# BE authentic . BE influential . BE the expert . Be all that and more at Colliers International.

At Colliers International, we help leaders succeed by helping them build amazing workplaces, businesses and communities around the world. We do this by thinking differently, sharing innovative ideas and offering a unique and collaborative workplace where you can succeed.

Colliers International is seeking motivated appraisers to join our Valuation and Advisory Services team in Vancouver. Our Valuation and Advisory Services group works with a diverse group of clients providing various real estate appraisal and consulting assignments across a wide range of property types.

# **Compensation**

Colliers offers flexible compensation plans with fully commissioned senior appraisers.

The advantages, tools, and support that Colliers provides results in industry leading earning potential. Colliers AACI designated appraisers in Canada had an average net compensation in 2018 in excess of \$200,000.

# **Colliers Model**

Be in charge of your career and build your personal brand. The Colliers model combines the freedom and flexibility of running your own business with the support and tools of a large corporation and network of professionals.

# **Appraisal Support**

Write professional reports with greater efficiency. Colliers gives appraisers access to cutting edge technology, a national database, job management systems, and a library of report templates.

Appraisal support staff. Colliers appraisal support staff provide assistance including the preparation of economic and market overviews, lease and sale comp research and database entry, property research, and other tasks allowing appraisers to produce high quality reports in less time.

# **Colliers Advantages**

Access to data and expertise from one of the largest commercial real estate brokerages in the world.

Access to a network of appraisers and other real estate professionals across North America to provide support and referrals.

Colliers brand recognition gives appraisers the opportunity to work on prestigious property types, complex assignments and large national portfolio assignments.

#### What You Bring

3+ years of appraisal work experience.

Team player mentality with excellent communication skills.

AACI Designation or experienced AIC Candidate.

Proficient in Microsoft Office applications.

#### Bonus skills and experience

Existing book of business.

Working knowledge of Argus Enterprise.

# BE who you are and what you want to be with Colliers International. We'd love to meet you. Apply today to join our team.

Direct applicants only please, no agencies.

Colliers is an equal opportunity employer and values diversity in its workforce. Colliers encourages applications from all qualified individuals and will accommodate applicants' disability-related needs, up to the point of undue hardship, throughout all stages of the recruitment and selection process. If you require a disability-related accommodation in order to participate in the recruitment process, please contact the recruitment team by email at canada.careers@colliers.com.

#### Reference

"Valuation Associate - Colliers International. " Linkedin

https://www.linkedin.com/jobs/view/valuation-associate-at-colliers-international-2232816236/?utm\_campaign=google\_jobs\_apply&utm\_source=google\_jobs\_apply&utm\_medium=orga nic&originalSubdomain=ca\_October 2020. 3924 West 18<sup>th</sup> Avenue, Vancouver, BC V6S 1G8

Dec 9<sup>th</sup>, 2020

Colliers Vancouver 200 Granville Street Vancouver, BC V9Q 6Q9

# Dear Hiring Manager

Please consider my application for the valuation associate at Colliers International as advertised on October 2020 on LinkedIn.com. I hold a diploma in Urban Land Economics from the University of British Columbia. I am also currently a fourth-year student at the University of British Columbia completing a Bachelor of Business in Real estate and expecting to graduate in May 2021.

I found my passion for Real Estate as a Real Estate Assistant at Sutton West Coast Realty. Working alongside some of the city's most accomplished residential real estate agents, I witnessed their ability to connect their clients wants to suitable listings and their ability to overcome unforeseen problems. I decided to further my passion by obtaining my real estate license in trading services at the age of 19.

I have experience in valuation and appraisal through my role as an analyst at L.W property advisors. Working in this role gave me a better understanding of the importance of due diligence and problemsolving during market valuations. I am currently a candidate member with the Appraisal Institute of Canada. As a candidate member I am pursuing the AACI designation, I am hoping to write my exam for this designation in early 2022.

As a senior student with a wide range of real estate experience, I believe I am a strong candidate for the valuation associate position. I would like to further discuss how I could add value to your diverse team, please email me at nicholasjang@outlook.com

