

# ÁLVARO PARRA

## CONTACT INFORMATION

### *Address*

Sauder School of Business  
2053 Main Mall  
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## RESEARCH INTERESTS

Industrial Organization, Competition Policy, Microeconomic and Applied Theory

## EMPLOYMENT

### **University of British Columbia, Sauder School of Business**

Assistant Professor, July 2013 - present.

Parental leave, January 2018–May 2018.

Parental leave, January 2020–May 2020.

Study/Covid leave, July 2020–August 2021.

## EDUCATION

### **Northwestern University**

Ph.D. in Economics, June 2013 , Advisor: [Michael Whinston](#)

M.A. Economics, June 2008

### **Pontificia Univeridad Católica de Chile**

M.A. Financial Economics, June 2007

B.A. Business Economics, June 2006

## PUBLISHED OR FORTHCOMING PAPERS

1. "Equilibrium Uniqueness in Entry Games with Private Information"  
joint with: [José Espin-Sanchez](#) and Yuzhou Wang  
*Accepted, RAND Journal of Economics*
2. "Monopsony Power and Upstream Innovation" joint with [Guillermo Marshall](#)  
*Accepted, Journal of Industrial Economics*
3. "Early-Stage Venture Financing," joint with [Ralph Winter](#)  
*Journal of Corporate Finance, Vol. 77, December 2022: 102291*
4. "Announcing High Prices to Deter Innovation," joint with: [Guillermo Marshall](#)  
*Management Science, Vol. 67, No. 4, April 2021, pp. 2448–2465*
5. "Sequential Innovation, Patent Policy, and the Dynamics of the Replacement Effect"  
*RAND Journal of Economics, Vol 50 , No. 4, September 2019, 568–590*
6. "Innovation and Competition: The Role of Product Market Competition,"  
joint with: [Guillermo Marshall](#)  
*International Journal of Industrial Organization, Vol 65, July 2019, 221–247*  
Recipient of the International Journal of Industrial Organization Best Paper Award 2019.

## WORKING PAPERS

"On the Interaction between Patent Screening and its Enforcement," joint with: [Gerard Llobet](#) and [Javier Suarez](#) [Revision requested by *Journal of Industrial Economics*]

“Efficiency in Second Price Auction with Participation Costs,” joint with: [José Espin-Sanchez](#) and Yuzhou Wang

#### WORK IN PROGRESS

“Insuring Endogenous Health Outcomes” joint with: [Vitor Luz Farinha](#)

“Optimal insurance contracts under moral hazard” joint with: [Ralph Winter](#)  
[Handbook Chapter]

“Herculean Equilibrium and Risk Dominance”

“Location, spillovers and Patent Races”

“When to license Sequential Inventions”

#### FELLOWSHIPS AND AWARDS

Sauder’s Dean’s Office Grant, 2016 (4.5k).

Bureau of Asset Management: P-H and North Centre for Financial Research Grant, 2020 (6k)

International Journal of Industrial Organization Best Paper Award 2019

Insight Development Grant, SSHRC, 2018 ( $\approx$  45k)

Sauder’s Dean’s Office Grant, 2016 (15k).

UBC Hampton Research Fund, 2016 (2.5k).

Sauder’s Dean’s Office Grant, 2015 (10k).

UBC Bridge Funding, 2015 (2.5k).

Sauder’s Exploratory Grant, 2014 (7.5k).

Northwestern University, Center of Economic Theory 2011 & 2012

Northwestern University, Teaching Assistant Fellow, 2011-12

Northwestern University, Economics Distinguished Teaching Assistant 2011-12 and 2008-09

Northwestern University, University Fellowship 2007

Pontificia Universidad Católica de Chile, Distinguished Master Thesis 2006

#### INVITED PRESENTATIONS AND CONFERENCES

**2022** Canadian Economic Association (Ottawa).

**2021** ZEW, North American Econometric Society (Montreal).

**2020** Pontificia Universidad Católica de Chile.

**2019** CEA, Econometric Society (Seattle), Sauder, TOI Chile (canceled due to social unrest).

**2018** UC Davis, CEMFI.

**2017** Pontificia Universidad Católica de Chile, Texas A&M, Searle Center/USPTO Conference on Innovation Economics, IIOC.

**2016:** FTC’s 9<sup>th</sup> Microeconomic Conference, University of Illinois at Urbana-Champaign, IIOC, Canadian Economic Association, Sauder School of Business.

**2015 or before** UBC - Sauder School of Business, UBC - Economics, Yale, Canadian Economic Association, IIOC, CRESSE, Econometric Society World Congress (Montreal), Canadian Economic Association, UBC-HKU Summer Theory Conference, Sauder School of Business, TOI, FTC’s 7<sup>th</sup> Microeconomic Conference, Econometric Society Latin American Meeting, Econometric Society European Summer Meeting, TOI, Northwestern University, University of British Columbia (Sauder), IESE, University of Washington, Mannheim University, Bates and White, Summer Meeting Econometric Society 2012, Northwestern University (Student

Job Market Seminar, Theory Lunch (x2), Theory Seminar, IO Seminar), Pontificia Universidad Católica de Chile

#### REFEREE EXPERIENCE

Econometrica, Quarterly Journal of Economics, Review of Economic Studies, RAND Journal of Economics, Journal of European Economic Association, American Economic Journal: Microeconomics & Macroeconomics, AER: Insights, The Economic Journal, Journal of Economic Theory, Management Science, International Economic Review, Review of Financial Studies, International Journal of Industrial Organization, Journal of Industrial Economics, Journal of Economics and Management Strategy, Journal of Economic Behavior & Organization, Journal of Economics Dynamics and Control, International Journal of Game Theory, The BE Journal of Theoretical Economics, Mathematical Social Sciences, Scandinavian Journal of Economics, Bulletin of Economic Research, Journal of Legal Studies, American Journal of Agricultural Economics, NSF, FONDECIT Chile.

#### TEACHING EXPERIENCE

##### **Instructor, Sauder School of Business, UBC, 2014-present**

*Undergraduate:* Strategic Management (COMM 491, COEC 491 & COMM 493)

*Graduate:* Business Strategy (BASM 501 for MBA and MA students)

##### **Teaching Assistant, Northwestern University, 2008-12**

*Graduate:* Microeconomics 410-2 (3 times), 410-3 (x2).

*Undergraduate:* Industrial Economics, Competition Monopoly and Public policy (x2),

Intermediate Microeconomics 310-2 (x2)

##### **Teaching Assistant, Pontificia Universidad Católica de Chile, 2002-07 (in Spanish)**

*Graduate:* Microeconomics, Mathematical Economics, Financial Economics (2)

*Undergraduate:* Introduction to Economics (x2), Intermediate Microeconomics I (x2),

Intermediate Microeconomics II (x2), Intermediate Macroeconomics, and Industrial Organization (x2).

*MBA:* Introduction to Economics (x2)

#### OTHER INFORMATION

Chilean/Canadian · married to Javiera Pumarino · father of Lucía & Sofía · June 9th, 1983

*Languages:* Spanish (native) · English · German & French (embarrassingly basic)

*Interests:* Guitar · Music · Chess · Books · Windsurf · Woodworking · Golf

November 24, 2022