

Education

2012-Present University of British Columbia Vancouver, BC

- Faculty of Arts (Economic Geography, Commerce)
- Research for City of Vancouver; Panel on Research Ethics TCPS 2 Certificate

2012 University of Toronto Toronto, ON

- Non-degree granting program

2007-2011 Crescent School Toronto, ON

- Honour Roll each year, Advanced Placement courses
- Head Boy (2010-11), House Captain (2009-10)

Work Experience

Summer 2016 Sales Representative, Pepsico Foods Vancouver, BC

- Commissioned sales representative, marketing and selling to large and small retailers
- Marketed new products, negotiated for preferred shelf and floor space, addressed customer issues, placed orders, collected accounts

Summer 2015 Follow-up Representative, Nationwide Appraisal Services Toronto, ON

- Bilingual member of appraisal management and client relations team, worked with appraisal companies, mortgage brokers and financial institutions in Canada, the U.S. and the Caribbean
- Trained new employees and participated in the start-up of the firm's U. S. operations

Summer 2014 Researcher and Office Assistant, Client's Edge Group Toronto, ON

- Researched mutual funds for clients using Morningstar's PALTrak software and other tools
- Assisted in office operation (i.e., filing, presentations) and designed a new office layout
- Designed and implemented a framework for analyzing and allocating agent commissions

Summer 2012 Researcher, Osprey Bay Holdings Ltd. Toronto, ON

- Undertook market research and general office services for a commercial real estate developer
- Worked on revenue side of leased based transactions

Summer 2011 Labourer, Durham Metal Services Whitby, ON

- Built rebar cages, standard and custom orders, plus general yard work

Summers 2009, 2012, 2014 Camp Huronda (Canadian Diabetes Association) Huntsville, ON

- Junior Counsellor(2009), programming (2012, 2014) as part of my ongoing commitment to Camp

Awards

- Crescent School: Thom Family Award, Old Boy's Watch, Board of Governors' Medal, Music Tie (baritone and trombone in symphonic and jazz bands)
- MVP for Scottish Club U-18 Rugby Team, U-18 and U-20 championship teams
- Diabetes Hope Foundation Scholarship

Extracurricular Activities

- Sports: UBC Varsity Rugby (2012-13), Toronto Scottish Club rugby, coaching, three high-school Varsity teams, AA hockey, running, snowboarding, biking
- Volunteer: JDRF, Right to Play (UBC), Amani Children's Home (Tanzania)
- Stock markets, investing

Summary of Skills

Hard Worker & Focused – academically, in sports, and in business

Leader & Team Player – in both roles diverse experience in multi-generational environments

Time Management – balancing academic, extracurricular and sports activities

Language – fluent in English and French

Computer – strong skills including Microsoft suite, Morningstar PALTrack and data management