



中放倒陰工育學院 CHINA EUROPE INTERNATIONAL BUSINESS SCHOOL





The first business school in Asia to achieve *Financial Times* global ranking for its MBA, EMBA and Executive Education programmes.

The first business school in mainland China to earn EFMD's internationally recognised EQUIS accreditation.

CEIBS is also accredited by AACSB International.

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THE CEIBS STORY

China Europe International Business School is the leading international business school in China. Looking ahead to its third decade, the school is expanding its global reach and making a significant contribution to the field of managerial knowledge through research. CEIBS is an outstanding example of world class management education from a fast moving emerging economy with undeniable global impact. All our programmes are benchmarked against the highest international standards.



Vice President & Dean

Ding Yuan

President Li Mingjun



President Pedro Nueno



Vice President & Co-Dean Zhang Weijiong



CEIBS is a non-profit joint venture established in 1994 under an agreement between the Chinese government and the European Commission. Its predecessor, the China-EC Management Institute (CEMI), was launched in Beijing in 1984. The school's executive partners are Shanghai Jiaotong University and the EFMD, which provide an institutional guarantee for the school's long-term development and success. CEIBS enjoys a high level of autonomy in its operations.

CEIBS has campuses in Shanghai and Beijing, China's financial and political centres; our teaching centre in Shenzhen provides high-level management training for South China; we educate the African region's executives through our various programmes out of our Accra Campus in Ghana; and our Zurich Campus - the Zurich Institute of Business Education - is used as our European base.



LEARNING TO LEAD

CEIBS' MBA, Executive MBA, Executive Education and PhD programmes are helping to transform the business world in China and across the globe. CEIBS is not just a Chinese business school; it is a global business school, serving individuals and companies worldwide. Drawing on the expertise we have accumulated in helping to shape the Chinese economy by providing world-class business education, CEIBS is dedicated to doing the same for other emerging economies.

- What China needs most is high-level managers who are knowledgeable about both Western management theories and the real environment in which Chinese enterprises actually operate.

 CEIBS cultivates precisely this type of talent. ??
 - Liu Chuanzhi,
 - Chairman of Legend Holdings,
 - Lenovo Founder and CEIBS Visiting Leader
- operations. This is why it was a natural step for us to be a member of CEIBS' International Advisory Board. CEIBS plays a vital role in educating business leaders not just from and for China, but the rest of the world. ??
 - S. Gopalakrishnan,
 Executive Vice Chairman of Infosys Limited
- 66 CEIBS offers you an excellent foundation to go out and take the business world by storm, not only in China but on a truly global scale. 99
 - Wolfgang Mayrhuber,
 - Chairman of the Executive Board and CEO of Deutsche Lufthansa AG
- 66 CEIBS has transformed me from a poet to a modern-day entrepreneur. CEIBS EMBA has brought me brand-new values; it has completely changed me. 99
 - Huang Nubo (EMBA 1996)
 Chairman of Zhongkun Group
 - * All professional titles in this brochure were accurate at the time comments were made.

PROGRAMMES

Career Path	Full-time	Part-time	Short courses for individuals	Short courses for companies
Entry level: At least 2 years' full- time work experience; bachelor's degree or above; English proficiency; an impressive professional track record	>MBA Language: English Duration: 18 months. One-year option available Venue: Shanghai			
Mid-level manager: At least 5 year's work experience, 2 at manager level: full-time in a finance related field		Finance MBA (FMBA) Language: Chinese Duration: ~2 years Venue: Shanghai plus London module		
Manager to senior manager level: At least 10 years' work experience, with 7 at manager level	>	EMBA Language: Chinese Duration: 24 months Venue: Shanghai, Beijing, Shenzhen Global EMBA Language: English Duration: 20 months Venue: Shanghai, Zurich, Accra plus minimum 3 global modules	> Open Enrolment Executive Education Language: English, Chinese & German Duration: various options Venue: Shanghai, Beijing, Shenzhen, Zurich, with overseas modules	> Company Specific Executive Education Language: English, Chinese & German Duration: various options Venue: Shanghai, Beijing, Shenzhen, Zurich, Accra, India, Japan, Singapore, Indonesia, Korea, Vietnam
Potential Applicants: Committed to four years of full-time study and a future academic career	> Ph.D. Programme Language: Chinese Duration: 4 years Venue: China			



MBA

- 6 The CEIBS MBA programme is ideal for participants who want to excel in today's global business environment as responsible business leaders. Our integrated curriculum provides: fundamental business and China knowledge; critical managerial skills in communication, leadership, problem solving and decision making; as well as a team-based strategic consulting experience. With engaging extracurricular activities, international exchange opportunities, and a truly diverse group of students and faculty, the CEIBS MBA provides a broader view of the world. Strong career development support, plus an extensive and powerful alumni network, provides a wide range of resources to accelerate participants' career objectives. To ensure that our graduates can fully leverage the transformations taking place in the business world, our MBA pays special attention to the digital business revolution.
 - Associate Dean,
 MBA Programme Director,
 Professor of Management Juan Fernandez
 - > More than 93.4% of graduates received job offers within 3 months*
 - >91.9% salary increase for graduates
 - > 332 average number of recruiting companies**
 - > 34.3% international students*
 - Diverse student body from 24 different countries*
 - > 1st full-time MBA programme taught in English in mainland China
 - > Student exchanges with around 30 top b-schools around the world



The CEIBS MBA student body consists of a highly selective group of internationally-oriented business minds. Since 2004, the *Financial Times* has ranked the CEIBS MBA programme among the Top 25 full-time MBA programmes in the world. It is the fastest rising brand in business education.

To earn an MBA degree from this rigorous programme, candidates must complete required and elective courses for a minimum of 64 credits. The curriculum is designed to lay a solid foundation of management fundamentals while providing the flexibility to tailor programmes to fit individual interests and career ambitions. Students can choose to focus on general business management, or select one of three concentrations in Finance, Marketing or Entrepreneurship. Students also have the option to participate in the school's impressive international exchange programme with the world's top-tier business schools, and gather valuable China work experience during the summer internship. This, along with the seminars, conferences, presentations, and forums regularly hosted by CEIBS, allows students to take advantage of the school's strategic location and extensive connections to leading business and academic communities within China and around the world.

CEIBS also offers innovative Coordinated Degrees with prestigious international schools, allowing students to earn an MBA while completing studies for their chosen degree. These three collaborations with Cornell, Johns Hopkins and Fletcher focus on Hospitality, Public Health, and Law & Diplomacy, respectively.

