

Program Information

- Most courses are referred to as Modules in the MBA program.
 - A regular module is worth 1.5 credits and equates to 20hrs of teaching time.
 - Mini-modules are worth 0.75 credits and equate to 10hrs of teaching time.
- Modules run over 6-week terms, which are called Periods.
 - Most periods consists of 5 weeks of instruction and 1 week of exams (with the exception of Period 1, which is 7 weeks long because of the Integrated Foundation).
- There are 7 periods in your program, and you take modules during 6 of them.
 - Period 1 – Sept 4 – Oct 26 - Integrated Foundation
 - Period 2 – Period 7 - Modules

You will see a full list of the modules offered in your program in the pages below. Please note that this list is subject to change as we are still finalizing the schedule.

Period 1: 04 September – 26 October 2012

SUBJECT	COURSE #	SECTION #	MODULE NAME	INSTRUCTOR	TIME
BA	505	001	Integrated Foundation	Steve Alisharan & IF Team	TBD

Integrated Foundations classes are generally held from 8:30am-6:30pm Monday-Thursday. There will be academic programming on some Fridays and evenings as well.

The full Integrated Foundation schedule will be available at a later date and will be posted for you in the Integrated Foundation module section of Connect.

Period 2: 29 October – 08 December 2012

Track	Module Code			Module Name	Credit	Instructor	Time
	BA	506	001	Integrated Project	2.0	Steve Alisharan & Darren Dahl	
	BA	562	001	*Creativity	1.5	Darren Dahl	
	BA	562	002	*Creativity	1.5	Darren Dahl	
	BA	562	003	*Creativity	1.5	Darren Dahl	
	BA	562	004	*Creativity	1.5	Darren Dahl	
	BAAC	540	001	Accounting	0.75	Steve Alisharan	
	BAAC	540	002	Accounting	0.75	Steve Alisharan	
	BAFI	540	001	Introduction to Finance	0.75	TBD	
	BAFI	540	002	Introduction to Finance	0.75	TBD	
	BAFI	540	003	Introduction to Finance	0.75	TBD	
	BAHR	540	001	Organizational Behaviour	0.75	Sally Maitlis	
	BAHR	540	002	Organizational Behaviour	0.75	Sally Maitlis	
	BAMA	540	001	Marketing Fundamentals	0.75	Tim Silk	
	BAMA	540	002	Marketing Fundamentals	0.75	Tim Silk	
	BASC	540	001	Operations Fundamentals	0.75	Tom McCormick	
	BASC	540	002	Operations Fundamentals	0.75	Tom McCormick	
	BA	540	001	Managerial Economics	0.75	Mariano Tappata	
	BA	540	002	Managerial Economics	0.75	Mariano Tappata	
BINV	BAEN	541	001	Innovation and Entrepreneurship	0.75	Paul Cubbon	
BINV	BAEN	541	002	Innovation and Entrepreneurship	0.75	Paul Cubbon	
CSM	BA	541	001	Consulting and Strategic Management	0.75	Blake Hanna	
CSM	BA	541	002	Consulting and Strategic Management	0.75	Blake Hanna	
CSM	BA	541	003	Consulting and Strategic Management	0.75	Blake Hanna	
FIN	BAFI	541	001	Principles of Finance	0.75	TBD	
FIN	BAFI	541	002	Principles of Finance	0.75	TBD	

Exam week: Mon Dec 3rd – Sat Dec 8th inclusive

Students take one section of all of the grey-shaded modules listed above, plus 2 of the track mini-modules (blue shading) according to which track they have chosen.

