# Why we share what we share

**Decoding Social Media** 

Jan 13 2014



a place of mind

#### In the news



### Client project groups

- BC Business: Dragana,
   Mike, Natalie, Ian, David
- CiTR: Alyssa, Thomas, Darren, Elizabeth
- Georgia Straight: Cecilia, Elmira, Michelle, Ally A, Clarrie

- The Tyee: Ally Q, Lotus, Daisy, Nitin
- Vancouver Observer:
   Justin, Farah, Ryan, Julie,
   Ana
- SEEDS Fair Trade: Alex, Steven, Nicole, Andrew

- Pop quiz:
  - What's my animal personality type?



## Animal personality type

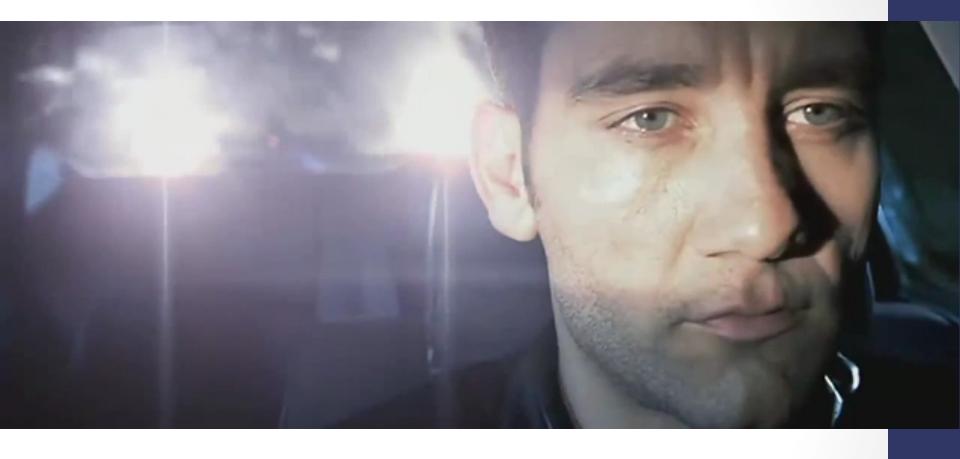




#### Group exercise

- Compare and contrast personality types:
  - What do you bring to the group?
  - What are your strengths?
  - What are your differences?
  - How can you make the best of group dynamics in this project?

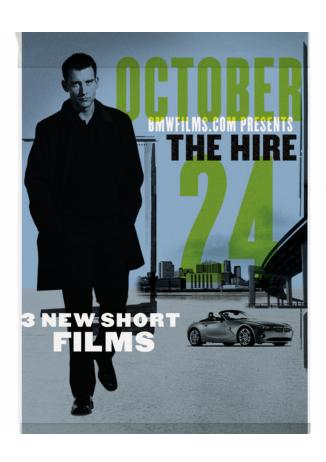




#### The Ambush

Director: John Frankenheimer, BMW Films

#### Reach



- 11m views in four months
- 2m registered users
- 94% emailed link to friends
- Yearly car sales up 12%

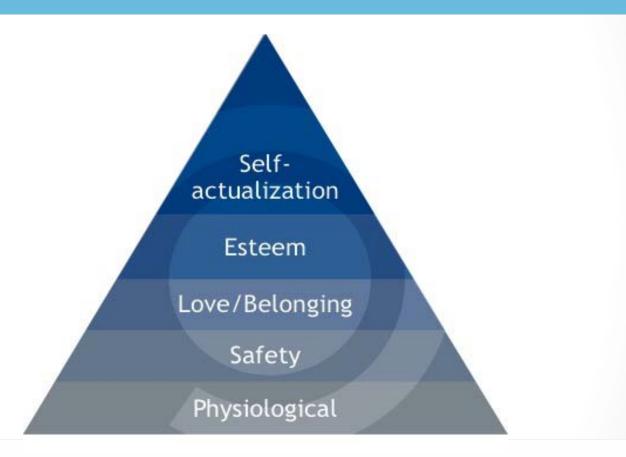


## We are social beings

Photo Speedeye: http://www.flickr.com/photos/speedye



#### Sharing is not new, it's human nature





























# 19 Words That Have A Totally Different Meaning On "Game Of Thrones"

#### 19. "Boss-ass bitch"



HBO / mygossip.org

What it usually means: Someone who is better than you in every way possible.

