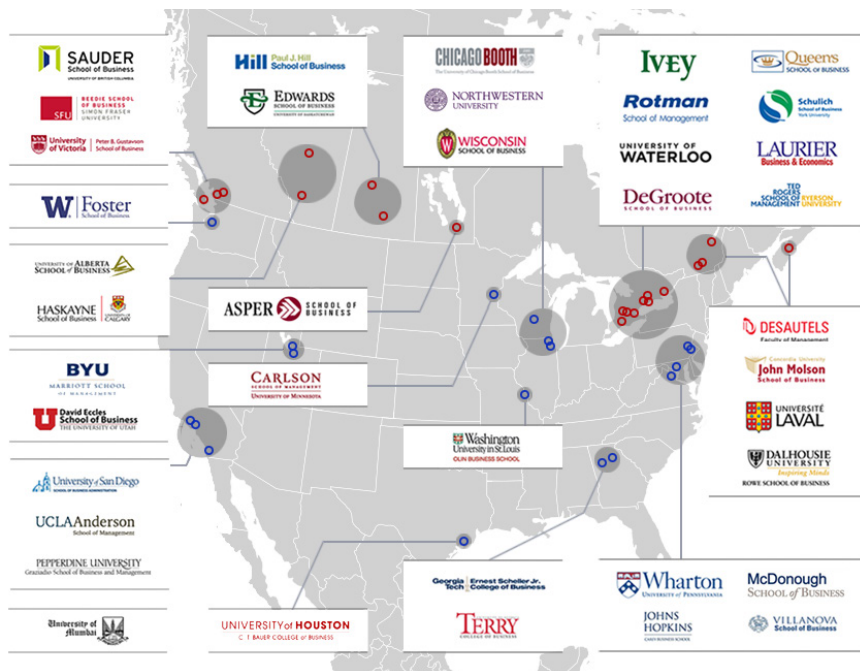


The National Investment Banking Competition & Conference (NIBC) is an established organization which brings together students in an annual Case Competition and Conference which run parallel to each other. The Competition offers Undergraduate and MBA students from the top universities across North America the opportunity to develop skills essential to a successful career in investment banking and compete for international recognition.

50+ Universities	700+ Students	\$15,000 Prize Pool	August 2013 Registration Opens	October 2013 First Round	January 2014 Second & Final Round
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Past Participating Universities



NIBC 2013 Statistics

Participating Universities	43
Teams	156
Competitors	588
Prize Pool	\$10,000

NIBC 2014 Competition Overview

- Opportunity to experience the work performed by investment banking Analysts and Associates
- Cases are created by professionals from firms including: Macquarie Capital, RBC Capital Markets, Morgan Stanley and BMO Capital Markets
- Analyze publicly traded companies using valuation methodologies such as discounted cash flow models, trading comparables and precedent transactions
- Second Case provides competitors with the experience of analyzing and advising on a live transaction
- Network with junior and senior professionals from leading investment banks
- Finalists deliver a live pitch to Managing Directors of leading North American investment banks

Past Speakers and Final Round Judges



W. Brett Wilson
Co-Founder &
Chairman (2008)



Doug Guzman
Head of Global
Investment Banking



Ian Telfer
Chairman of the Board



Patrick Meneley
Vice Chairman &
Head of Global
Investment Banking



Matthew Quinlan
Co-Head of Global Mining &
Co-Head of Vancouver
Investment Banking



Don Lindsay
President & CEO



Paul Donnelly
President & CEO (2010)



Harry Pokrandt
Managing Director



Craig Dudra
Managing Director



Kathy Butler
Managing Director



Ted McGurk
Managing Director



Jamie Rogers
Managing Director



Daniel W. Wilton
Managing Director (2012)



Andrew McLenan
Managing Director

Testimonials

Jordan Pandoff, Analyst, BMO Capital Markets

"The Competition gave me the necessary skills to understand valuation as well as the experience to pitch a transaction to a group of local Managing Directors. The competition process and feedback from industry professionals truly helped during the intense recruiting season, where I was able to land a full-time analyst position in Toronto."

Milad Gerami, Analyst, RBC Capital Markets

"As a past competitor of NIBC, I would strongly encourage any student interested in investment banking to participate. The competition provides you with the opportunity to improve your financial modeling skills and the chance to present in front of a panel of industry professionals."

Hadi Daou, Analyst, CIBC World Markets

"Having competed in NIBC last year, I would highly recommend it to anyone interested in pursuing a career in banking. The experience was very valuable, and gave the competitors a chance to meet many professionals in the industry. It provides a great platform to showcase your skills, and be a part of a very well-organized national competition."

2014 Competition Timeline



First Round

- Competitors build and analyze a full valuation model based on discounted cash flows, trading comparables and precedent transaction analysis
- MBA teams will be required to complete additional transaction analysis on the company
- Competitors submit a complete pitchbook presentation, financial model and memorandum for evaluation

Second Round & Final Round

- Competitors prepare advice on a realistic transaction and deliver live pitches to investment bankers
- Competitors receive advanced tools including a complete financial model, comparables set and commercial termsheet
- Finalists pitch to Managing Directors of leading North American investment banks in front of 300 students and 150 professionals during the Conference

Registration

Registration	nibc.ca
Team Size	3 - 4 members
Pools	Undergraduate & MBA
Registration Fee	\$80 per team

Prospective Sponsors



Prospective Participating Firms