Period 3: 02 January – 09 February 2013

Track	Module Code			MODULE NAME	Credit	INSTRUCTOR	Teaching Time
	BA	560	001	Responsible Business & Value Creation	1.5	James Tansey	
	BA	560	002	Responsible Business & Value Creation	1.5	James Tansey	
BINV	BAEN	506*	001	Entrepreneurship Technology and Non-Technology Streams I	1.5	Thomas Hellmann & Paul Cubbon	
CSM	BA	500	001	Business Economics	1.5	Tom Davidoff	
CSM	BA	500	002	Business Economics	1.5	Tom Davidoff	
CSM	BAIT	580B	001	Achieving Business Value from Consulting Services	1.5	Blake Hanna	
CSM	BASM	501	001	Business Strategy	1.5	Helen Michelson	
CSM	BASM	501	002	Business Strategy	1.5	Perry Atwal	
FIN	BAFI	501	001	Investment Banking & Capital Markets	1.5	TBD	
FIN	BAFI	511	001	Investment Theory and Asset Pricing	1.5	TBD	
FIN	BAFI	511	002	Investment Theory and Asset Pricing	1.5	TBD	
PSM	BAMA	514	001	Brand Management	1.5	Tim Silk	
PSM	BAMA	514	002	Brand Management	1.5	Tim Silk	
PSM	BASC	500	001	Process Fundamentals	1.5	Tom McCormick	
PSM	BASC	500	002	Process Fundamentals	1.5	Tom McCormick	

Exam week: Mon Feb 4th – Sat Feb 9th inclusive

In Period 3 all students will take Responsible Business & Value Creation, along with their Track Required modules and some electives.

Period 4: 25 February – 06 April 2013

Track	Module Code			MODULE NAME	Credit	INSTRUCTOR	Teaching Time
	BA	561	001	Global Issues and Macroeconomics	1.5	Chloe Tergiman	
	BA	561	002	Global Issues and Macroeconomics	1.5	Chloe Tergiman	
	BA	507	001	Context Integration	3.0	Steve Alisharan	
	BA	560	001	Responsible Business & Value Creation	con't	James Tansey	
	BA	560	002	Responsible Business & Value Creation	con't	James Tansey	
BINV	BAEN	507	001	Entrepreneurship Technology and Non-technology Streams II	1.5	Thomas Hellmann & Paul Cubbon	
BINV	*BAEN	542	001	Prototyping	0.75	Dominic Kwong	
BINV	*BAEN	545	001	Qualitative Models	0.75	Paul Cubbon	
CSM	BAHR	507	001	Negotiations	1.5	Karl Aquino	
CSM	BAHR	507	002	Negotiations	1.5	Karl Aquino	
CSM	BAHR	507	003	Negotiations	1.5	Karl Aquino	
CSM	BAIT	580 B	001	Achieving Business Value from Consulting Services	1.5	Blake Hanna	
CSM	BASM	502	001	Corporate Strategy	1.5	Helen Michelson	
CSM	BASM	502	002	Corporate Strategy	1.5	Perry Atwal	
CSM	BASM	530	001	The International Trading Environment	1.5	Ilan Vertinsky	
FIN	BAAC	500	001	Financial Reporting	1.5	Joy Begley	
FIN	BAFI	510	001	Security Analysis	1.5	Jason Chen	
FIN	BAFI	520	001	Empirical Finance	1.5	TBD	
CSM	BAIT	527	001	Business Intelligence for Management	1.5	Neil McGuigan	
PSM	BAMA	508	001	Marketing Research	1.5	Dale Griffin	
PSM	BASC	523	001	Supply Chain Management	1.5	Mahesh Nagarajan	

**BAEN 542 & BAEN 545 must be taken together*

In Period 4 all students will take Global Issues and Macroeconomics, Context Integration and Responsible Business & Value Creation, along with modules according to which track they have chosen.

Period 5: 15 April – 25 May 2013

Track	Module Code			Module Name	Credit	Instructor	Time
	BA	562	001	*Creativity	con't	Darren Dahl	
	BA	562	002	*Creativity	con't	Darren Dahl	
	BA	562	003	*Creativity	con't	Darren Dahl	
	BA	562	004	*Creativity	con't	Darren Dahl	
	BA	507	001	Context Integration (con't)	con't	Steve/Murali	
BINV	BAEN	505	001	Entrepreneurial Finance	1.5	TBD	
CSM	BAAC	510	001	Cost Analysis for Decision Making	1.5	TBD	
CSM	BAIT	510	001	Project Management in Delivering Business Solutions	1.5	Hasan Cavusoglu	
CSM	BAIT	510	002	Project Management in Delivering Business Solutions	1.5	Hasan Cavusoglu	
CSM	BASM	523	001	Management Consulting and Corporate Decision Support	1.5	Philippe Arrata	
CSM	BASM	531	001	Multinational Enterprises	1.5	Ilan Vertinsky	
FIN	BAFI	506	001	Advanced Topics in Corporate Finance	1.5	TBD	
FIN	BAFI	514	001	Portfolio Strategies and Tactics	1.5	TBD	
FIN	BAFI	530	001	International Financial Environment	1.5	TBD	
PSM	BAMA	504	001	Integrated Marketing Communication	1.5	Ann Stone	
PSM	BAMA	506	001	Consumer Behaviour	1.5	Dale Griffin	
PSM	BAMA	515	001	Services Management	1.5	Perry Atwal	