What it means in Westeros: Daenerys Targaryen.



How to make the important shareable and the shareable important



## **Express yourself**

Photo Kate Skegg: http://www.flickr.com/photos/mindtalk/

What is a reader saying about themselves when they share my story?



## Me, myself and I

Photo Gisela Giardino: http://www.flickr.com/photos/gi/

How does sharing your story empower a reader to talk about herself?



## Relationships

Photo: jamacab: https://www.flickr.com/photos/macabrey/

How does sharing your story help people connect?



#### Show you care

Photo Kempton: https://www.flickr.com/photos/k-ideas/

How does sharing your story reflect a reader's priorities?



## Giving is enriching

Photo Ben Grey: https://www.flickr.com/photos/ben\_grey/

How does sharing a story make your reader feel good?



https://twitter.com/theellenshow/status/440322224407314432



## Be happy

Photo: Brett Davies https://www.flickr.com/photos/photosightfaces/

Don't promote factual stories devoid of emotion on social media



#### Sad is bad

Photo: Donnie Ray Jones https://www.flickr.com/photos/donnieray/

# MailOnline

Freddie's mum is dying but her love will live forever: Cancer will kill her in months so she's written cards to celebrate all his birthdays up to 21 - and even his wedding

Highlight the positive in a sad story to leave readers feeling inspired



#### Fear fear

Photo: Historias Visuales https://www.flickr.com/photos/jalevega/







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#### 6 sex assaults on UBC campus appear connected: RCMP

RCMP say 6 similar attacks on women on UBC campus likely committed by same suspect

CBC News Posted: Oct 29, 2013 9:09 AM PT | Last Updated: Oct 30, 2013 3:26 AM PT



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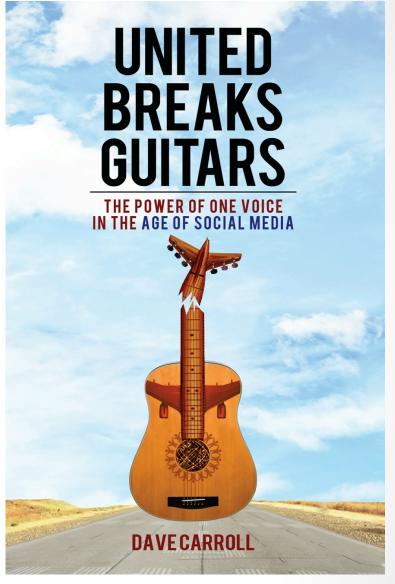
Stories that make us fearful tend not to be shared on social media



# Get angry Photo: Gatto Mimmo http://www.flickr.com/photos/gattomimmo/

#### **Dave Carroll**





# Stories that make us angry prompt sharing



## **OMG!** That's disgusting

Photo: Jon Ovington http://www.flickr.com/photos/jon\_ovington/

### BBC News, Jan 10

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#### Sudan man forced to 'marry' goat

A Sudanese man has been forced to take a goat as his "wife", after he was caught having sex with the animal.

The goat's owner, Mr Alifi, said he surprised the man with his goat and took him to a council of elders.

SUDAN CHAD UPPER **ETHIOPIA** NILE ...

They ordered the man, Mr

Tombe, to pay a dowry of 15,000 Sudanese dinars (\$50) to Mr. Alifi.

"We have given him the goat, and as far as we know they are still together," Mr Alifi said.

Mr Alifi, of Hai Malakal in Upper Nile State, told the Juba Post annone and that he has ad a lovel pains are under ideis by an 12

#### TOP AFRICA STORIES

- Nigeria state oil firm 'insolvent'
- France to help Africa veterans
- Churches call for Sudan to split
  - News feeds

#### MOST POPULAR STORIES NOW

MOST SHARED

MOST READ

- 1 Ex-football star found dead in woods
- 2 US diplomat to leave Delhi embassy
- 3 Hollande attacks report of affair
- 4 The map that saved the London Underground

Disgust is a very powerful driver for sharing

#### Group exercise

- Why are these stories on the New York Times Most Shared on Facebook list?
- http://www.nytimes.com/most-popularfacebook