- 6 In this increasingly complex world it's tough to get an edge but once you've found one, the world is at your fingertips. CEIBS helped me develop that edge. I gained financial and strategic skills, a strong network, and a heightened ability to perceive and act upon industry trends. Now I'm at Tencent WeChat, leading the Information Age, facilitating instantaneous and complex interactions across the globe. Having only recently graduated, I am excited to apply my expanded skill set and eager to see where it will take me. 9 9
 - Kevin James Shimota MBA 2016 (U.S.A)
 International Marketing Manager, Tencent WeChat

Cross-Functional Curriculum Integration

CEIBS MBA curriculum includes several applied integration modules that require students to innovatively and systematically solve practical business problems using knowledge and skills they've acquired in earlier business courses. The modules are spread throughout the programme to reinforce and build upon each stage of learning.

Unique China Focus

One of CEIBS' most significant features is its clear China focus. CEIBS teaches the most advanced international business theories while attaching great importance to the practical application of these skills in China. A series of China related courses, lectures and case studies will help students become familiar with the Chinese business environment while deepening their "China understanding".

Interactive Teaching Methods

As a complement to lectures, students are encouraged to participate and interact in classroom case study discussions. Cases reflect real life business situations and are developed at Harvard and other top schools, along with China specific cases researched and written here at CEIBS. In addition to mainstream textbooks, teaching materials are drawn from a variety of current sources. Some courses are delivered in interactive formats including simulations, guest speeches, and seminars.

Language Courses

In the first academic year, non-credit language courses are offered free of charge:

· Chinese · French · Spanish

International students are required to learn Chinese to facilitate their MBA study and future careers.

Tailored curriculum length and options

Second-year students can choose to go on international exchange or continue studying in one of the Coordinated Degree Programmes. Those who opt to remain in Shanghai will study and interact with a large number of inbound students from the world's top business schools. They have the flexibility to complete the degree in 12 months, 18 months or lengthen it to include more study options.

Career Development

To ensure that students fulfil their long-term career and personal aspirations after they graduate, the CEIBS MBA Career Development Centre (CDC) creates a platform that guides students' career planning, enhances their job search and networking skills, and connects them with different channels/resources.

Students also benefit from individual career counselling, workshops/seminars on career development and the job market, career treks, company career talks/site visits, job fairs, and networking events. To provide the best services possible, the CDC draws on its extensive connection with the business world and the CEIBS alumni network.

CEIBS MBA graduates are among the most sought-after in the talent market. CEIBS is consistently ranked by the *Financial Times* as one of the world's top business schools in terms of successful employment within three months after graduation.

Full-Time MBA – Action Oriented Curriculum Backed by Solid Fundamentals

Full-Time English Programme

Select the General Management track, or choose a Concentration in Finance, Marketing, or Entrepreneurship. The standard programme lasts 18 months, and includes a 10-week summer internship followed by an optional exchange opportunity during the second year.

First Year - Fundamentals in Management

CEIBS MBA core courses provide fundamental business knowledge and problem solving skills, building a solid foundation for further study in chosen areas. Courses cover Accounting, Economics, Finance, Marketing, Operations Management, Organisational Behaviour, Strategy, Human Resources, the relationship between China and the rest of the world, and more.

Second Year – Tailor Your Own Programme with 40+ Electives

Students can specialise in their specific areas of interest by selecting from more than 40 elective courses taught by experts in their field. Elective courses delve in-depth into a range of business issues and areas, while building on the fundamentals acquired during the first year of study. A full list of our elective courses is available on our website.

China Depth

Case studies of China-based companies will help familiarise you with the Chinese business environment; while China specific modules such as "China Discovery Series" and other events will further help you deepen your China understanding.

Integrated China Strategy Project

Put what you learn in the classroom into practice! The ICSP is a challenging high-level group consulting project undertaken with CEIBS sponsor firms. Under the guidance of senior executives and professors, students develop innovative and effective solutions to real-life business challenges with leading companies.



Overseas Electives

A choice of Overseas Electives are offered to enhance your global perspective. Each module includes lectures, company visits, and workshops with leading professors. Past electives have included:

USA	Entrepreneurship Ecosystems and Networks
Japan	Entrepreneurship and Innovation
Israel	Innovation in the Start-Up Nation
Malaysia	Leadership for Social Responsibility
Germany	Excellence in Manufacturing / Industry 4.0

Exchange Journeys

Studying at China's leading business school has its advantages. Whether deciding to go abroad or stay in Shanghai, you will have the opportunity to work and study with peers from the world's best business schools. Each year we offer approximately 120 slots at 30+ top tier schools including; INSEAD, Wharton, London Business School, IESE, Chicago Booth, etc.

Career Development

The Career Development Center (CDC) at CEIBS offers a full range of services to support you in your career development and job search efforts from the day you begin the programme. During your time at CEIBS, you are encouraged to use all the resources available to help you in your efforts. These include the many networking events offered by the school and student clubs. The CEIBS Alumni network, assistance from professors, and your personal network, are all channels which should be tapped for optimal placement results.

MBA2016 employment highlights



92.7% Job Offer Accepted Rate

91.9% Average Salary Increase

80.7%

Selected Companies Recruiting at CEIBS

































































































Career Service Reciprocity Programme

CEIBS now offers job searching opportunities abroad. Exchange students can now use the Career Service office and resources when studying at Harvard Business School in Boston, IESE and IE in Spain, INSEAD in France and Singapore, and at LBS in the UK.











6 6 The ICSP programme is a 'real-life' consulting project, and clearly helped prepare me for my internship at McKinsey & Company. My project involved working for a leading MNC energy company that is planning to enter the VC industry in China. The valuable experience I gained working with my team undoubtedly played an important role in helping me excel on the job during my summer internship, and later receiving an offer to return to McKinsey for full-time employment. 9 9

- Santiago Fernandez Suarez (Spain), MBA 2014 Associate, McKinsey & Company







Curriculum Design



Opening Module

- Team Building
- Professional Ethics and Code of Conduct
- TECHMARK (Management Simulation)



Core Module









Overseas Module

One week at London Business School, including visits to major London-based financial institutions



Elective Module



Graduation Ceremony





Management-oriented Electives



To put theory into practice, students will need to work in a small group to prepare a research report on real-world corporate issues in one year. To earn the degree, they will have to pass an oral defense.

* For finance-oriented electives, priority in course enrolment is given to FMBA students. These electives are also available for current EMBA students. Similarly, management-oriented electives offered for EMBA students are also available for FMBA students.

