

# MEET YOUR EXCHANGE TEAM

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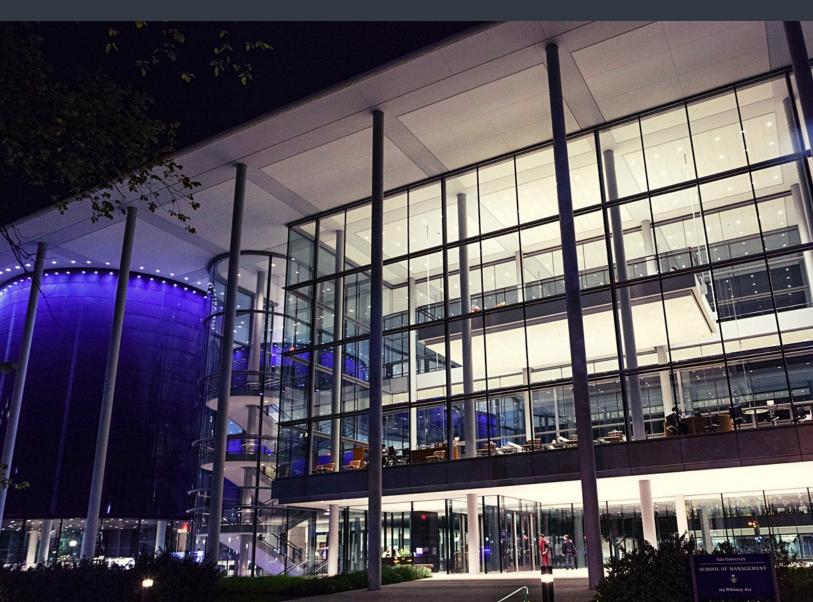
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# At the Yale School of Management,

our mission is to educate leaders for business and society. This mission reflects the vision and expectation that our students are inspiring leaders who own and solve the hard problems that matter. All SOM courses focus on creative solutions to real-world problems, so research informs teaching — and vice versa. Many members of the faculty are active practitioners, bringing to the classroom lessons directly from the trading floors of Wall Street, the hedge funds of New York, and the boardrooms of major corporations and consulting firms.



# Yale University,

founded in 1701, is one of the oldest universities in the United States. Since its founding, Yale has matured into one of the world's great universities. Its 13,000 students come from all 50 American states and from 123 countries. The 4,700-member faculty is a richly diverse group of men and women who are leaders in their respective fields. The central campus now covers 277 acres (112 hectares) and Yale's 260 buildings include contributions from distinguished architects of every period in its history. Styles range from New England Colonial to High Victorian Gothic, from Moorish Revival to contemporary. Yale's buildings, towers, lawns, courtyards, walkways, gates, and arches comprise what one architecture critic has called "the most beautiful urban campus in America." The University also maintains over 600 acres (243 hectares) of athletic fields and natural preserves just a short bus ride from the center of town.









Yale SOM, located in New Haven, Connecticut, is a 350-year-old city of 130,000 residents on Long Island Sound, about ninety minutes from New York and two and a half hours from Boston. New Haven is a compact, walkable city comprising quaint commercial districts, serene residential streets, and a typical New England town green.







New Haven is also home to a thriving theater community and local companies have sent productions to Broadway. New Haven's homegrown artistic community thrives alongside the <u>Yale University Art Gallery</u> and the <u>Center for British Art</u>.

All the resources of Yale University are open to exchange students, ranging from <u>Payne Whitney Gymnasium</u> to public lectures and conferences. For <u>sports fans</u>, there is Yale football, hockey, baseball, and other sports; admission is free for students.

# **Campus Facilities**

Yale SOM is at the northern end of the Yale campus, near the business and cultural offerings of downtown New Haven. The SOM campus includes several computer labs, modern classrooms, breakout study rooms, and a dining hall. The entire SOM campus is wireless and all students are required to own a laptop computer.



