# THE UNIVERSITY OF BRITISH COLUMBIA

Curriculum Vitae for Faculty Members

**Date**: March 31, 2016

1. SURNAME: Vertinsky FIRST NAME: Ilan

MIDDLE NAME(S): Boris

2. **DEPARTMENT/SCHOOL:** Strategy and Business Economics Division, Sauder School of Business;

Institute of Asian Research; Faculty of Arts

3. FACULTY: Sauder /Arts

**4. PRESENT RANK**: Professor **SINCE**: 1977

# 5. <u>POST-SECONDARY EDUCATION</u>

University or Institution	Degree	Subject Area	Dates
Hebrew University	B.A.	Economics	1964
University of California, Berkeley	Ph.D.	Business Administration	1968

# 6. **EMPLOYMENT RECORD**

## (a) Prior to coming to UBC

University, Company or Organization	Rank or Title	Dates
University of California, Berkeley	Post Graduate Research Economist	1966
California State University, Fullerton	Assistant Professor	1966-1967
Northwestern University	Assistant Professor	1967-1970

## (b) At UBC

Rank or Title	Dates
Assistant Professor	1970-1973
Associate Professor	1973-1977
Professor	1977-Present
Chairman, Division of Policy Analysis	1978-1982
Director and Senior Fellow, Centre for International Business Studies	1985-2012
Director, Forest Economics and Policy Analysis Research Unit	1987-2015
Director, W. Maurice Young Entrepreneurship & Venture Capital Research Centre	2003-2007
Associate Director, Institute of Asian Research	2006-2008

# 7. Graduate Students Supervised\*

Student Name Program Type		Ye	ar	Supervisory Role (supervisor,	
-		Start	Finish	co-supervisor, committee	
				member)	
Wenqin Liang	PhD, Law	2010		Committee Member	
Jiang Ji	PhD, Law	2010		Committee Member	
Yulin Zhang	PhD, Law	2010	2016	Committee Member	
Steve Minns	PhD, Business Administration	2009	2014	Principal Supervisor	
Chansoo Park	Post-Doctoral Fellow	2009	2013	Principal Supervisor	
Feng Liu	PhD, Businss Administration	2006	2010	Committee Member	
Victor Cui	PhD, Organizational Behaviour	2005	2010	Principal Supervisor	
Wenwei Guan	PhD, Law	2005	2009	Committee Member	
Tedder Sinclair	PhD, Forestry	2004	2010	Committee Member	
Craig Mayberry	PhD, IRES	2004	2011	Principal Supervisor	
Qianquian Du	PhD, Strategic Business Economics	2004	2009	Advisor and Committee	
Qianquian Du	The, strategic Business Economics	2004	2007	Member	
Matthew Au	PhD, Law	2003	2012	Committee Member	
Gordon Keith	PhD, IRES	2000	2006	Principal Supervisor	
Fuller	The, free	2000	2000	Time par supervisor	
Aviad Ava Pe'er	PhD, Business Administration	1999	2005	Principal Supervisor	
Oana Branzei	PhD, Business Administration	1998	2004	Principal Supervisor	
Charlene Ellen	PhD, Business Administration	1996	2002	Principal Supervisor	
Zietsma	,				
Ronald Camp	PhD, Business Administration	1995	2002	Principal Supervisor	
Takuya Takahashi	PhD, IRES	1997	2001	Principal Supervisor	
Rachana Raizada	PhD, Business Administration	1992	1997	Principal Supervisor	
Weijiong Zhang	PhD, Business Administration	1993	1997	Principal Supervisor	
Dongsheng Zhou	PhD, Business Administration	1993	1997	Principal Supervisor	
Frederic Chanoy-	MSc, Business Administration	1994	1996	Principal Supervisor	
Savoyen	,			r	
Chanthika	PhD, Business Administration	1989	1995	Principal Supervisor	
Pornpitakpan				1	
Tony Christopher	MSc, IRES	1992	1995	Principal Supervisor	
Lempriere					
Stuart Zhu Liu	PhD, Business Administration	1989	1994	Principal Supervisor	
Yat-Koon Mok	PhD, Business Administration	1988	1993	Principal Supervisor	
Benjamin Lin-	PhD, Business Administration	1988	1993	Principal Supervisor	
Boon Tan					
Darcie Lee Booth	PhD, Business Administration	1985	1990	Principal Supervisor	
Teri Ursacki	PhD, Business Administration	1986	1990	Principal Supervisor	
Gordon Lindal	PhD, IRES	1985	1990	Principal Supervisor	
Brown					
François Thibault	MSc, Business Administration	1987	1989	Principal Supervisor	
Clive Laurence	MSc, Business Administration	1985	1987	Principal Supervisor	
Spash					
Daniel Lane	PhD, Business Administration	1981	1986	Principal Supervisor	
Margaret Linda	MSc, Business Administration	1982	1984	Principal Supervisor	
Gibson					
Eric Kliewer	Ph.D. ,Interdisciplinary Studies	1975	1979	Principal Supervisor	
Arthur Raymond	PhD, Business Administration	1976	1981	Principal Supervisor	
Warburton					
Michael Newman	PhD, Business Administration	1976	1980	Principal Supervisor	
John Robert	MSc,, Business Administration	1976	1980	Principal Supervisor	
Sturdy					
Carolyne Smart	PhD, Business Administration	1976	1980	Principal Supervisor	
Philip Carl Miller	PhD, IRES	1974	1978	Principal Supervisor	