- 66 I'm honoured to have studied in such a free, open and market-oriented environment. Instead of spoon-feeding us during class, CEIBS FMBA instructors used real business cases to stir us into thinking outside the box and speaking our mind. As we had mixed financial backgrounds and different working experience, the collision of disparate views broadened our horizon. In addition to an unparalleled experience at the school, we've forged lifelong friendships. 99
 - Jim JIN, FMBA2012 VP, JD Finance



- 66 CEIBS FMBA has provided me with a great deal of enlightenment as to issues such as business model, theoretical model, management practice and technique, along with business ethics and values. Months before my graduation, I made up my mind to resign from a world-renowned accounting firm to join Lombarda China Fund Management as Finance Director. With more than ten years of experience in corporate management, finance and financing, I'll make every effort to push forward financial innovation and detail-oriented management in my company. 9 9
 - Vincent Fang, FMBA2013 CFO, Lombarda China Fund Management
- 66 An in-depth understanding of financial expertise was the best part of my two-year study at CEIBS. Many welldesigned elective courses helped me probe the nature and power of finance from a global perspective. 'Hedge Funds' was the most stirring course for me. The professor demonstrated how to make a quantitative and multivariate data analysis. I'm still deeply impressed by his meticulous attention to detail and sound reasoning. 9 9
 - Kevin CHEN, FMBA2014 Managing Director, Sinopharm Holding (China) Finance Leasing Co., Ltd.
- 66 With eight years of experience in PE investment, I signed up for CEIBS FMBA to broaden my scope of knowledge and improve my leadership skills. The two-year programme aims to equip students with both financial expertise and management skills. As a highlight in the curriculum, the 'Overseas Module' included courses at London Business School and visits to well-renowned financial institutions in the UK; it also provided me with new insights into technological investment across China and the US. 9 9
 - Kelly LIU, FMBA2015 Executive Director/Partner, WestSummit Capital

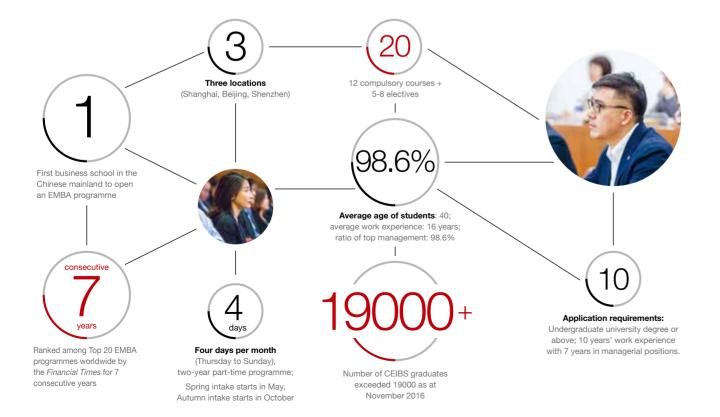
EXECUTIVE MBA

- 6 6 Through its history of more than 20 years, CEIBS EMBA programme has developed a methodology of 'guiding rather than dragging', which combines scholarly rigour with didactical strictness, China Depth with Global Breadth. The programme provides an exhilarating mental workout for future business leaders who are dedicated to undertaking social responsibility while pursuing career success; it also provides a spiritual home where students can commence a journey about self-discovery and well-rounded development. We hope we can make this journey together, and join forces to push the society forward. 9 9
 - Associate Dean,
 EMBA Programme Director,
 Professor of Economics Zhu Tian

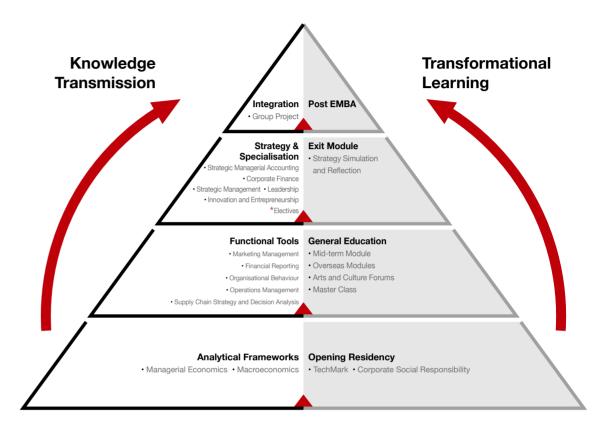
EMBA (Chinese language)

The Chinese language CEIBS EMBA programme is offered in China's three most important cities: the financial hub of Shanghai; Beijing, the political powerhouse; and bustling Shenzhen. It is designed for entrepreneurs and senior executives seeking to gain strategic insights into the political, economic, technological, and cultural factors shaping the business environment in China.

CEIBS EMBA at a glance



CEIBS EMBA Programme Structure



- 6 6 Joining CEIBS EMBA was a very important, and lucky, turning point in my life. The experience has given me wider international perspective, as well as immense resources and great friendships with my professors and classmates. 9 9
 - Liu Qiangdong (EMBA 2009), CEO of JD.com
- 4 6 I had a fabulous time studying during CEIBS' EMBA Programme. From the leadership course I learnt about qualities one should have to be a business leader in China, which was a perfect example of the 'China Depth' and 'Global Breadth' CEIBS can offer, and its mission of educating responsible business leaders. This inspired me a lot, and permeated into my daily work. A major quality that business leaders should have is the ability to always bear the company's mission in mind. On the other hand, the entrepreneurial spirit is key to being innovative in making sure that plans become concrete actions. All that I have learnt at CEIBS has been shared within Siemens Healthineers (China), and has become deeply rooted in the organisation; we will continuously nurture our future leaders. 9 9
 - Wu Wenhui (EMBA 2005)
 President, Siemens Healthineers (China)

Global EMBA

6 6 We're pleased to offer a revitalised Global EMBA which builds on the strength of our initial Shanghai-based programme that has been consistently listed among the best in the world by the Financial Times. The new CEIBS GEMBA is a truly global platform with programmes that span 5 continents, offering you unlimited potential to expand your global network as you learn with and from your peers and a team of internationally experienced faculty.

The CEIBS GEMBA Asia track is offered from our campus in Shanghai, China's economic capital. Meanwhile the Zurich Institute of Business Education, CEIBS' European base, is the venue for our Europe track. With seamless cohesion in electives across Asia, Europe, Africa and North America, you can choose courses that fit your busy schedule. Missed a class in Zurich? Do a makeup in Shanghai, or vice versa.

Wherever you are in the world, whatever your industry, CEIBS GEMBA is there to provide you with the world-class knowledge you need to take your career and your organisation to the next level. 9 9

- Associate Dean,
 GEMBA Programme Director,
 Professor of Operations Management Nikos Tsikriktsis

From Zurich

- Language: English
- (Duration: 18 months, September start
- Schedule: Part-time, 8 days every 2 months
- Days out of office: 60
- Location: Zurich plus 1 module in Accra,
 1 module in Shanghai,
 and at least 2 global electives

From Shanghai

- Language: English
- (Duration: 20 months
- Schedule: Part-time, 4 days per month
- → Days out of office: 45
- C Location: Shanghai plus 1 module in Europe, 1 module in the U.S., and at least 2 global electives

CEIBS GEMBA courses are seamlessly integrated across all our locations. Reduce travel time, maximise your business trips and expand your global network by joining CEIBS GEMBA classes in Asia or Europe. The CEIBS Global EMBA is the only *truly global* programme offered by a single business school. This part-time programme has a strong focus on managerial issues, coupled with leadership development and coaching sessions. With the CEIBS Global EMBA, high potential upper-level executives or entrepreneurs have an opportunity to advance their careers and build their enterprises by deeply enriching and developing their leadership skills and analytical ability.