# Courses

Yale SOM courses work on a quarter system – each semester is divided into two halves, for instance Fall 1 and Fall 2, and Spring 1 and Spring 2. Courses are either a quarter long or a full semester.

Yale SOM Students select their courses for each term using a course auction system. Each auction opens about 6 weeks before the start of the semester; the auction for the Fall semester opens in July, and the auction for the Spring semester opens in November. Half and full-term courses for each semester are bid on within one auction. You will receive emails from the Registrar's Office with information on the bidding schedule and how it works a few weeks before the start of bidding for the term during which you will be at Yale SOM.





In order to help you navigate the course auction, we have developed a bidding module which explains the purpose and mechanics of bidding, in addition to information on selecting non-SOM courses. You will be granted access to the module a few weeks before the auction opens.

Please refer to Appendices A & B for lists of elective courses from the previous academic year.

# Arrival

Exchange students should plan to arrive on campus at least a few days before the start of classes. SOM will host a welcome event for exchange students soon after the term begins.

#### Cost of Living

Housing & Food \$9,700
Personal \$4,950
Course Materials \$500
Health Insurance varies\*
Total \$15,150

Students are required to obtain health insurance which will cover **hospitalization** should the need arise. Typically exchange students can secure the best coverage and rate by purchasing insurance in their home country that covers them while abroad.

#### Health Insurance

The State of Connecticut also requires **all students receive standard vaccinations** before coming to Yale. Students will need to demonstrate vaccination against Varicella, and two doses of MMR, as well as complete a Tuberculosis Risk Assessment (further TB testing may be required). Although not required, COVID vaccinations are still recommended. Please visit the Yale New Student Health Requirements <u>webpage</u> for more detailed information on the <u>listed requirements</u>. Students will submit health records via Health on Track.





## **Housing**

SOM does not guarantee <u>on-campus housing</u> for exchange students, and availability is very limited. Students are more likely to obtain on-campus housing in the spring semester than the fall semester.

Most SOM students live off campus. Students share apartments within walking distance of Yale SOM. Ideally, you should begin investigating housing options a few months before your exchange will begin. You can find information about some neighborhoods in New Haven which are popular with SOM students on the next page.

#### **Living outside New Haven**

Some students live in towns surrounding New Haven. Towns within a 10-mile radius of campus include Hamden, Milford, West Haven, East Haven, North Haven, and Branford. Some students live even farther from New Haven, most often to accommodate a working spouse or partner, and commute to and from New Haven by train or car. If you expect to be in this situation, please notify the Student & Academic Services Office (SAS) by July 14.

#### **Getting Around without a Car**

Many students do not bring a car to campus. Most resources in the area are within walking (or biking) distance. The Yale Shuttle provides free transportation around the Yale campus and to some residential neighborhoods. For occasional automotive travel, students may rent a Zipcar. Uber and Lyft are also quite prevalent in the New Haven area.

Both Amtrak and Metro-North trains stop in New Haven's Union Station. It's easy to reach both Boston and New York by train.

# Popular Neighborhoods







#### **East Rock**

A 5- to 15-minute walk from Yale SOM, the East Rock neighborhood includes apartment complexes and larger houses divided into multiple units.

#### **Downtown**

A 10- to 15-minute walk from Yale SOM, the downtown area is popular with our students and undergraduates. It also houses some graduate students, mostly in apartment buildings.

#### **Mansfield Street**

Mansfield Street is a 5-minute walk from Yale SOM. Most houses along the street have been converted into two-bedroom apartments and are rented through University Properties.