Dennis Seiho Kira	PhD, Business Administration	1973	1977	Principal Supervisor
Ronald William Lakes	MSc, Business Administration	1974	1977	Principal Supervisor
Ella Mae Matsamura	MSc, Business Administration	1974	1976	Principal Supervisor
Sandra L. Schwartz	PhD, Business Administration	1972	1976	Principal Supervisor
Carolyne Smart	MSc, Business Administration	1974	1976	Principal Supervisor
Patricia Dorothy Ross	MSc, Business Administration	1974	1976	Co-Supervisor
Peter Arnold Abrams	PhD, Zoology	1972	1975	Principal Supervisor
Richard Terrell Steinhoff	MSc, Computer Science	1972	1975	Principal Supervisor
Eddy Tan	MSc, Business Administration	1972	1974	Principal Supervisor
William A. Thompson	PhD, Animal Resource Ecology	1970	1974	Principal Supervisor
Karen Marie Hartley	MSc, Business Administration	1971	1974	Principal Supervisor
Eugene Wong	MSc, Business Administration	1971	1973	Principal Supervisor
Ronald Murray Strohmaier	MSc, Business Administration	1970	1972	Principal Supervisor

\*Note: committee memberships are listed from 2006-2007 onward

# 8. Visiting Appointments

Distinguished Affiliated Professor of International Business (2005-08) Atkinson Graduate School of Management, Willamette University Salem, Oregon

Visiting Professor (2003)
Department of Economics and Finance
City University, Hong Kong

Visiting Professor (2001)
Department of Economics and Finance
City University, Hong Kong

Visiting Professor (2000) Department of Marketing City University, Hong Kong

Visiting Professor (1999) International Business Department Chinese University of Hong Kong

Visiting Professor of Business Administration (1987) Hebrew University, Jerusalem

Visiting Fellow (1979-80) Institute of Management Science Centre, Berlin, Germany

Senior Research Fellow (1975-78) International Institute of Management Science Centre, Berlin, Germany

Visiting (Honourary) Assistant Professor (1970-72) Tulane School of Public Health and Tropical Medicine

# 9. SCHOLARLY AND PROFESSIONAL ACTIVITIES

# (a) Areas of special interest and accomplishments

Policy Analysis and Decision Processes

Operations Research

Crisis Management

International Business and International Trade (focus on Asia)

Strategic Management of high-technology Enterprises

Entrepreneurship and Venture capital

Comparative Management (focus on Japan and China)

