses for a moment, he is in an agony of pain. Such are their respective
lives:—And now would you say that the life of the intemperate is happier than that of the temperate? Do I not convince you that the opposite is the truth?

CALLICLES: You do not convince me, Socrates, for the one who has filled himself has no longer any pleasure left; and this, as I was just now saying, is the life of a stone: he has neither joy nor sorrow after he is once filled; but the pleasure depends on the superabundance of the influx.

SOCRATES: But the more you pour in, the greater the waste; and the holes must be large for the liquid to escape.

CALLICLES: Certainly.

SOCRATES: The life which you are now depicting is not that of a dead man, or of a stone, but of a cormorant; you mean that he is to be hungering and eating?

CALLICLES: Yes.

SOCRATES: And he is to be thirsting and drinking?

CALLICLES: Yes, that is what I mean; he is to have all his desires about him, and to be able to live happily in the gratification of them.

SOCRATES: Capital, excellent; go on as you have begun, and have no shame; I, too, must disencumber myself of shame: and first, will you tell me whether you include itching and scratching, provided you have enough of them and pass your life in scratching, in your notion of happiness?

CALLICLES: What a strange being you are, Socrates! a regular mob-orator.

SOCRATES: That was the reason, Callicles, why I scared Polus and Gorgias, until they were too modest to say what they thought; but you will not be too modest and will not be scared, for you are a brave man. And now, answer my question.

CALLICLES: I answer, that even the scratcher would live pleasantly.

SOCRATES: And if pleasantly, then also happily?

CALLICLES: To be sure.

SOCRATES: But what if the itching is not confined to the head? Shall I pursue the question? And here, Callicles, I would have you consider how you would reply if consequences are pressed upon you, especially if in the last resort you are asked, whether the life of a catamite is not terrible, foul, miserable? Or would you venture to say, that they too are happy, if they only get enough of what they want?

CALLICLES: Are you not ashamed, Socrates, of introducing such topics into the argument?

SOCRATES: Well, my fine friend, but am I the introducer of these topics, or he who says without any qualification that all who feel pleasure in whatever manner are happy, and who admits of no distinction between good and bad pleasures? And I would still ask, whether you say that pleasure and good are the same, or whether there is some pleasure which is not a good?
CALLICLES: Well, then, for the sake of consistency, I will say that they are the same.

SOCRATES: You are breaking the original agreement, Callicles, and will no longer be a satisfactory companion in the search after truth, if you say what is contrary to your real opinion.

CALLICLES: Why, that is what you are doing too, Socrates.

SOCRATES: Then we are both doing wrong. Still, my dear friend, I would ask you to consider whether pleasure, from whatever source derived, is the good; for, if this be true, then the disagreeable consequences which have been darkly intimated must follow, and many others.

CALLICLES: That, Socrates, is only your opinion.

SOCRATES: And do you, Callicles, seriously maintain what you are saying?

CALLICLES: Indeed I do.

SOCRATES: Then, as you are in earnest, shall we proceed with the argument?

CALLICLES: By all means. (Or, 'I am in profound earnest.')

SOCRATES: Well, if you are willing to proceed, determine this question for me:—There is something, I presume, which you would call knowledge?

CALLICLES: There is.

SOCRATES: And were you not saying just now, that some courage implied knowledge?

CALLICLES: I was.

SOCRATES: And you were speaking of courage and knowledge as two things different from one another?

CALLICLES: Certainly I was.

SOCRATES: And would you say that pleasure and knowledge are the same, or not the same?

CALLICLES: Not the same, O man of wisdom.

SOCRATES: And would you say that courage differed from pleasure?

CALLICLES: Certainly.

SOCRATES: Well, then, let us remember that Callicles, the Acharnian, says that pleasure and good are the same; but that knowledge and courage are not the same, either with one another, or with the good.

CALLICLES: And what does our friend Socrates, of Foxton, say—does he assent to this, or not?
SOCRATES: He does not assent; neither will Callicles, when he sees himself truly. You will admit, I suppose, that good and evil fortune are opposed to each other?

