



MATTHEW SHEN

UBC MM CANDIDATE

PERSONAL PROFILE

I am a fourth-year student in UBC's Bachelor of International Relations program and a candidate for UBC's Masters of Management program. My education has been focused on international trade and finance in developing East Asian markets, and I am looking for my next career opportunity in the field.

WORK EXPERIENCE

Personal Banking Associate

TD Canada Trust | Jul 2019 - Present

- Exceeded sales goals by over 150% through four quarters by providing superior client-focused advice of financial products and services (day-to-day banking, lending, investing)
- Maintained a 100% customer experience satisfaction index through four quarters at one of the highest volume retail branches in Canada

Investment Associate

West & Allen Investment Corporation | April 2020 - July 2020

- Helped establish the investment thesis and identification of value creation strategies for transactions related to acquiring major distribution companies in Western Canada
- Developed a valuation model to analyze potential stakeholder recoveries
- Fulfilled business, competitive, operational, financial and industry due diligence throughout the investment process

Intern

Asia Pacific Foundation of Canada | January 2020 - June 2020

- Analyzed learnings from research sources in regards to international trade and investment with East Asian countries
- Provided actionable recommendations on how to maximize opportunities and investments based on research findings

VOLUNTEER EXPERIENCE

Head Coach

Air Attack Volleyball Club |(January 2015 - Present)

- Resolved conflicts and negotiated with parents and team members through regular meetings
- Managed team finances and budget, organized four away trips each year

EDUCATIONAL HISTORY

UBC Sauder School of Business

Masters in Management | Sep 2017 - Dec 2021

University of British Columbia

BA International Relations | Dec 2008 - Dec 2012

- Specialization in International Trade

CONTACT ME AT

📍 10140 Buttermere Drive,
Richmond, BC, Canada

✉ matthewhpshen@gmail.com

☎ (778) 883 - 1950

🌐 <https://www.linkedin.com/in/matthew-shen-00553b53/>

SKILLS SUMMARY

●●●● Sales

●●●● Client Relations

●●●● Budgeting and Cost Analysis

●●●● Investment and Market
Research

●●●● English, French, Mandarin,
Cantonese Fluency

●●●● Technical Expertise in
International Trade in East Asia