Environmental and Resource Management

Risk Assessment and Management

Forest Policy and Economics

# (b) Research or equivalent grants

Granting	Subject	Comp.	Total	Year	Principal	Co-Investigator(s)
Agency	-	_	\$		Investigator	
SSHRC	Crisis Sense Making	С	131,000	2011-2016	I. Vertinsky	L. Ward, L. Jacobs
SSHRC	Environmental Performance and	С	132,000	2011-2016	S. Kant	I. Vertinsky, P.
	Sustainable Forest Management					Smith
SSHRC	Trans Boundary Crisis Management	C	29,000	2010-2011	I. Vertinsky	L. Ward, L. Jacobs
SSHRC	Asia Pacific Dispute Resolution II: Integrated Compliance with International Trade and Human Rights Standard	С	2,500,000	2009-2017	P. Potter	I. Vertinsky, L. Jacob, M. Nakamura, et al.
NSERC	Optimization under Overlapping Resource Tenures	С	75,000	2007-2012	I. Vertinsky	
NCE	Sustainable Forest Management Economics of Aboriginal Land Use	С	160,000	2007-2009	S. Kant	I. Vertinsky
SSHRC	The Geography of Entrepreneurial Success: A Study of Location Strategies of New Enterprises	С	117,000	2006-2011	I. Vertinsky	
NCE	The design of New Institutions for Sustainable Forest Management	С	743,000	2004-2008	I. Vertinsky	M. Luckert, et al.
Hampton Fund	Social Networks and Trust: The Interplay Between Trust-Enabling Institutions and Individual Action	С	25,000	2003-2005	I. Vertinsky	
SSHRC	Selective Adaptation and Institutional Capacity	С	2,000,000	2002-2009	P. Potter	I. Vertinsky, et al.
SSHRC	Improving the Performance of International Joint Ventures: A Study of Trust Formation, Governance Choice, and Cultural Differences	С	93,000	2002-2005	I. Vertinsky	
NSERC	Optimization Models for Intensive Forest Management Strategies with Timber and Non-timer Issues	С	150,000	2002-2006	I. Vertinsky	
NCE	First Nation's Strategies for Sustainable Forest Management	С		2002-2003	I. Vertinsky	E. Krcmar, H. Nelson, G.C. van Kooten
NCE	Assessing the Socio-Economic Impact of Extending the Auction System.	С		2002-2003	I. Vertinsky	
CE	The Economics of Intensive Silvculture	С		2001-2004	I. Vertinsky	D. Balsillie
NCE	The Impact of the International Regimes on the Sustainability of Forest Management	С		2001-2004	I. Vertinsky	D. Balsillie

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SSHRC	Exploring New Forms of R&D Alliances: The Key to the Creation of a Knowledge-Based Economy	С	1999-2003	M. Nakamura	I. Vertinsky, A. Nakamura, P. Potter, S. Robinson
CIDA	Designing Complementary and Supporting Policies For the Implementation of China's Natural Forest Protection Plan	С	2000-2001	I. Vertinsky	C. Sun
SSHRC	Environmental Responses of Canadian Corporations	С	1999-2002	I. Vertinsky	
Hampton Fund	Globalization and R&D Policy: Comparative Analysis	С	1999-2001	I. Vertinsky	M. Nakamura
NSERC	Modelling Sustainable Forest Management	С	1998-2002	I. Vertinsky	
NCE	The Economics of Forest Sustainability Certification	С	1997-2000	I. Vertinsky	
Hampton Fund	Responses of Firms to Global Warming Issues	С	1997-99	I. Vertinsky	C. van Kooten, M. Nakamura
CFS	Technological Innovation in the Canadian Forest Sector	С	1997	I. Vertinsky	S. Globerman, M. Nakamura
SSHRC	Managing for Global Competitiveness	С	1996-99	I. Vertinsky	M. Nakamura
SSHRC	Maintaining Competitiveness in a Greening International Business Environment	С	1995-98	I. Vertinsky	
NCE	Public Policy and Private Firm's Responses	С	1995-98	I. Vertinsky	
NCE	A Decision Support System for Evaluating Forestry/Wildlife Conflict	С	1995-98	I. Vertinsky	
DFAIT	Development, Extent and Impact of Emerging Information Technologies in the Field of Trade Promotion	С	1995	I. Vertinsky	B. Stanbury
NSERC	Geographic Information System Based Models for Managing the Forest Estate	С	1994-97	I. Vertinsky	
FRDA	Environmental Issues and Canadian Trade in Forest Products with Europe	С	1994-96	I. Vertinsky	B. Stanbury
FRDA	Economically Optimal Investments and Forest Sectors Sustainability	С	1994-96	I. Vertinsky	C. van Kooten
FRDA	An Analysis of the Structure and Significance of Secondary Manufacturing	С	1994-96	I. Vertinsky	C. van Kooten
FRDA	Pulp Fibre Markets	С	1994-96	I. Vertinsky	H. Nelson
FRDA	Comparison of Forest Policy Study	С	1994-96	I. Vertinsky	C. van Kooten
FRDA	Economic Examination of Intensive Forest Mgmt. Options	C	1994-96	I. Vertinsky	S. Sahajananthan
FRDA	A Forum to Review International Forest Policy Issues	С	1994-96	I. Vertinsky	C. van Kooten
SSHRC	Foreign Direct Investment	С	1992-95	I. Vertinsky	
CFS, Greenplan	GIS Linked Assessment of Nontimber Values for Conflict Resolution in B.C. Interior	С	1992-95	I. Vertinsky	H. Schreier
DFAIT	A Study of the Long-Term Bilateral Economic Relationship Between Canada and Korea	С	1992-93	I. Vertinsky	