CALLICLES: Yes.

SOCRATES: And if they are opposed to each other, then, like health and disease, they exclude one another; a man cannot have them both, or be without them both, at the same time?

CALLICLES: What do you mean?

SOCRATES: Take the case of any bodily affection:—a man may have the complaint in his eyes which is called ophthalmia?

CALLICLES: To be sure.

SOCRATES: But he surely cannot have the same eyes well and sound at the same time?

CALLICLES: Certainly not.

SOCRATES: And when he has got rid of his ophthalmia, has he got rid of the health of his eyes too? Is the final result, that he gets rid of them both together?

CALLICLES: Certainly not.

SOCRATES: That would surely be marvellous and absurd?

CALLICLES: Very.

SOCRATES: I suppose that he is affected by them, and gets rid of them in turns?

CALLICLES: Yes.

SOCRATES: And he may have strength and weakness in the same way, by fits?

CALLICLES: Yes.

SOCRATES: Or swiftness and slowness?

CALLICLES: Certainly.

SOCRATES: And does he have and not have good and happiness, and their opposites, evil and misery, in a similar alternation? (Compare Republic.)

CALLICLES: Certainly he has.

SOCRATES: If then there be anything which a man has and has not at the same time, clearly that cannot be good and evil—do we agree? Please not to answer without consideration.

CALLICLES: I entirely agree.
SOCRATES: Go back now to our former admissions.—Did you say that to hunger, I mean the mere state of hunger, was pleasant or painful?

CALLICLES: I said painful, but that to eat when you are hungry is pleasant.

SOCRATES: I know; but still the actual hunger is painful: am I not right?

CALLICLES: Yes.

SOCRATES: And thirst, too, is painful?

CALLICLES: Yes, very.

SOCRATES: Need I adduce any more instances, or would you agree that all wants or desires are painful?

CALLICLES: I agree, and therefore you need not adduce any more instances.

SOCRATES: Very good. And you would admit that to drink, when you are thirsty, is pleasant?

CALLICLES: Yes.

SOCRATES: And in the sentence which you have just uttered, the word 'thirsty' implies pain?

CALLICLES: Yes.

SOCRATES: And the word 'drinking' is expressive of pleasure, and of the satisfaction of the want?

CALLICLES: Yes.

SOCRATES: There is pleasure in drinking?

CALLICLES: Certainly.

SOCRATES: When you are thirsty?

SOCRATES: And in pain?

CALLICLES: Yes.

SOCRATES: Do you see the inference:—that pleasure and pain are simultaneous, when you say that being thirsty, you drink? For are they not simultaneous, and do they not affect at the same time the same part, whether of the soul or the body?—which of them is affected cannot be supposed to be of any consequence: Is not this true?

CALLICLES: It is.

SOCRATES: You said also, that no man could have good and evil fortune at the same time?
CALLICLES: Yes, I did.

SOCRATES: But you admitted, that when in pain a man might also have pleasure?

CALLICLES: Clearly.

SOCRATES: Then pleasure is not the same as good fortune, or pain the same as evil fortune, and therefore the good is not the same as the pleasant?

… [some text taken out] …

CALLICLES: I have been listening and making admissions to you, Socrates; and I remark that if a person grants you anything in play, you, like a child, want to keep hold and will not give it back. But do you really suppose that I or any other human being denies that some pleasures are good and others bad?

SOCRATES: Alas, Callicles, how unfair you are! you certainly treat me as if I were a child, sometimes saying one thing, and then another, as if you were meaning to deceive me. And yet I thought at first that you were my friend, and would not have deceived me if you could have helped. But I see that I was mistaken; and now I suppose that I must make the best of a bad business, as they said of old, and take what I can get out of you.—Well, then, as I understand you to say, I may assume that some pleasures are good and others evil?

CALLICLES: Yes.

SOCRATES: The beneficial are good, and the hurtful are evil?

CALLICLES: To be sure.

SOCRATES: And the beneficial are those which do some good, and the hurtful are those which do some evil?

CALLICLES: Yes.