- 66 I wanted to have a truly international EMBA experience with a focus on emerging markets.

 That is why I chose the CEIBS Global EMBA! 99
 - Turan Akgül (Turkey)
 Global EMBA 2016 Zurich cohort
 Business Process Manager, Equatex Ltd
- 6 I quickly realised that this programme is no trifling matter. From the very beginning, we all knew that in order to successfully complete the various modules ahead we must do a lot of reading. I really enjoy CEIBS' academic atmosphere! 9 9
 - Sunny Wu (China)
 Global EMBA 2016 Zurich cohort
 Vice President for Administration, Egret Pharma

- CEIBS GEMBA programme exceeded all my expectations. It was a life-changing experience both on an intellectual level and a human level. There was great learning thanks to the excellent academic content and case studies but also through open and honest debates with outstanding faculty and classmates. This gave me the knowledge and the courage to pursue bigger dreams.
 - Nicolas Paillot (France)
 Global EMBA 2014
 Asia Director, Sterimed
- Joining CEIBS EMBA programme has been the most critical and best decision I have made for my life. I really cherish the time I spent at the school. I have learned advanced knowledge from the very best faculty and shared inspiring views with classmates. The clash of ideas made me even stronger, more open and more inclusive. CEIBS Global EMBA programme also provides a great platform for network-building which has benefited my professional and personal life. This is a great place to open a new world for yourself and to raise yourself up! ??
 - Annie Qi, ChinaGlobal EMBA 2010Senior Director, Human Resources, Unilever

EXECUTIVE EDUCATION

- 66 For more than two decades, CEIBS Executive Education has been at the top of the industry, providing business leaders in China and the world with rigorous training in business management, sharing with them the most cutting edge management knowledge, helping them upgrade their skills and transform their way of thinking, all while facilitating the long-term development of their enterprises. Our competitiveness is rooted in our team's keen insights into a wide range of industries, deep understanding of our customers' needs, and strict control over programme quality. Most importantly, we have the support of CEIBS' powerful team of professors. 99
 - Associate Dean, Executive Education Programme, Professor of Marketing Wang Gao

130.000+ executives trained since 1994

130+ company specific programme training days delivered in 2016

1.000+ client companies in 2016

50+ Open Enrolment Programmes in 2016

27 industries served in 2016

Programmes offered in almost 10 countries outside China

130+ faculty members from around the world design and deliver programmes

- 66 WPP partners with CEIBS in designing global and regional leadership development programmes in Asia and, most recently, in Africa. We find CEIBS faculty among the most knowledgeable on management challenges in fast growth markets. 9 9
 - Mark Linaugh Group Human Resources Director, WPP
- 6 € I've greatly benefited from the Corporate Governance and Board of Directors programme thanks to the faculty's brilliant knowledge and experience, and the exchange of ideas among participants. And, more importantly, the programme has sharpened my insight, which is an important intangible asset to me and could hardly be gained elsewhere. Lots of thanks to CEIBS for giving me a valuable opportunity to update my knowledge, broaden my horizons and sharpen my insight. I'll play a more effective role in corporate governance.
 - Sun Chengyaw Chairman, Hisoft Technology International Limited

Our Clients Include:



China Bank of Communications China Development Bank China Investment Corporation China Merchants Holdings China Mobile

BP China Network China Pacific Insurance China Petrochemical DSM China Resources Evonik

CITIC CNOOC COFCO Fosun

Gemdale Corporation Guangxi Liugong Machinery

Hisense Konka Group Kuka Lenovo

Menaniu

Midea

Mindray Bio-Medical Electronics

NavInfo Opple Lighting Ren Ren Le Sany Heavy Industry

SASAC Shanghai Mainland Pharmaceutical

Sinopec Syngenta Vanke

Akzo Nobel AstraZeneca Atlas Copco BASF Bayer Bosch Danone Degussa Fresenius-Kabi Pharmaceutical

Henkel Kostal-Huayang Automotive Electric

Lafarge

Lanxess Chemical

GlaxoSmithKline

Grundfos Pumps

L'Oreal Linde Group Novartis Novo Nordisk Novozymes Philips Rio Tinto Roche Schneider Sanofi-Aventis SKF Tetra Pak Unilever

VW

WPP

Xian-Janssen

Coca Cola Colgate Corning Cummins

Dow Corning

Deloitte Touche Tohmatsu

DuPont Effem Foods Eli Lilly Emerson Ernst & Young GE Healthcare GM HP IBM

Intervet .lohnson & .lohnson Johnson Controls

Mary Kay

Mead Johnson Nutrition

Nike Omnicom Owen Corning PepsiCo TNT **Towers Watson** Whirlpool

Wveth Yum!

We also have clients in the following countries: Bahrain, India, Indonesia, Japan, Korea, Kuwait, Malaysia, Oman, The Philippines, Saudi Arabia, Singapore, Thailand and the United Arab Emirates.

> As early as 1984, CEMI (CEIBS' predecessor) began offering various management training courses in Beijing, making it the pioneer in executive education in mainland China. Today, more than 130,000 executives from 3,000+ companies have completed our courses, making CEIBS Executive Education Programme the largest and most prestigious in Asia.

CEIBS Executive Education offers Open Programmes, Company Specific Programmes, and a selection of collaborative programmes developed in conjunction with leading global business schools covering core areas including General Management, Corporate Governance, Strategy, Leadership, Marketing and Sales, Organisation and Management, Finance, Negotiation, Innovation and Production Operations.

GLOBAL BREADTH 27

- > Diploma in Management Programme, aimed at fast-track mid-level managers.
- > Advanced Management Programme, designed for general managers in fast-growing successful enterprises.
- > CFO Programme, exclusively tailor-made for CFOs and finance directors.
- > CMO Programme, exclusively customised for top decision makers in the field of marketing.
- > Programme for Board Chairman, exclusively designed for the founder, chairman and board chairman of large companies in China
- > Sports & Leisure Industry Management Programme, exclusively tailor-made for founders and executives of sports &
- > CEIBS Smart Healthcare Startup Programme, exclusively customised for entrepreneurs in the healthcare industry.
- > Family Office CEO Programme, exclusively tailor-made for family wealth owners and senior executives.

Open Enrolment Programmes

CEIBS Executive Education Open Enrolment Programmes are designed for mid-to senior-level managers seeking to update, deepen, and broaden their management knowledge and functional expertise, and to learn from and network with participants from a wide range of industries. These programmes are a showcase for cutting-edge international theories and practices in each of the management disciplines covered. A substantial part of the learning process comes through interactions among participants, facilitated by the active guidance of highly experienced faculty. As a leading executive education provider, CEIBS regularly updates and launches new programmes in order to meet changing market demands and to provide managers with the most advanced international management knowledge.