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SSHRC	Japanese Business Practices, Global Competitiveness and Implications for Canada	С	1991-94	I. Vertinsky	M. Nakamura, W. Ziemba
SSHRC	Foreign Direct Investment in the Banking Sector	С	1989-95	I. Vertinsky	
NSERC	Strategic Capacity Planning and Choice of Technologies	С	1988-94	I. Vertinsky	
CFS	Forest Economics and Policy Analysis	NC	1987-97	I. Vertinsky	
BCFS	Economics of Silviculture	NC	1987-89	I. Vertinsky	
NSERC	Multi-Criteria Decision Making	С	1985-87	I. Vertinsky	
SSHRC	Strategic Management - Seed Grant	С	1984-85	I. Vertinsky	
BCMF	Profit and Risk Study	NC	1984-85	I. Vertinsky	
SSHRC	Risk Assessment and Public Participation		1984	I. Vertinsky	
Mac-Millan Bloedel	Profit and Risk Study in the Forest Industry - Study of Government Stumpage Policies	NC	1983	I. Vertinsky	
Max Bell Foundation	Pacific Rim Energy Assessment	С	1982-84	I. Vertinsky	P. Nemetz
CCGA Research Foundation	Risk Assessment	С	1982-83	I. Vertinsky	
Donner Foundation	Technology Diffusion	С	1981-83	I. Vertinsky	
Institute for Research on Public Policy	Impediments to Resource Policy Implementation	С	1981-82	I. Vertinsky	
Health and Welfare Canada	Health Risk Information Dissemination	NC	1981	I. Vertinsky	
Economic Council of Canada	Regulation of Toxic Chemicals	NC	1979-80	I. Vertinsky	

Health and Welfare Canada	Drug Treatment Policies	NC	1979	I. Vertinsky	
Economic Council of Canada	Implementation	С	1979	I. Vertinsky	
Institute for Research on Public Policy	Methods of Research and Development Decision Making in Energy	NC	1978	I. Vertinsky	
British Columbia Provincial Governmen t	Vancouver and Victoria Ambulance Studies	NC	1978	I. Vertinsky	
National Research Council	Co-op Grant: Harvesting Strategies	С	1978	W. Wellington	I. Vertinsky
North American Treaty Organizatio n	Research and Development Decision Making in Three Countries	С	1976-77	I. Vertinsky	
Donner Foundation	Fisheries Management	С	1974-77	I. Vertinsky	
Department of Trade and Commerce Canada	Evaluation of Research and Development Programs	NC	1973-77	I. Vertinsky	
Health and Welfare Canada	Clinical Decision Making Study	NC	1973-76	I. Vertinsky	
DRB	Resource Reshuffling Under	С	1973-76	I. Vertinsky	
Department of Environme nt Canada	Systems Methods	NC	1973-76	C. Walters, C. S. Holling	I. Vertinsky
NSERC/N RC	Population Dynamics	С	1972-85	I. Vertinsky	

# (c) Conference Presentations (Presenter Underlined) 2006-2015

# 2015

<u>Cui.</u> V., H. Young & I. Vertinsky "Do Alliances Lead to Competition? An Empirical Analysis of the US Biopharmaceutical Industry." The *Academy of Management Annual Meeting*, August 7-11, 2015, in Vancouver, BC.

Yumagulova L. & I. <u>Vertinsky.</u> A Study of Climate Change Adaptation Responses with regard to Flood Management in Metro Vancouver regional area: Can an exercise in herding cats be successful? 10<sup>th</sup> Conference on Sustainable Development of Energy, Water and Environmental Systems. September 28 –Oct 2, 2015, in Dubrovnik.

<u>Yumagulova</u> L. & I. Vertinsky Institutional determinants of urban and regional resilience: a case study of Metro Vancouver Region. Presentation at the Canadian Risks and Hazards Symposium, November. 2015, in Calgary, Alberta.

#### 2014

<u>Park, C.</u>, Vertinsky, I., & Minbaeva, D. "Knowledge Transfers in IJVs: The Complex Role of Disseminative Capacities." *2014 Academy of Management Annual Meeting*, August 1-5, 2014, in Philadelphia, Pennsylvania.

Steven Minns & <u>Ilan Vertinsky.</u> "Assessing a firm's patent litigation propensity and effectiveness of its defensive strategy," 20th Conference of the International Federation of Operational Research Societies (IFORS), July 13-18, 2014, in Barcelona, Spain.