SOCRATES: Take, for example, the bodily pleasures of eating and drinking, which we were just now mentioning—you mean to say that those which promote health, or any other bodily excellence, are good, and their opposites evil?

CALLICLES: Certainly.

SOCRATES: And in the same way there are good pains and there are evil pains?

CALLICLES: To be sure.

SOCRATES: And ought we not to choose and use the good pleasures and pains?

CALLICLES: Certainly.

SOCRATES: But not the evil?
CALLICLES: Clearly.

SOCRATES: Because, if you remember, Polus and I have agreed that all our actions are to be done for the sake of the good; — and will you agree with us in saying, that the good is the end of all our actions, and that all our actions are to be done for the sake of the good, and not the good for the sake of them? — will you add a third vote to our two?

CALLICLES: I will.

SOCRATES: Then pleasure, like everything else, is to be sought for the sake of that which is good, and not that which is good for the sake of pleasure?

CALLICLES: To be sure.

SOCRATES: But can every man choose what pleasures are good and what are evil, or must he have art or knowledge of them in detail?

CALLICLES: He must have art.

SOCRATES: Let me now remind you of what I was saying to Gorgias and Polus; I was saying, as you will not have forgotten, that there were some processes which aim only at pleasure, and know nothing of a better and worse, and there are other processes which know good and evil. And I considered that cookery, which I do not call an art, but only an experience, was of the former class, which is concerned with pleasure, and that the art of medicine was of the class which is concerned with the good. And now, by the god of friendship, I must beg you, Callicles, not to jest, or to imagine that I am jesting with you; do not answer at random and contrary to your real opinion — for you will observe that we are arguing about the way of human life; and to a man who has any sense at all, what question can be more serious than this? — whether he should follow after that way of life to which you exhort me, and act what you call the manly part of speaking in the assembly, and cultivating rhetoric, and engaging in public affairs, according to the principles now in vogue; or whether he should pursue the life of philosophy; — and in what the latter way differs from the former. But perhaps we had better first try to distinguish them, as I did before, and when we have come to an agreement that they are distinct, we may proceed to consider in what they differ from one another, and which of them we should choose. Perhaps, however, you do not even now understand what I mean?

CALLICLES: No, I do not.

SOCRATES: Then I will explain myself more clearly: seeing that you and I have agreed that there is such a thing as good, and that there is such a thing as pleasure, and that pleasure is not the same as good, and that the pursuit and process of acquisition of the one, that is pleasure, is different from the pursuit and process of acquisition of the other, which is good — I wish that you would tell me whether you agree with me thus far or not — do you agree?

CALLICLES: I do.

SOCRATES: Then I will proceed, and ask whether you also agree with me, and whether you think that I spoke the truth when I further said to Gorgias and Polus that cookery in my opinion is only an experience, and not an art at all; and that whereas medicine is an art, and attends to the nature and constitution of the patient, and has principles of action and reason in each case, cookery in attending
upon pleasure never regards either the nature or reason of that pleasure to which she devotes herself, but goes straight to her end, nor ever considers or calculates anything, but works by experience and routine, and just preserves the recollection of what she has usually done when producing pleasure. And first, I would have you consider whether I have proved what I was saying, and then whether there are not other similar processes which have to do with the soul—some of them processes of art, making a provision for the soul's highest interest—others despising the interest, and, as in the previous case, considering only the pleasure of the soul, and how this may be acquired, but not considering what pleasures are good or bad, and having no other aim but to afford gratification, whether good or bad. In my opinion, Callicles, there are such processes, and this is the sort of thing which I term flattery, whether concerned with the body or the soul, or whenever employed with a view to pleasure and without any consideration of good and evil. And now I wish that you would tell me whether you agree with us in this notion, or whether you differ.

CALLICLES: I do not differ; on the contrary, I agree; for in that way I shall soonest bring the argument to an end, and shall oblige my friend Gorgias.

SOCRATES: And is this notion true of one soul, or of two or more?

CALLICLES: Equally true of two or more.

