

Track Champion: Perry Atwal

Consulting & Strategic Management (CSM) Track Requirements

This track expands upon traditional consulting to provide a range of related skills. Learn how to drive change and innovation, while maintaining a clear strategic direction. Analyze problems in ambiguous environments and apply integrative, multi-disciplinary thinking to solve them. Through simulated and real industry experience, you'll consult in corporate strategy, information technology, supply chain, and logistical processes. Along the way, you'll develop interpersonal "soft" skills in leadership and project management – and the ability to successfully implement and lead projects through to completion.

UBC MBA Program Requirements – all students complete the following:

BA 504 IPD: Foundation – 3.0 credits
BA 507 IPD: Global – 3.0 credits
BA 508 IPD: Capstone (includes Business in Society Project) – 2.0 credits
BA 512 IPD: Experiential Learning – 1.5 credits
BA 560: Ethics & Sustainability – 1.5 credits
BA 561: Global Issues & Macroeconomics – 1.5 credits
BA 562: Creativity – 1.5 credits
BA 563: Decision Making for Managers – 1.5 credits
BA 564: Leadership Development – 1.5 credits
BAAC 550 Foundations in Accounting – 1.5 credits
BABS 540 – Data Utilization – 0.75 credits
BAFI 500 – Corporate Finance – 1.5 credits
BAHR 550 Organizational Behaviour – 1.5 credits
BAMA 550 Marketing Fundamentals – 1.5 credits
BAPA 550 Foundations of Managerial Economics – 1.5 credits
BASC 550 Operations & Logistics – 1.5 credits
3 of 4 Track specific mini-modules – 2.25 credits:
 BA 541 Consulting & Strategic Management
 BAEN 541 Innovation & Entrepreneurship
 BAFI 541 Principles of Finance
 BAMA 541 Product Service Management
14 additional 1.5 credit modules – 21.0 credits

Program Total: 50 credits

CSM Career Track Req's – all CSM students complete:

5 Track Required Modules:

P2 BA 541 Consulting and Strategic Management
P3 BA 513 Business Economics

P3 BASM 501 Business Strategy
P4 BASM 502 Corporate Strategy

Must be taken as a pair & students must take the same section.

P4 BAIT 510 Project Management in Delivering Business Solutions

7 Track Elective modules chosen from the following list:

P3 BAAC 510 Cost Analysis for Decision Making
P3 *BAEN 506 Entrepreneurship Technology and Non Tech Streams I (must be taken with BAEN 507)
P3 BAFI 511 Investment Theory and Asset Pricing
P3 BAMA 514 Brand Management
P3 BASC 500 Process Fundamentals

P4 BAAC 500 Financial Reporting
P4 *BAEN 507 Entrepreneurship Technology and Non Tech Streams II (must be taken with BAEN 506)
P4 BAIT 527 Business Intelligence for Management
P4 BAIT 580C Achieving Business Value from Consulting Services
P4 BAMA 508 Marketing Research
P4 BASC 523 Supply Chain Management
P4 BASM 530 International Trading Environment

P6 BAAC 511 Accounting for Performance Evaluation
P6 BAFI 516 Financial Engineering
P6 BAHR 507 Negotiations
P6 BAHR 520 Managing the Employment Relationship
P6 BAIT 506 Reengineering Business Processes
P6 BAIT 511 Managing Information Technology
P6 BAMS 523 Managerial Decision Modeling and Analytics
P6 BASC 521 Project Governance and Oversight
P6 BASM 523 Management Consulting and Corporate Decision Support

P7 BAAC 501 Financial Statement Analysis
P7 BAAC 521 Taxation and Decision Making
P7 BAFI 507 Mergers and Acquisitions
P7 BAHR 508 Managing Change
P7 BAIT 513 E-Business Strategies
P7 BAMA 513 Internet Marketing
P7 BASM 531 Multinational Enterprises
P7 BASM 580B Consulting Simulation

3 MBA Elective Modules:

Choose 3 modules (equivalent to 4.5 credits) from any available modules in the program

If you choose more Track elective modules than required, additional Track electives can count towards your MBA elective module requirements.

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Consulting & Strategic Management (CSM) Track Module Worksheet – Class 2015

Period 1

BA 504	IPD: Foundation
BA 562	Creativity
BAAC 550	Accounting
BABS 540	Data Utilization
BAHR 550	Organizational Behaviour
BAMA 550	Marketing Fundamentals
BAPA 550	Foundations of Managerial Economics
Total credits for P1: 11.25 credits	

Period 2

BA 504	IPD: Foundation (con't from P1)
BA 562	Creativity (con't from P1)
BAFI 500	Corporate Finance
BASC 550	Operations & Logistics
BA 541 + two of: BAEN 541 BAFI 541 BAMA 541	Consulting and Strategic Management Innovation and Entrepreneurship Principles of Finance Product Service Management
Total credits for P2: 5.25 credits	

Period 3

maximum 1.5 credits of electives (overloading not allowed)

BA 507	IPD: Global
BA 561	Global Issues and Macroeconomics
BA 513	Business Economics
BASM 501	Business Strategy
Elective Track / MBA	
Total credits for P3: 9.0 credits	

Period 4

maximum 3.0 credits electives (overloading allowed)

BAIT 510	Project Management in Delivering Business Solutions
BASM 502	Corporate Strategy
Elective Track / MBA	
Elective Track / MBA	
Total credits for P4: 6.0 credits	

Period 5

BA 560	Ethics & Sustainability
BA 563	Decision Making for Managers
Total credits for P5: 3.0 credits	

Summer Period

BA 512	IPD: Experiential Learning
Total credits for Summer Period: 1.5 credits	

Period 6

maximum 6.0 credits electives (overloading allowed)

BA 508	IPD: Capstone
Elective Track / MBA	
Elective Track / MBA	
Elective Track / MBA	
Elective Track / MBA	
Total credits for P6: 8.0 credits	

Period 7

maximum 4.5 credits electives (overloading allowed)

BA 508	IPD: Capstone (con't from P6)
BA 564	Leadership Development
Elective Track / MBA	
Elective Track / MBA	
Elective Track / MBA	
Total credits for P7: 6.0 credits	

Program total: 50.0 credits

Ensure that you have:

- BA 541 Consulting & Strategic Management
- BA 513 Business Economics
- BAIT 510 Project Management in Delivering Business Solutions
- BASM 501 Business Strategy
- BASM 502 Corporate Strategy
- 7 Track electives
- 3 MBA electives
 - If you choose more Track elective modules than required above, these modules will count towards your MBA elective module requirements.

Overloading: students must have a minimum cumulative post-P1 grade average of 80% in order to overload in periods where it's allowed