Steven Minns & Ilan Vertinsky.. "Untangling the Thicket: Ownership Fragmentation, Technological Diversity, and Patent Litigation," 2014 Academy of Management Annual Meeting, August 1-5, 2014, in Philadelphia, Pennsylvania.

#### 2013

<u>Aviad Pe'er</u>, Ilan Vertinsky and Thomas Kiel The Effects of Agglomeration and Competitive Conditions", Academy of Management Meeting, August 9-13, in Lake Buena Vista (Orlando), Florida.

<u>Chansoo Park</u>, Ilan Vertinsky and Dana Minbaeva, Foreign partners' disseminative capacities and their impact on knowledge transfers to international joint ventures Academy of International Business (AIB) Conference, Istanbul, Turkey, July 3-6, 2013

<u>Chansoo Park</u>, Ilan Vertinsky and T. Ireneo-Manalo, Conventional and Reverse Knowledge Transfers in International Joint Ventures, Academy of Management Conference, Florida, U.S.A, August 9-13,

 $\underline{Ilan\ Vertinsky}$ , Tiffany Chua and Wenqin Liang ,Health and Property Rights in China: The Case of Pharmaceuticals , International Conference: Public Health Policy Asia: Rights, Risks, Redistribution & Resilience, University of British Columbia, December 6 – 7, 2013

Steven Minns and <u>Ilan Vertinsky</u> Intellectual Property Strategies and Patent Litigations: Econometric Decision Support Models, , 26<sup>th</sup> European Conference on Operational Research, Rome, July 1 – 4, 2013.

#### 2012

<u>Cui, V.,</u> Vertinsky, I., Yang, H., The impact of strategic alliances on competitions. Asian Academy of Management, Seoul, South Korea, 2012.

<u>Cui, V.,</u> Vertinsky, I., Yang, H. The impact of strategic alliances on competitions. Academy of Management Conference, Boston, U.S., 2012.

#### 2011

Chen, Chen, <u>Vertinsky, I.,</u> Public-Private Partnership in Crisis and Disaster Management. International Public Management Network Conference, Moscow, Russia, June 2011.

Jacobs, A., Minns, S., <u>Vertinsky, I.,</u> Reconciling health and intellectual property rights: the case of pharmaceuticals in India. Human Rights and Trade Coordinated Compliance, MCRI workshop, Delhi, India, December 2011.

<u>Cui, V.,</u> Vertinsky, I., The impact of knowledge similarity between competitors and innovation performance; a longitudinal study in the U.S. pharmaceutical industry. SRI-ASQ Paper Development Workshop, June 2011 and Administrative Sciences Association of Canada Annual Meeting, Montreal, Canada, July 2011.

<u>Cui, V.,</u> Vertinsky, I., Corporate social responsibility and social capital development in the work place: evidence from Canada and China. Corporate Social Responsibility in the Pacific Rim Conference. University of British Columbia, Vancouver, Canada, April 2011.

<u>Li, Y.,</u> Li, Vertinsky, I., Institutional distances, international experience and venture capital investment performance. Academy of Management Annual Meeting, Boston, U.S., August 2011.

## 2010

Cui, V., Park, C., <u>Vertinsky, I.,</u> Dilemmas in R&D Collaborations, A focus on partner selection. Opening panel, 4<sup>th</sup> Israel Strategy Conference, Technion-Israel Institute of Technology Haifa, Israel 2010.

Cui, V., Vertinsky, I., The impact of knowledge resource similarity between competitors on innovation performance: A

longitudinal study in the U.S. pharmaceutical industry (1985-2004). The Fifty-Fourth Annual Meeting of the Administrative Sciences Association of Canada and The 4<sup>th</sup> Israel Strategy Conference, Israel, 2010.

<u>Cui, V.,</u> Vertinsky, I., 'Will you act like we have never kissed?' The impact of alliance history with current competitors on innovation races in the U.S. pharmaceutical industry (1985-2004). American Academy of Management Conference, Montreal, Canada, 2010.

<u>Cui, V.</u>, Vertinsky, I., 'Will you act like we have never kissed?' The impact of alliance history with current competitors on innovation races in the U.S. pharmaceutical industry (1985-2004). Atlanta Competitive Advantage Conference, Atlanta, U.S. 2010.