In Period 5 all students will take Creativity and Context Integration along with modules according to which track they have chosen.

Period 6: Dates TBD

******Please note that this course list is subject to change******

Track	Module Code			MODULE NAME	Cred.	INSTRUCTOR
	BA	563	001	Decision Making for Managers		TBD
	BA	563	002	Decision Making for Managers		TBD
	BA	563	003	Decision Making for Managers		TBD
BINV	BAEN	502	001	Growing and Exiting a Venture	1.5	TBD
BINV	*BAEN	543	001	Disruption	0.75	TBD
BINV	*BAEN	544	001	Pitching Your Idea	0.75	TBD
FIN	BAAC	501	001	Financial Statement Analysis	1.5	TBD
CSM	BAAC	511	001	Accounting for Performance Evaluation	1.5	TBD
CSM	BAHR	509	001	Managing the Family Business	1.5	TBD
CSM	BAHR	510	001	Strategic Human Resource Management	1.5	TBD
CSM	BAIT	506	001	Reengineering Business Processes	1.5	TBD
CSM	BAIT	511	001	Managing Information Technology	1.5	TBD
CSM	BASM	504	001	Intellectual Property and Business Strategy	1.5	TBD
FIN	BAFI	509	001	Debt, Financial Distress, and Strategic Reorganizations	1.5	TBD
FIN	BAFI	516	001	Financial Engineering	1.5	TBD
FIN	BAFI	523	001	New Venture Valuation	1.5	TBD
PSM	BAMA	501	001	Pricing and Revenue Management	1.5	TBD
PSM	BAMA	503	001	New Product Development	1.5	TBD
PSM	BAMA	503	002	New Product Development	1.5	TBD
PSM	BASC	524	001	Supply Chain Analytics	1.5	TBD
PSM	BASC	521	001	Project Governance and Oversight	1.5	TBD

*BAEN 543 and BAEN 544 must be taken together

In Period 6 all students will take Decision Making for Managers along with modules according to which track they have chosen.

Period 7: Dates TBD

*****Please note that this course list is subject to change*****

Track	Module Code			MODULE NAME	Credit	INSTRUCTOR
	BA	564	001	Leadership Development	1.5	TBD
	BA	564	002	Leadership Development	1.5	TBD
	BA	564	003	Leadership Development	1.5	TBD
BINV	BAEN	510	001	Intrapreneurship	1.5	TBD
BINV	BAEN	546	001	Social Entrepreneurship	0.75	TBD
BINV	BAEN	547	001	Innovation and Sustainability	0.75	TBD
CSM	BAAC	521	001	Taxation and Decision Making	1.5	TBD
CSM	BAHR	508	001	Managing Change	1.5	TBD
CSM	BAHR	508	002	Managing Change	1.5	TBD
CSM	BAIT	513	001	E-Business Strategies	1.5	TBD
CSM	BASM	580B	001	Consulting Simulation	1.5	TBD
FIN	BAFI	507	001	Mergers and Acquisitions	1.5	TBD
FIN	BAFI	513	001	Risk Management	1.5	TBD
FIN	BAFI	532	001	International Financial Management	1.5	TBD
FIN	BAUL	501	001	Real Estate Investment Analysis	1.5	TBD
PSM	BAHC	500	001	Introduction to Healthcare Management	1.5	TBD
PSM	BAMA	513	001	Internet Marketing	1.5	TBD
PSM	BAMA	518	001	Sales Management	1.5	TBD
PSM	BAMS	523	001	Managerial Decision Modeling and Analytics	1.5	TBD

In Period 7 all students will take Leadership Development along with modules according to which track they have chosen.