#### **Wooster Square**

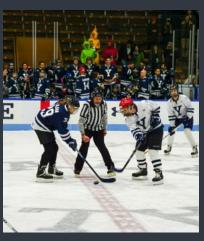
This historic neighborhood is a 15- to 20-minute walk from Yale SOM. It includes houses divided into multiple units and a factory converted into apartments

#### **Additional Resources**

- OISS off-campus housing page links to multiple resources.
- The <u>Yale University Off-Campus Housing pages</u> includes listings from surrounding communities as well as New Haven. For best information, search by "date listed."
- <u>Airbnb</u> is a non-Yale affiliated site that features numerous apartment, homes, and room rental listings near Yale School of Management and other locations throughout New Haven.
- The classified section of the weekly Yale Bulletin & Calendar sometimes includes apartment rentals or advertisements from faculty members looking for house-sitters while they are on sabbatical.

# Student Clubs









Clubs are often a focal point of student life at SOM. Clubs with a professional focus—Finance, Consulting, Entrepreneurship, Private Equity, Marketing, and Technology—organize conferences, present speakers, and run practice interview sessions. Affinity groups such as Black Business Alliance, Women in Management and the Veterans Club assist in recruiting and provide opportunities for networking. Net Impact, Global Social Enterprise, and other groups partner with nonprofit organizations through consulting engagements and support students seeking nonprofit and social venture positions. Other clubs, including Partners or Ski and Snowboard, focus on social activities or sports.

Other important events beyond the classroom include Yale SOM's speaker series. These events give students the opportunity to hear from — and pose questions to - CEOs, policymakers, and other leaders.

# SOM has a vibrant community,

and many opportunities for students to engage with each other and the greater New Haven community. CampusGroups is the platform where students can join clubs and sign up for events, as it is also where clubs and organizations promote their events. Students frequently log on to CampusGroups at the beginning of the week to see what events are occurring that week, and sign up to events they'd like to join.

Slack is another important platform for students to engage with each other. There is a student workspace which exchange students will be added to, and several departments within SOM use Slack to communicate with students.



# **Buddy System**

Exchange students will be paired with a second-year MBA student through the buddy system. This student is a great resource for advice about popular classes or professors, the course auction and bidding, and student life at SOM. You will receive an email matching you with your buddy, and we encourage you to get to know them and ask any questions you might have.

# Careers

Exchange students will have reciprocal access to the SOM Career Development Office (CDO). Exchange students are also welcome to join any of the professional clubs at SOM.



# SOM Academic Calendar 2025-26

#### \*provisional

#### **Fall 2025**

- August 25 (Mon.) Session-1 MBA core classes begin (MBA 1st years)
- August 27 (Wed.) Fall-term YSOM classes begin; Yale College and Graduate School classes begin
- August 29 (Fri.) Make-up day: Monday classes meet (core, YSOM electives and non-SOM electives)
- · September 1 (Mon.) Labor Day; classes do not meet, administrative offices closed
- September 3 (Wed.) SOM Open Add/Drop period ends (session-1 and full semester electives and non- SOM electives). 5:00 p.m.
- September 18 (Thur.) Core Exam: MGT 403 Probability Modeling & Statistics, 6:30-9:00 p.m.
- September 26 (Fri.) MGT 403 Probability Modeling & Statistics (required core course MBA 1st years)
- · October 9 (Thur.) Classes end
- October 10 (Fri.) Friday classes end
- · October 10 (Fri.) Elective final exam period
- October 13-16 (Mon.-Thur.) Core final exam period (MBA 1st years)
- · October 13-17 (Mon.-Fri.) Global Network Week; YSOM classes do not meet
- October 20 (Mon.) Classes resume; Session-2 classes begin (core and elective)
- October 27 (Mon.) SOM Open Add/Drop period ends (session-2 electives), 5:00 p.m.
- · October 31 (Fri.) Session-1 grades due, 5:00 p.m. (with some exceptions)
- November 24-28 (Mon.-Fri.) November recess
- December 1 (Mon.) Classes resume
- · December 9 (Tue.) Classes end
- . December 10 (Wed.) Session-2 classes that meet on Wednesdays only end
- December 11 (Thur.) Session-2 classes that meet on Thursdays only end
- December 12 (Fri.) Session- 2 classes that meet on Fridays only end
- December 10-16 (Wed.-Tue.) Core and Elective final exam period
- · December 17 (Wed.) Winter recess begins