Cui, V., <u>Vertinsky, I.</u>, 'Will you act like we have never kissed?' The impact of alliance history with current competitors on innovation races in the U.S. pharmaceutical industry (1985-2004). EGOS Colloquium, Lisbon, Portugal, 2010.

<u>Park, C.,</u> Lee, C., Vertinsky, I., Performance benefits of cross border transfers of explicit and tacit knowledge to international joint ventures. Academy of International Business (AIB) Conference, Rio de Janeiro, Brazil, June 2010.

Li, J., <u>Li, Y.</u>, Vertinsky, I., Zhang, L., National Institutional Differences and Performance of International Venture Capital Syndicates. American Academy of Management Meetings, Montréal, Canada, 2010.

## 2009

Li, J., Li, Y., Zhang, L., <u>Vertinsky, I.,</u> The Performance of International Venture Capital Syndicates: The Effects of Syndicate Composition, Investees Characteristics and the Environment Israel Strategy Conference, Be'er Sheva, December 2009.

Luckert, M., Hoberg, G., <u>Vertinsky, I.</u>, The challenge of Institutional redesign: Tenure, competitiveness, and sustainability. Sustainable Forest Management Network, Final National Conference, Gatineau, Quebec, April 2009.

#### 2008

<u>Cui, V.,</u> Vertinsky, I., Social Capital Development within the Workplace. Academy of Management Annual Meeting, Anaheim, U.S., August 8-13, 2008.

Bryant, T., Smart, C., <u>Vertinsky, I.,</u> Crisis Decision Making: Crisis Types, Management and Consequences. Academy of Management Annual Meeting, Anaheim, U.S., August 8-13, 2008.

<u>Du, Q.,</u> Vertinsky, I., Does the Law Matter for Entrepreneurs Ownership Preferences?. Academy of Management Annual Meeting, Anaheim, U.S., August 8-13, 2008.

Du, Q., <u>Vertinsky, I.,</u> International Patterns of Ownership Structure Choices of Startups: Does the Quality of Law Matter?. Academy of International Business Annual Meeting, Milan, Italy, June 30-July 3, 2008.

Du, Q., <u>Vertinsky, I.,</u> Promotion and Creation of Venture Capital in China: the Role of Foreign Investors. Academy of International Business Annual Meeting, Milan, Italy, June 30-July 3, 2008.

Branzie, O., Nakamura, M., Vertinsky, I., Variation in Collaborative R&D: The Differential Impact of Learning on MNCs and Domestic Corporation from Japan. The Association of Japanese Business Studies Annual Meeting, Milan, Italy, June 29, 2008, Also presented in the Academy of International Business Session of Papers (Paper was recipient of Best Papers Award).

Mathe, A., Vertinsky, I., When and How Zoning can payoff? The TRIAD Conference 2008, Shawinigan, Quebec, Sept 25-26, 2008.

Pe'er, A., <u>Vertinsky, I.,</u> Survivor-enhancing Strategies of de novo Entrants in Clusters Isolations. Atlanta Competitive Advantage Conference, June 2008.

## 2007

Fuller, K., Vertinsky, I., Antecedents to Certification of Software Development Processes. 5th IEEE Conference on

Standardization and Innovation in Information Technologies, Calgary, Canada, October 13-19, 2007.

<u>Du, Q., Vertinsky, I., Promotion and Creation of Venture Capital in China. Academy of Management Annual Meetings, Philadelphia, U.S., August 3-8, 2007.</u>

<u>Pe'er, A., Vertinsky, I., Survival Enhancing Strategies of de Novo Entrants in Clusters and Dispersal. The 1<sup>st</sup> Israel Strategy Conference, Jerusalem, December 2007.</u>

<u>Vertinsky, I.,</u> Some Methodological Consideration in Studying Compliance with International Economic Rules: Selective Adaptation in China and Japan to WTO Rules and Competition Laws. Joint Annual Meetings of the Law and Society Association (LSA) and the Law (RCSL) Humboldt University, Berlin, Germany, July 25-28, 2007.

#### 2006

<u>Pe'er, A., Vertinsky, I., The Determinants of Survival in Clusters and Dispersal.</u> American Academy of Management Annual Conference, Atlanta, U.S., 2006.

<u>Vertinsky, I.,</u> Nelson, H., et al., Resolving a Persistent Disagreement Among Friends: The Canada-US Softwood Lumber Dispute. 11th Biennial Jerusalem Conference of Canadian Studies, Jerusalem, Israel, 2006.

Du, Q., <u>Vertinsky, I.,</u> Promotion and Creation of Venture Capital in China: The Role of Foreign Investors. All China Economics International Conference, Hong Kong, Dec 2006.