Open Programmes span a wide spectrum of categories including:

- · C-suite Series
- General Management
- Corporate Governance
- Family Business
- Strategy

- Negotiation and Decision-Making
- Organisation and Management
- Marketing and Sales
- Operations Management
- Finance and Accounting
 - Innovation
- Entrepreneurship
 - Overseas Study Tour
 - Industry Programmes
- 6 6 Many thanks to CEIBS for offering such a well-designed and expertly delivered programme "Leadership for CEOs in China". One of the best I've ever attended, this programme greatly improved my management and leadership skills. The professors are all great masters in leadership, and drew on extensive research conducted over the past few decades. I have been reenergised by this programme. By changing my own behaviour, I've started to foster changes in my team and my company. In this way, the impetus for change is from the heart, not from external pressures. 9 9
 - Hua Xin Chairman of the Board, Chengdu Maipu Industry Group Co Ltd
- 6 6 The China Talent Circle was successful. The programme content and the activities were well received by participants, and they had an extremely positive reaction to the programme. The approach of adopting a Global Talent Circle conceptual framework and delivering the material in the local language worked very well. 9 9
 - Joe Huana Senior Leadership Development Manager, BOC (China) Holdings Co. Ltd. A member of the Linde Group

Company Specific Programmes

A Company Specific Programme (CSP) is a training solution which has been designed to meet the specific needs of a group of managers from an individual organisation. CEIBS CSPs are the result of a highly collaborative process between CEIBS and each client company to understand the priorities and challenges that the organisation faces. In working with a client to design a CSP, CEIBS assimilates our own expertise and experience with the priorities and expectations of the organisation and the needs of the specific participants. The result is an integrated programme that affects positive behavioural change and delivers real business results for the client.

- 6 6 The programme was completely tailor-made to meet our needs, and the potential action plans generated afterward were comprehensive but easy to understand. The programme provided us with new perspectives and knowledge, including great insights into marketing and strategy, plus an indepth understanding of Chinese culture and economy. It not only opened our eyes to areas outside our normal work areas but also reshaped our way of thinking – inspiring us to think more. 9 9
 - Tina Jiang HR Director, SKF Asia
- 6 6 We were pleased with the professional and excellent manner in which the CEIBS staff carried out its mandate to create a concept of studies concerning the topic of 'Emerging Markets'. The dissemination of learning material was well coordinated through qualified academics and experts on the subject. We are fully satisfied with the results of our collaboration. CEIBS is a respectable institution that is able and capable of providing a high quality standard education on international business topics. 9 9
 - Dr. Olav Bagusat School of Economics and Business Administration, Volkswagen Group
- 6 6 By participating in CEIBS' company specific programmes, participants from TCL have broadened their horizon, strengthened their ability in international operations, and matched their past practices with relevant theories. All this is necessary for TCL in its process of internationalisation. 9.9
 - Li Dongsheng Founder, TCL Corporation

Collaborative Programmes

CEIBS works closely with leading global business schools to develop programmes for the high-end market. These programmes are designed to create great value for customers by drawing the best faculty from around the world and incorporating the most-updated knowledge and best Chinese business practices. A few examples:

- > CEIBS-Harvard Business School-IESE Business School Joint Global CEO Programme;
- > CEIBS-Harvard Business School-Tsinghua SEM Senior Executive Programme.

PhD Programme

CEIBS began offering a new PhD Programme in September, 2015. This four-year full-time programme, with a degree awarded by Shanghai Jiao Tong University, consists of eight spots in the area of Applied Economics or Business Administration.

Director: Professor Oliver Rui

Academic advisors:

- > Applied Economics Professors Zhu Tian and Yu Fang
- > Business Administration Professors Zhao Xiande, Chen Weiru, Tae-Yeol Kim, Han Jian, Chen Shimin and Oliver Rui

Research topics:

- > Corporate and Organisation & Culture and Economy
- > Empirical Corporate Finance & Behavioural Finance
- > Service Operations and Quality Management & Supply Chain Management
- > Business Innovation and Transformation Strategy & Chinese Enterprises Globalisation Strategy
- > Organisational Behaviour, Creativity, Leadership & Team Management, Person-Environment fit
- > Strategic Human Resource Management & Team Management
- > Financial Accounting, Managerial Accounting & Auditing, Corporate Finance
- > Finance & Family business



GLOBAL MEETING PLACE FOR BUSINESS IN CHINA



Faculty

Coming from almost 20 different countries, CEIBS professors are uniquely equipped to deliver the combination of China Depth and Global Breadth while teaching how to succeed in fast growth markets.

With a distinguished record of service to their industries and their communities, they are profoundly engaged in the primary mission of CEIBS through the creation and dissemination of intellectual capital. CEIBS has consistently ranked among the Top 10 business schools worldwide in terms of international diversity of its faculty.

CAI, John PhD. Brandeis

CARDONA, Pablo PhD. UCLA

CHANG, Vincent PhD. National Taiwan

CHIANG, Flora PhD, Cambridge

CHEN, Charles PhD, Houston

CHEN, Shaohui (Sophie) PhD. Auckland

CHEN, Shimin PhD, Georgia

CHEN, Weiru PhD, Purdue

CHIANG, Flora PhD, Cambridge

CHIANG, Jeongwen PhD, Minnesota

CHNG, Daniel Han Ming PhD. Texas

DAVID, Emily M. PhD, Houston

DING, Yuan PhD, University Montesquieu Bordeaux IV

FANG, Yue PhD, MIT

FARH, Jiing-Lih Larry PhD, Indiana

FERNANDEZ, Juan Antonio PhD, IESE

GONG, Yan PhD, Wisconsin-Madison

GUTSAZ, Michel PhD, Aix Marseille 2

HAN, Jian PhD, Cornell **HUANG, Ming** PhD, Stanford

HWANG, Yuhchang PhD, California, Berkeley

JIANG, JianqingPhD, Shanghai Jiaotong

KIM. Tae Yeol

PhD. North Carolina-Chapel Hill

LEE, Byron Y. PhD. Toronto

LEE, Jean S K
PhD. Massachusetts

LI, Mingjun

PhD, Shanghai University

PhD, Indiana

LIANG, Neng

PhD, Emory

LOW, Aaron PhD, UCLA

MEYER, Klaus

PhD, London Business School

MORAN, Peter PhD, INSEAD

NUENO, Pedro DBA, Harvard

PARK, Hyun Young PhD, NYU

PARK, Seung Ho PhD, Oregon

PRASHANTHAM, Shameen PhD, Strathclyde

PRICE, Lydia PhD, Columbia

RAMASAMY, Bala PhD, Leicester RIBERA, Jaume PhD. Florida

RUI, Oliver PhD, Houston

SAMPLER, Jeff PhD, Pittsburgh

SCHUH, Sebastian PhD. Goethe

SHENG, Songcheng PhD, Shanghai University of Finance & Economics

SU, Xijia PhD, Concordia

TSAI, Terence PhD, Cambridge

TSAMENYI, Mathew PhD, Wolverhampton in Collaboration with Manchester

TSIKRIKTSIS, Nikos PhD, Boston

VELAMURI, S. Ramakrishna PhD, Virginia

WANG, Cong PhD, Vanderbilt

WANG, Gao PhD, Yale

WANG. Jun

WANG, Jing (Jane) PhD, Yale

PhD, Graduate School of Finance and Economics, PBOC (People's Bank of China)