Sincerely, Nicholas Jang Dec 10<sup>th</sup>, 2020

# Nicholas Jang

3915 West 20th Ave, Vancouver, BC V6S 1G3 (604)-368-5621 • nicholasjang@alumni.ubc.ca

# **EDUCATION**

Bachelor of Business in Real Estate, Real Estate   Sauder School of Business (Vancouver, BC) (Vancouver, BC) Clubs: UBC Real Estate Association, UBC CVC	September 2019 – May 2021
<b>Diploma in Urban Land Economics, Real Estate</b>   Sauder School of Business (Vancouver, BC)	September 2018 – May 2020
<b>Diploma in Marketing Management, Real Estate</b>   British Columbia Institute of Technology (Burnaby, BC) <i>Chubs: BCIT</i> Real Estate Association	September 2017- May 2018
WORK EXPERIENCE	
<ul> <li>Candidate Appraiser   L.W Property Advisors Ltd.</li> <li>(Vancouver, BC)</li> <li>Conducted market analysis on real estate markets within British Columbia and Alberta.</li> <li>Assisted preparing appraisal reports for varying asset classes.</li> <li>Carried out in-person site inspections of subject properties.</li> </ul>	June 2019 – Present
<ul> <li>Residential Broker   Sutton West Coast Realty (Vancouver, BC)</li> <li>Managed and maintained a professional and polished reputation capable of delivering excellent service</li> <li>Maintained knowledge of local real estate market developments.</li> <li>Provided consultation for potential clients and real estate buyers.</li> <li>Organized and oversaw the details until all conditions were fulfilled.</li> <li>Worked independently and made appropriate decisions concerning the tasks at hand.</li> </ul>	September 2019 – Present e that created customer loyalty.
<ul> <li>Real Estate Assistant   Sutton West Coast Realty (Vancouver, BC)</li> <li>Increased efficiency of filling system, by implementing a standardized system.</li> <li>Planned and coordinated companywide events with over 500 attendees.</li> <li>Assisted in the development of the automation of tasks, which allows the realtor to focus on their listic</li> </ul>	Sept 2016 – Dec 2018 ing and clients.
PROFESSIONAL EXPERIENCE	
<ul> <li>Cultural Director   UBC CVC</li> <li>(Vancouver, BC)</li> <li>Planned, marketed, and hosted a variety events as director for the largest social club on campus</li> <li>Over saw a team of six coordinators</li> </ul>	September 2019 – Present
Meals on Wheels Volunteer   Health and Home Care Society of BC (Vancouver, BC)	March 2019 – June 2020

- Meals on Wheels driver delivering meals to clients dealing with immobility issues.
- Developed relationships with clients to ensure comfort and trust while using the service.

From: Nicholas Jang (nicholasjang@outlook.com) To: Ethan Ho (ethanho@skyslope.com) Date: Dec 9<sup>th</sup>, 2020 Subject: Request for Reference – Nicholas Jang

Dear Ethan,

I hope this email finds you well. I enjoyed my time working as a technical support specialist. I am reaching out to ask for a reference for a position I am applying for.

I am applying for the valuation associate position as Colliers International. This position is seeking for candidate AIC members who are passionate about real estate. From this position I am hoping to further my knowledge of real estate that you helped cultivate. Having worked along aside you in the implementation of your software for a real estate firm, I was hoping you could attest to my passion for the industry.

Please let me know if you are willing to provide a reference letter for this position. If you have any questions or concerns, please feel free to email me at <u>nicholasjang@outlook.com</u>. I have attached my resume for reference.

Sincerely

Nicholas Jang

From: Nicholas Jang (nicholasjang@outlook.com) To: Sue Rim (rim@skyslope.com) Date: Dec 9<sup>th</sup>, 2020 Subject: Request for Reference – Nicholas Jang

Dear Sue,

I hope this email finds you well. I enjoyed my time working as a technical support specialist. I am reaching out to ask for a reference for a position I am applying for.

I am applying for the valuation associate position as Colliers International. This position is seeking for candidate AIC members who are passionate about real estate. From this position I am hoping to further my knowledge of real estate that you helped cultivate. Having worked along aside you in the implementation of your software for a real estate firm, I was hoping you could attest to my passion for the industry.

Please let me know if you are willing to provide a reference letter for this position. If you have any questions or concerns, please feel free to email me at <u>nicholasjang@outlook.com</u>. I have attached my resume for reference.

Sincerely

Nicholas Jang

From: Nicholas Jang (nicholasjang@outlook.com) To: Bradley Kwun (bradley@sutton.com) Date: Dec 9<sup>th</sup>, 2020 Subject: Request for Reference – Nicholas Jang

Dear Bradley,

I hope this email finds you well. I enjoyed my time working as a residential real estate broker. I am reaching out to ask for a reference for a position I am applying for.

I am applying for the valuation associate position as Colliers International. This position is seeking for candidate AIC members who are passionate about real estate. From this position I am hoping to further my knowledge of real estate that you helped cultivate. Having worked along aside you in the implementation of your software for a real estate firm, I was hoping you could attest to my passion for the industry.

Please let me know if you are willing to provide a reference letter for this position. If you have any questions or concerns, please feel free to email me at <u>nicholasjang@outlook.com</u>. I have attached my resume for reference.

Sincerely

Nicholas Jang