Babson Entrepreneurship Research Conference, Bloomington Strategic Management Society Annual Meetings, Vienna CORS Annual Meetings, Montreal

# (d) Other Presentations (Since 2006)

<u>Vertinsky, I.,</u> Chen, J., "Health and Intellectual Property Rights: The Dynamics of Coordinated Compliance in the Provision of affordable medicines to the Chinese People," Green College Public Health Law and Policy in Asia Series, Monday, February 25, 2013.

<u>Vertinsky, I.,</u> "What is fair in business and financial transactions?" The Peter Wall Institute of advanced studies Scholars Café series, November 26, 2012.

<u>Cui, V.,</u> Vertinsky, I., Yang, H., "Will you act like we have never kissed? The impact of strategic alliances on subsequent competitions," Invited presentations, The University of Hong Kong, December 2011, and The University of Manitoba November 2011.

<u>Vertinsky, I.,</u> FP Innovation and CFS Fiber Centre, National workshop on enhancing the economic value of Canada's forest fiber, Executive panel, January 2009.

Vertinsky, I., Bank of Beijing, Globization lectures, Sept 2008.

<u>Vertinsky, I.,</u> "Do Tenure Systems Matter? Can Tenure Reform Help?" SFM Network Showcase, Vancouver, March 26, 2008.

<u>Vertinsky, I.,</u> "Tenure Reform Options: Impacts on Short and Long Term Competition of the Canadian Forest Products Sector," SFM Partners Meeting, Workshop on Global Competitiveness and the Forest Industry, November 22, 2007.

<u>Vertinsky, I.,</u> "International Trade and the Current State of the Forest Industry," Presentation, Weyerhaeuser, Albany, Oregon, November 9th, 2007.

<u>Vertinsky, I.,</u> "Tenure Systems in Canada in the Long and Short Run", Tenure Workshop, The University of Alberta, Edmonton, October 25-26, 2007.

Vertinsky, I., "Globalization Presentation," Bank of Beijing, Beijing, September 5th, 2007.

<u>Vertinsky, I.,</u> "Comments on BC Government Policy Presentation on Competitiveness," Presentation to the Workshop on Japanese Approaches to Local Development, Clusters and Industry-University Linkages. CJR, UBC Robson Sq, Vancouver, March 9, 2007.

<u>Vertinsky, I.,</u> "Innovation and Technology Policy," Presentation to CFS Economics and Statistical Services Branch, Natural Resources, Canada, March 2007.

<u>Vertinsky, I.,</u> "Social Economic Impact of Social Reforms," Presentation to the BC Forest Policy and Economics Forum, November 2006.

<u>Vertinsky, I.,</u> "Tenure Reforms," Presentation to Workshop and SFMN Project Partners' Meeting on the Global Competitiveness of the Forest Industry, University of Victoria, October 2006.

<u>Vertinsky, I.,</u> "Competitiveness of Alberta Forest Sector," Presentation to the Alberta Sustainable Resource Development Ministry, October 2006.

Vertinsky, I., "Tenure Reforms," Presentation to the Forest Service, Government of Quebec, April 2006.

## (e) Conference Participation (Organizer, Keynote Speaker, etc.) (Since 2006)

Discussant, Reforming Financial and Employment Systems in Japan, East Asia, and Europe: Institutional Change, Corporate Diversity, and Economic Instability. University of British Columbia, Vancouver, British Columbia, October 31-November 1, 2014.

Invited Chair and Discussant: "Welfare and Health Reform in China," Association of Asian Studies, San Diego, California, March 21-24, 2013.

Organizer and Co-Chair: Crisis Management International Workshop, the Peter Wall Institute of Advanced Studies, Vancouver, Canada, April 2011. (also presenter of conference introductory paper: "Crisis management: a conceptual review").

Session Organizer, Facilitator and Discussant: "Sustainability Industry Clusters", TCI, 10th global conference: The Academic Summit, October 9, 2007.

Member of the Organizing Committee: The Competitiveness Institute (TCI) 10th Global Conference: Academic Summit, Portland, Oregon, October 7-9, 2007.

Member of the Scientific Committee: Third GEM Research conference, Washington, D.C., October 1-3, 2007.

Discussant: IPMN Workshop on Ranking and Rating the Public Services, Worchester College, Oxford, August 7-9, 2007.

Discussant: "Dispute Resolution in Japan." Joint LSA RCSL Annual Meetings, Humboldt University, Berlin, July 25-28, 2007.