SOCRATES: Then a man may delight a whole assembly, and yet have no regard for their true interests?

CALLICLES: Yes.

SOCRATES: Can you tell me the pursuits which delight mankind—or rather, if you would prefer, let me ask, and do you answer, which of them belong to the pleasurable class, and which of them not? In the first place, what say you of flute-playing? Does not that appear to be an art which seeks only pleasure, Callicles, and thinks of nothing else?

CALLICLES: I assent.

SOCRATES: And is not the same true of all similar arts, as, for example, the art of playing the lyre at festivals?

CALLICLES: Yes.

SOCRATES: And what do you say of the choral art and of dithyrambic poetry?—are not they of the same nature? Do you imagine that Cinesias the son of Meles cares about what will tend to the moral improvement of his hearers, or about what will give pleasure to the multitude?

CALLICLES: There can be no mistake about Cinesias, Socrates.

SOCRATES: And what do you say of his father, Meles the harp-player? Did he perform with any view to the good of his hearers? Could he be said to regard even their pleasure? For his singing was an infliction to his audience. And of harp-playing and dithyrambic poetry in general, what would you say? Have they not been invented wholly for the sake of pleasure?

CALLICLES: That is my notion of them.
SOCRATES: And as for the Muse of Tragedy, that solemn and august personage—what are her aspirations? Is all her aim and desire only to give pleasure to the spectators, or does she fight against them and refuse to speak of their pleasant vices, and willingly proclaim in word and song truths welcome and unwelcome?—which in your judgment is her character?

CALLICLES: There can be no doubt, Socrates, that Tragedy has her face turned towards pleasure and the gratification of the audience.

SOCRATES: And is not that the sort of thing, Callicles, which we were just now describing as flattery?

CALLICLES: Quite true.

SOCRATES: Well now, suppose that we strip all poetry of song and rhythm and metre, there will remain speech? (Compare Republic.)

CALLICLES: To be sure.

SOCRATES: And this speech is addressed to a crowd of people?

CALLICLES: Yes.

SOCRATES: Then poetry is a sort of rhetoric?

CALLICLES: True.

SOCRATES: And do not the poets in the theatres seem to you to be rhetoricians?

CALLICLES: Yes.

SOCRATES: Then now we have discovered a sort of rhetoric which is addressed to a crowd of men, women, and children, freemen and slaves. And this is not much to our taste, for we have described it as having the nature of flattery.

CALLICLES: Quite true.

SOCRATES: Very good. And what do you say of that other rhetoric which addresses the Athenian assembly and the assemblies of freemen in other states? Do the rhetoricians appear to you always to aim at what is best, and do they seek to improve the citizens by their speeches, or are they too, like the rest of mankind, bent upon giving them pleasure, forgetting the public good in the thought of their own interest, playing with the people as with children, and trying to amuse them, but never considering whether they are better or worse for this?

CALLICLES: I must distinguish. There are some who have a real care of the public in what they say, while others are such as you describe.

SOCRATES: I am contented with the admission that rhetoric is of two sorts; one, which is mere flattery and disgraceful declamation; the other, which is noble and aims at the training and improvement of the souls of the citizens, and strives to say what is best, whether welcome or unwelcome, to the audience;
but have you ever known such a rhetoric; or if you have, and can point out any rhetorician who is of this stamp, who is he?

CALLICLES: But, indeed, I am afraid that I cannot tell you of any such among the orators who are at present living.

SOCRATES: Well, then, can you mention any one of a former generation, who may be said to have improved the Athenians, who found them worse and made them better, from the day that he began to make speeches? for, indeed, I do not know of such a man.

CALLICLES: What! did you never hear that Themistocles was a good man, and Cimon and Miltiades and Pericles, who is just lately dead, and whom you heard yourself?

SOCRATES: Yes, Callicles, they were good men, if, as you said at first, true virtue consists only in the satisfaction of our own desires and those of others; but if not, and if, as we were afterwards compelled to acknowledge, the satisfaction of some desires makes us better, and of others, worse, and we ought to gratify the one and not the other, and there is an art in distinguishing them,—can you tell me of any of these statesmen who did distinguish them?