WOOD, Jack PhD, Yale

WU, Ho-Mou PhD, Stanford

WU, Jinglian Bachelor, Fudan XIANG, Yi PhD, INSEAD

XIE, Xiaoqing PhD, Cornell

XIN, Katherine PhD. California

XU, Bin PhD. Columbia

XU, Dingbo PhD, Minnesota

XU, Xiaonian PhD, California Davis

YEUNG, Arthur PhD, Michigan

PhD, Chicago **ZHANG. Hua**

YU. Frank

PhD, Hong Kong **ZHANG, Weijiong**PhD. British Columbia

ZHANG, YiminPhD. British Columbia

ZHANG. Yu

PhD. INSEAD

ZHAO, XiandePhD. University of Utah

ZHAO, Xin'ge PhD, Northwestern

ZHOU, Dongsheng PhD, British Columbia

ZHU, TianPhD. Northwestern

ZHU, Xiaoming

PhD. Shanghai Jiao Tong

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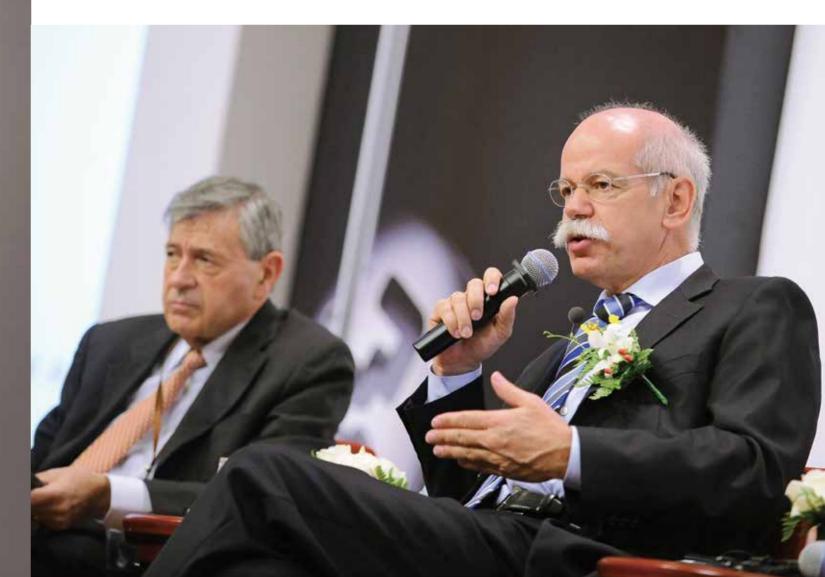
Events & Forums

In addition to teaching and conducting research, CEIBS contributes to the business community through hosting a wide range of events and forums in and outside of China. These fall into three broad categories: the Industry Forum Series, the Overseas Forum Series, and the Innovation Forum Series.

The Industry Forum Series brings together policy makers, industry leaders and academics to discuss and debate hot issues facing China and the world. The Overseas Forum Series effectively demonstrates CEIBS' strategy of looking beyond China's borders, while the Innovation Forum Series mainly serves to support our programmes by organising events in China's major $2^{\rm nd}$ and $3^{\rm rd}$ tier cities.

There are also CEIBS Executive Forums, which provide a high-powered platform for on-campus students and alumni to interact with senior government officials, business leaders, renowned academics and masters of various fields. The vast portfolio of forums allows students to learn beyond the classroom.

These activities have established CEIBS as a centre of excellence and as a major contributor to the progress and development of the China business environment.







CHINA'S LEADING INTERNATIONAL BUSINESS SCHOOL

World Class Facilities

> Shanghai Campus

Our flagship Shanghai Campus, designed by world-renowned architects Pei Cobb Freed & Partners Architects (PCF), doubled in size in 2013.

When CEIBS established its first campus in 1994 in Shanghai's Pudong district, the new facility made us the first business school in mainland China with its own campus. The architectural beauty of Phases I & II combines Western architecture with the subtlety of Chinese beauty and grace. Using "Suzhou tiles" to band and lattice the school's windows, it creates a unique identity for the site in Pudong.

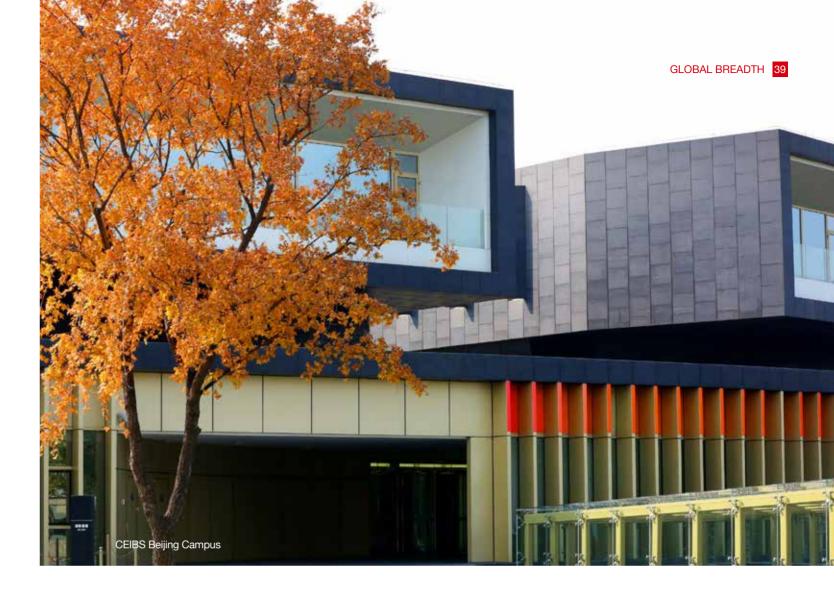
Phase III is a continuation of the work done on Phases I & II by PCF (world-renowned Chinese American architect I. M. Pei is one of PCF's founders). The third phase has a breath-taking glass pyramid as its centrepiece, surrounded by CEIBS Shanghai Campus' signature serene pools of water. Next to the pyramid is an 8,000-square metre Conference Centre. In addition to a multi-functional hall and smaller meeting rooms, this four-floor structure includes a 750-seat auditorium, which is the venue for all major events on campus.