Discussant, Selective Adaptation and Institutional Capacity: Approaches to Treaty Compliance in International Trade and Human rights. Selective Adaptation Workshop, Lauterpacht Centre for International Law, Cambridge University, July 20-21, 2007.

## (f) Memberships on scholarly committees

2008-2010 Member, SSHRC Adjudication Committee #15

2007-2008 Member, SSHRC Adjudication Committee #29

2007 Member of the Scientific Committee, Third GEM Research conference, Washington D.C.

Member of the Organizing Committee, The Competitiveness Institute (TCI) 10<sup>th</sup> Global 2007 Conference: The Academic Summit, Portland Member, College of Referees, Canada's Research Chairs Secretariat 2000-2015 2000 Member of Conference Organizing Committee, CCUIP, Shanghai, China 1999 Member of Conference Organizing committee CCUIP, Dalian, China 1998-1999 Evaluator (Telecommunication Grants), CCUIP 1998-2000 Member Round Table Forest Sector, Climate Change, Government of Canada 1996-1999 Member, Technical Committee Criteria and Secretariat, Natural Resources Canada 1996 Member, Programme Review Committee Academy of International Business Member, Review Committee "Asian Business and Management Education" conference Universiti Kebangsaan Malaysia, Kuala Lumpur 1994-96 Member, Science Panel Criteria and Indicators Secretariat, Natural Resources Canada 1989-90 Member, SPARK Science Council of British Columbia 1988-91 Member, Forest and Forest Products Committee Science Council of British Columbia

# (g) Editorships

2016-present	Area Editor, The Journal of International Business Studies (JIBS)
2008-2016	Member, Editorial Board, International Journal of Forest Research
2005-Present	Member of the Editorial Board, International Public Management Review
2000-Present	Member of the International Editorial Board, International Journal of Cross Cultural Management
2000-Present	Member of the Editorial Board, International Public Management Journal
1997-Present	Member, Editorial Board, International Journal of Business
1988-1998	Member, Editorial Board Hong Kong Journal of Business Management
1985-87	Associate Editor INFOR - The Canadian Journal of Operations Research and Information Processing
1981-84	Operation Research Editor INFOR - The Canadian Journal of Operations Research and Information Processing

1979-2007 Associate Editor

Journal of Business Administration

1974-78 Editor in Chief

Journal of Business Administration

# (h) Consultant (APartial List)

Department of Industry Trade and Commerce

Department of the Environment Health and Welfare Canada

Economic Council of Canada

Consumer and Corporate Affairs Canada

Energy, Mines and Resources Canada

Institute for Research on Public Policy

British Columbia Ministry of Forests

United Nations Population Fund

CIMS-Colombia, South America

Agriculture Canada; Cominco

MacMillan Bloedel

Petro Canada

The Province of Ontario

Canadian Department of Fisheries and Oceans

Office of Privatization and Regulatory Affairs

ITC-UN (International Trade Centres)

British Columbia Forest Commission

**NRCAN** 

**FRDA** 

Investment Canada

Department of Industry

**PCO** 

Department of Foreign Affairs and International Trade

CIDA

**BCLTC** 

West Fraser Timber

**Environment Canada** 

Shanghai Telecom

**Environment Canada** 

**COFI** 

**NRTEE** 

Weyerhaeuser

Alberta SRD

Bank of Beijing

## 10. AWARDS AND DISTINCTIONS

1974 Seagram Senior Faculty Award

1989 Vinod Sood Professorship in International Business Studies

1995 UBC Killam Research Prize

1999	Chinese University of Hong Kong – teaching award

2000 Faculty Professional Research Excellence Prize, Commerce UBC

2006 Outstanding Scholarship Award, AGSM

2010/2011 Distinguished Scholar in Residence, Peter Wall Institute of Advanced Studies

2015 Key Note presenter, 10<sup>th</sup> Conference on Sustainable Development of Energy, Water and Environmental Systems. September 28 –Oct 2, 2015, in Dubrovnik.

## THE UNIVERSITY OF BRITISH

# **COLUMBIA**

Publications Record

SURNAME: Vertinsky FIRST NAME: Ilan

**MIDDLE NAME(S)**: Boris **Date**: March 31,

2016

## 1. REFEREED JOURNALS

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Park, C., Vertinsky, I., Becerra, M. (2015). Transfers of tacit vs. explicit knowledge and performance in international joint ventures: the role of age. *International Business Review*, 24(1): 89–101.

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