CALLICLES: No, indeed, I cannot.

SOCRATES: Yet, surely, Callicles, if you look you will find such a one. Suppose that we just calmly consider whether any of these was such as I have described. Will not the good man, who says whatever he says with a view to the best, speak with a reference to some standard and not at random; just as all other artists, whether the painter, the builder, the shipwright, or any other look all of them to their own work, and do not select and apply at random what they apply, but strive to give a definite form to it? The artist disposes all things in order, and compels the one part to harmonize and accord with the other part, until he has constructed a regular and systematic whole; and this is true of all artists, and in the same way the trainers and physicians, of whom we spoke before, give order and regularity to the body: do you deny this?

CALLICLES: No; I am ready to admit it.

SOCRATES: Then the house in which order and regularity prevail is good; that in which there is disorder, evil?

CALLICLES: Yes.

SOCRATES: And the same is true of a ship?

CALLICLES: Yes.

SOCRATES: And the same may be said of the human body?

CALLICLES: Yes.

SOCRATES: And what would you say of the soul? Will the good soul be that in which disorder is prevalent, or that in which there is harmony and order?
CALLICLES: The latter follows from our previous admissions.

SOCRATES: What is the name which is given to the effect of harmony and order in the body?

CALLICLES: I suppose that you mean health and strength?

SOCRATES: Yes, I do; and what is the name which you would give to the effect of harmony and order in the soul? Try and discover a name for this as well as for the other.

CALLICLES: Why not give the name yourself, Socrates?

SOCRATES: Well, if you had rather that I should, I will; and you shall say whether you agree with me, and if not, you shall refute and answer me. 'Healthy,' as I conceive, is the name which is given to the regular order of the body, whence comes health and every other bodily excellence: is that true or not?

CALLICLES: True.

SOCRATES: And 'lawful' and 'law' are the names which are given to the regular order and action of the soul, and these make men lawful and orderly:—and so we have temperance and justice: have we not?

CALLICLES: Granted.

SOCRATES: And will not the true rhetorician who is honest and understands his art have his eye fixed upon these, in all the words which he addresses to the souls of men, and in all his actions, both in what he gives and in what he takes away? Will not his aim be to implant justice in the souls of his citizens and take away injustice, to implant temperance and take away intemperance, to implant every virtue and take away every vice? Do you not agree?

CALLICLES: I agree.

SOCRATES: For what use is there, Callicles, in giving to the body of a sick man who is in a bad state of health a quantity of the most delightful food or drink or any other pleasant thing, which may be really as bad for him as if you gave him nothing, or even worse if rightly estimated. Is not that true?

CALLICLES: I will not say No to it.

SOCRATES: For in my opinion there is no profit in a man's life if his body is in an evil plight—in that case his life also is evil: am I not right?

CALLICLES: Yes.

SOCRATES: When a man is in health the physicians will generally allow him to eat when he is hungry and drink when he is thirsty, and to satisfy his desires as he likes, but when he is sick they hardly suffer him to satisfy his desires at all: even you will admit that?

CALLICLES: Yes.
SOCRATES: And does not the same argument hold of the soul, my good sir? While she is in a bad state and is senseless and intemperate and unjust and unholy, her desires ought to be controlled, and she ought to be prevented from doing anything which does not tend to her own improvement.

CALLICLES: Yes.

SOCRATES: Such treatment will be better for the soul herself?

CALLICLES: To be sure.

SOCRATES: And to restrain her from her appetites is to chastise her?

CALLICLES: Yes.

SOCRATES: Then restraint or chastisement is better for the soul than intemperance or the absence of control, which you were just now preferring?

CALLICLES: I do not understand you, Socrates, and I wish that you would ask some one who does.

SOCRATES: Here is a gentleman who cannot endure to be improved or to subject himself to that very chastisement of which the argument speaks!

CALLICLES: I do not heed a word of what you are saying, and have only answered hitherto out of civility to Gorgias.

… [rest of the text taken out by Hendricks] …