In keeping with CEIBS' focus on interweaving art and culture into the school community, numerous locations around the new campus have been reserved for exhibiting works of art from China and across the globe.

> Beijing Campus

CEIBS opened its Beijing Campus on April 24, 2010, a gleaming new facility located on 3.3 hectares within Beijing's Zhongguancun Software Park alongside the research centres of IBM, Oracle, Neusoft and more than 200 other leading technology players.

Designed by Iñaki Garai from the renowned Spanish architectural firm IDOM, the impressive Beijing Campus is a fitting facility to host our EMBA programme and Executive Education courses held in China's capital city. The campus is also a central meeting point for CEIBS alumni as Beijing is home to one of CEIBS' largest alumni chapters.



> Zurich Campus

The Zurich Institute of Business Education is CEIBS' European base, located in Horgen right on the shore of Lake Zurich. The campus helps create the perfect mix of innovation and tradition. Two modern lecture halls are nestled between two picturesque buildings that used to belong to a winery, and are connected by a futuristic-looking glass facade.

Behind these walls you will also find the Restaurant Imperiale. Group rooms now occupy the area where the wine press used to stand, offering open, brightly lit space for study and conversation.

In this beautiful and peaceful location, it is easy to forget that you are just 15 minutes away from Zurich's buzzing city centre and that you can take a train directly to Zurich airport. With its hotels, restaurants and opportunities for relaxation, Horgen itself is ideally situated to making your stay as enjoyable as possible.

Given that the Zurich Campus primarily serves as a meeting place or marketplace where you can instantly explore cutting-edge ideas and the latest findings without red tape, the management team has opted out of having their own offices. All staff work at desks in the lobby, giving you unrestricted access to ask questions or discuss any suggestions or feedback you have.



> CEIBS Lujiazui Institute of International Finance

Initiated by CEIBS and the Shanghai Lujiazui (Group) Co., Ltd. in October 2007, the Shanghai-based CEIBS Lujiazui Institute of International Finance (CLIIF) is an international platform for academic exchange. It focuses on studying the development of the financial industry and the improvement of relevant legal systems, while providing first-class consulting and training services to financial institutions, regulators and legislators. CLIIF is committed to becoming an influential think tank for the development of Shanghai as an international financial centre and a platform for China-EU academic exchange.

> Shenzhen Teaching Center

CEIBS Shenzhen Teaching Center offers high-level management training for South China and provides strong support to the region's ever expanding and influential alumni network.

Over the last decade, CEIBS has recruited more than 700 EMBA students in South China, representing areas such as Guangdong Province, Guangxi, Yunnan, Guizhou, Jiangxi, Hunan, Hainan, Hong Kong, Macao and Taiwan. Over the past 18 years, more than 5,000 mid-to-top-level managers have completed Executive Education courses provided by CEIBS Shenzhen Teaching Center; and more than 2,000 CEIBS alumni in South China are contributing to regional growth and national development.

> CEIBS Accra Campus

The CEIBS Africa project was launched in 2008 with a mission to prepare highly competent innovation oriented managers and executives who are capable of leading and growing their organisations in the increasingly dynamic African economic environment. These are leaders who are capable of negotiating the forces of globalisation and international competition for the benefit of their organisations.

Convinced of our ability to replicate, in Africa, the contributions CEIBS has made to the Chinese economy through providing access to world class management education to the country, CEIBS has a renewed focus on corporate social responsibility in Africa. From our Campus in Accra, and other locations across the continent, we will periodically provide week-long fully funded business management classes for African government officials and business executives.

Influential Alumni Network

Alumni represent the most valuable asset and permanent members of the CEIBS community. The CEIBS Alumni Association acts as an important channel to both serve these stakeholders and to tap into this resource. By organising seminars, workshops, clubs, and reunions the Association brings together graduates and industry providing our alumni with numerous opportunities to update their management knowledge, share experiences and insights, create business opportunities, maintain friendships, and pursue career development.

CEIBS boasts the largest alumni network among business schools in mainland China. As of 2016, the Alumni Association represented more than 19,000 MBA, EMBA and Executive Education graduates of CEIBS and its predecessor CEMI, and increases its roster by roughly 1,500 new graduates yearly.

CEIBS Alumni form a critical component in the school community, and play key roles in the school's development. As of 2016, the Alumni Association has established 64 regional chapters (including 46 domestic chapters, 4 liaison offices and 14 overseas chapters) and there were 65 alumni clubs and industry associations.



Annual Growth 1,500

19,000+ Alumni Worldwide





Invest in CEIBS' Future

> CEIBS Education Foundation

CEIBS continuously invests in attracting the best international faculty, in conducting world-class research, and in expanding into other cities across China.

Part of the funding and guidance for these initiatives comes from the generous support of our alumni and sponsorship partners.

In 2005, CEIBS became the first business school in mainland China to establish an education development foundation (CEIBS Education Foundation). The foundation is a registered not-for-profit organisation and is the repository of all gifts to CEIBS through endowment funds, the annual fund, alumni, corporate and institutional sponsorship programmes, as well as capital and special campaigns for the school's advancement.

> Alumni Giving Programme

The future success of CEIBS is conditional, in many ways, on the support it receives from alumni. Alumni giving will not only provide the school with the financial resources necessary for investments in faculty, research and facilities, but will also serve as a role model for promoting philanthropic acts in China.

> Corporate Sponsorship Programmes

The CEIBS Foundation is proud to support the development of CEIBS as a leading, global business school that enables select corporate partners to become active members of the CEIBS Corporate Sponsorship Partner Network.

Using the guidance and financial support of our corporate partners, the CEIBS Foundation seeks to ensure continuous investment in the school for short and long-term growth and success. The goals of the

- > To attract world-class faculty through CEIBS Chair Endowment Fund
- > To innovate world-class research through CEIBS Centres of Research Excellence and CEIBS Research Fund
- > To provide an inspiring environment through CEIBS Campus Fund
- > To ensure continuous improvement through CEIBS Development Fund
- > To attract the world's best students through CEIBS MBA Scholarship Fund.

To date, we have invited numerous Western and Chinese organisations to engage in mutually beneficial partnerships with CEIBS. The school is proud of our association with the following leading organisations and individuals:

 ABB • FD Johnson · ABN AMRO Fengshen Group ACF Group Future Holdings AGFA · Global House Buver

· Anheuser-Busch InBev

 Aoshan Group · Greenwoods Asset Management Arcelor Mittal AstraZeneca Guosen Securities Atlas Copco · Hanlian Investment Group

 Banco Santander · Bank of Shanghai

 Barco Baver • BBVA

 Best Logistics Best Travel Limited · Biostime Inc. BNP Paribas

• British American Tobacco · Cathay Capital Private Equity

· Chairman Capital · Chengwei Capital · Chervon Holdings Ltd.

