

# BARTON LUI

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**PROFILE:** Fourth-year Bachelor of Business in Real Estate candidate striving to contribute to the real estate industry with a high level of analytical skills, critical thinking and a strong desire to learn and develop real estate knowledge. Natural self-started with the willingness to explore new opportunities and a passionate team player. Quick to contribute energy and empathy to every situations.

## EXPERIENCE

MAY 2019– PRESENT

**PRESIDENT**, UBC VANCOUVER HOUSING MARKET CLUB

- Responsible for the day-to-day operation of the student club
- Set objectives and plan for real estate educational meetups for UBC students
- Hiring and training new executive members
- Contributing to marketing activities

FEBRUARY 2017– APRIL 2019

**SALES ASSOCIATE**, SHERWIN WILLIAMS CORPORATION

- Responsible for ensuring high level of customer satisfaction in wholesale and retail.
- Managed accounts receivables, pricing and credit issues with customer accounts.
- Generating sales through strategic telephone marketing.
- Key holder and responsible for depositing money to the bank after closing.

## EDUCATION

**BACHELOR OF BUSINESS IN REAL ESTATE (BBRE)**, UBC Sauder School of Business Real Estate Division. - COMPLETION DATE: 2021 MAY

- Key Courses: Real Estate Development, Investment Analysis and Advanced Income Appraisal, Real Estate Business

**DIPLOMA OF URBAN LAND ECONOMICS (DULE)**, UBC Sauder School of Business Real Estate Division - SEP 2017-SEP 2019

- **Specialization:** Real Estate Development

## EXTRACURRICULAR EXPERIENCE

September 2018– present

**Sponsorship team**, YNOTFORTOTS UBC

- Assist sponsorship director reaching out to businesses
- Execute business strategy in a team base environment
- Maintain positive relationship with business partners

February 2015– august 2016

**Department head of training**, 180<sup>TH</sup> PACIFIC COAST SCOUT GROUP

180<sup>th</sup> Scout group is a non-profit organization that focuses on personal development, leadership and management training for young adults aged 18 to 26 years old in Metro Vancouver.

- Responsible for the organizing internal training workshops for all members
- Manage and lead a team of 5 core team members to ensure new members have received the minimum training required
- Develop training materials with senior facilitators.
- **Key projects:** Project Management Training (PMT) level one, two and three.
- **Achievements:** Certificate of Commendation with flash award

September 2014- January 2015

**Recruitment core team**, 180<sup>TH</sup> PACIFIC COAST SCOUT GROUP

- Assist the organization's goal in reaching quarterly recruitment key performance indicator (kpi)
- Organize networking events for existing members and potential members
- Facilitate online and onsite recruitment advertisement campaign

## SKILLS

- Strong team building skills
- Highly motivated and organized
- Providing constructive feedbacks
- Proficient Microsoft office skills
- Strong communicator and excellent team player

## ACTIVITIES

Loves to exercise, a former Short Track Speed Skating Olympian represented Hong Kong at the 2014 Sochi Winter Olympic games. Currently the record holder of all the distances in Hong Kong and the first male athlete in the region's history to qualified for the Winter Olympics. Competed in multiple International championships, during my prime, I was placed 22<sup>nd</sup> in the world.