CHIC Group

China Development Bank

China Financial Futures Exchange

· China Telecom Shanghai

 Chrysler · Cifi Group · Coca Cola CSC Group · CTK Co.. Ltd. • DDI Group DIAGEO Dian Diagnostics Dow Chemical

· Easyfinance Management Consulting

Ecoal

· Eli Lilly Asia. Inc. Emerson Ernst & Young ESSILOR International • Evergreen Holding Group

• EVOC Group Evonik Industries

• Far East Holding Group Co., Ltd.

 Akzo Nobel · Global Logistic Properties Ltd.

Global Sources

• GTJA Investment Group

 AVIC International • Haowu China Heineken

 Baosteel (Shanghai) Co., Ltd. Henadian Group · Hong Kang Real Estate HuaAn Fund Management

 Huatai Securities Huaxiang Group • IDEPA · IDOM

• BP China · Infineum (Shanghai) Additives Co., Ltd.

• iRain

Jiangsu Tiger Beetle Investment

· Lujiazui Development Group

· Heng Mau International Trading

 Jinsheng Group Jizhuang Technology Joyoung

K. Wah Group

 KCV · la Caixa · Landsea Group Lianchu Securities · Lishena Auto · Liu Ji Education Fund Liugong Machinery Longcheer Group

· Mandarin Capital Partners Manwah Holdings

> MasterCard Worldwide McKinsey & Company Meinian Healthcare Merck KGaA · Merrysunny Wealth Michelin

> > Mindray Morningside Ventures

• Mr. MENG Fanbo (MBA2008 alumnus) • Mr. ZHOU Zongming (EMBA2004 alumnus) · Noah Private Wealth Management

· Omnicom Group Inc.

· Orient Securities Asset Management Co., Ltd.

Parkland Investment Group

Pengxin Group

• Philips (China) Investment Co. Ltd

 Port of Barcelona Prosperity Fund • Pudona Shanari-La • Red Avenue Group • Rentai Group Sanguan Food Schneider Electric · SFC Service Ltd.

· Shanghai Chlor-Alkali Chemical Co., Ltd.

· Shanghai Florin Investment Management

· Shanghai Jahwa Group

Shanghai Jingiao Group

· Shanghai MorGold Investment Co., Ltd.

· Shanghai Prosperity Fund Management Co., Ltd.

· Shanghai Pudong Development Bank

· Shanghai Shuyin Science & Technology Co., Ltd.

Share Capital Partners

· Shenzhen Co-stone Capital Investment Co., Ltd.

· Shoushan Wealth

· Siemens Healthcare

• SINOPEC Shanghai Petrochemical Company Limited

Spanish Government

 Special Fund of President Pedro NUENO Special Fund of President Zhu Xiaoming

· Sunriver Holding Group Co., Ltd.

TCL

Tiancheng Medical Group

• TopSpring International Holdings Limited

• Universal Foundation for Education of Medical Service & Healthcare

Volvo

· W&Smith Shanghai Inc.

• Wind Info WPG Holdings

· Wu Jinglian Academic Fund

· Xunfu Information Science & Technology Co., Ltd.

Yincheng Real Estate Group

 Youngor Yurun Group Zhezhong Electric · Zhongkun Group · Zhongtian Group

Zoomlion



International Advisory Board (IAB)

The CEIBS International Advisory Board meeting, held annually in Shanghai, provides an opportunity for important Chairmen and CEOs of global businesses to advise CEIBS Presidents and Deans on the school's strategy, teaching programmes and research agenda, and to support the school in its quest for global impact and recognition. The Chairmen and CEOs of more than 20 major international and Chinese based companies on the IAB represent diverse global businesses covering a wide range of industries and headquartered in many countries.

> CEIBS International Advisory Board (IAB) Member List

• Mr. Liu, Chuanzhi CEIBS IAB Honorary Chairman and Chairman of Legend Holdings

• Dr. Quelch, John A. CEIBS IAB Honorary Chairman and Charles Edward Wilson Professor of

Business Administration, Harvard Business School

• Dr. Lorange, Peter CEIBS IAB Co-Chairman, Honorary President of Zurich Institute of Business Education

• Dr. Ma, Weihua CEIBS IAB Co-Chairman, Chairman, National fund for Technology Transfer and

Commercialization (NFTTC)

• Dr. Angeloni, Umberto President and CEO of Caruso

• Mr. Cai, Mingpo Founder and President of Cathay Capital Private Equity

• Mr. Cho, Tak Wong Chairman of Fuyao Industry Glass Group

• Dr. Engel, Klaus Chairman of the Executive Board and CEO of Evonik Industries

Mr. Fang, Hongbo Chairman & CEO of Midea Group
 Mr. Flint, Douglas Group Chairman of HSBC Holdings

• Dr. Gao, Guofu Chairman of China Pacific Insurance (Group) Co., Ltd

Mr. Haythornthwaite, Richard Chairman of MasterCard Worldwide
 Mr. Huang, Nubo Chairman of Zhongkun Real Estate Group

• Mr. Kant, Ravi Former CEO, Managing Director/ Vice Chairman, Tata Motors

• Mr. Koch, Olaf CEO of Metro Group

• Mr. Lafont, Bruno Co-Chairman of the Board of Directors of LafargeHolcim

• Mr. Li, Dongsheng Chairman & CEO of TCL Corporation

• Mr. Li, Jiange Chairman of Shenyin & Wanguo Securities and Vice Chairman

of Central Huijin Investment Ltd.

• Mr. Liang, Wengen Chairman of SANY Group Co. Ltd.

• Mr. Liu Jiren Chairman & CEO, Neusoft

• Mr. Nally, Dennis Chairman of PwC

Mr. Norsa, Michele CEO of Salvatore Ferragamo
 Mr. Sagnières, Hubert Chairman & CEO Essilor

• Mr. Shih, Stan Chairman of Stans Foundation & iD SoftCapital Group; Co-founder & Honorary

Chairman Emeritus of the Acer Group

Dr. Sikka, Vishal
 CEO and Managing Director, Infosys Ltd

• Dr. Thoman, Richard Former CEO of Xerox Corporation

Mr. Wang, Xuning
 Chairman & CEO of Joyoung Company Limited

• Mr. Wu, Guangquan Chairman of Avic International Shenzhen Company Ltd.

• Mr. Xu, Hang Founder and Chairman of Shenzhen Mindray Bio-Medical Electronics

Mr. Xu, Lejiang Chairman of Baosteel Group
 Ms. Yang, Marjorie Chairman of Esquel Group

LOCATIONS

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