### Spring 2026

- January 20 (Tue.) YSOM Courses begin (core and elective)
- January 23 (Fri.) Make-up Day (Monday classes meet, Friday classes do not meet)
- January 27 (Tue.) SOM Open Add/Drop period ends (session-1 and full semester electives and non-SOM electives). 5:00 p.m.
- · March 3 (Tue.) Classes end
- March 4 (Wed.) Session-1 classes that meet on Wednesday only end
- . March 5 (Thur.) Session-1 classes that meet on Thursday only end
- . March 6 (Fri.) Session-1 classes that meet on Friday only end
- March 4-6 (Wed.-Fri.) YSOM session-1 final exam period (elective & core)
- · March 9-20 (Mon.-Fri.) International Experience; Global Network Week; classes do not meet
- March 20 (Fri.) Session-1 grades due, 5 p.m. (with some exceptions)
- March 23 (Mon.) Classes resume; session-2 classes begin
- March 30 (Mon.) SOM Open Add/Drop period ends (session-2 electives)
- · April 3 (Fri.) Good Friday; administrative offices closed, courses meet
- · May 5 (Tue.) Classes end
- . May 6 (Wed.) Session-2 classes that meet on Wednesdays only end
- May 7 (Thur.) Session-2 classes that meet on Thursdays only end
- · May 8 (Fri.) Session-2 classes that meet on Fridays only end
- May 6-12 (Wed.-Tue.) Final exam period (core and electives)
- May 13 (Wed.) YSOM Graduating student grades due, 5:00 p.m.
- · May 18 (Mon.) Commencement
- May 28 (Wed.) YSOM continuing student grades due, 5 p.m. (with some exceptions)

\*Note: Yale College and other Graduate School courses begin on Tuesday, January 12, 2026.

# Appendix A Elective Courses Offered Fall 2024

MGT 809	Advanced Business Analytics
MGT 921	Asset Management Colloquium
MGT 923	Asset Pricing Theory
MGT 627	Business and Government After Communism
MGT 532	Business Ethics
MGT 659	Business Organizations
MGT 628	Central Banking
MGT 699	Colloquium in Healthcare Leadership
MGT 558	Consumer Behavior
MGT 541	Corporate Finance
MGT 551	Customer Discovery & Rapid Prototyping in Tech Entrepreneurship
MGT 650	Customer Insights and Applications
MGT 510	Data Analysis and Causal Inference
MGT 857	Digital Strategy
MGT 960	Economic Analysis of High-Tech Industries
MGT 563	Energy Systems Analysis
MGT 838	Entrepreneurship in the Art Market
MGT 671	Entrepreneurship through Acquisition
MGT 929	ESG Investing
MGT 629	Ethical Choices in Public Leadership
MGT 927	Financial Econometrics and Machine Learning
MGT 932	Financial Markets & Macroeconomic Policy
MGT 805	Fixed Income Securities: Bonds, Swaps, and Derivatives
MGT 622	Game Theory
MGT 890	Global Financial Crisis
MGT 636	Global Leadership: Personal & Interpersonal Effectiveness
MGT 633	Global Leadership: Topics in Business & Society
MGT 529	Global Social Entrepreneurship: India
MGT 981	GNAM Investments and Value Creation in Global Sports
MGT 953	GNAM: Digital Resilience
MGT 980	GNAM: Managing Chaos Worldwide: Surviving International Politics
MGT 950	GNAM: New Product Development
MGT 979	GNAM: Omnichannel Strategy
MGT 977	GNAM: Service Management
MGT 957	GNAM: Technology Entrepreneurship
MGT 992	Health Care Strategy
MGT 673	History and Theory of Secured Transactions
MGT 632	Housing Connecticut: Developing Healthy and Sustainable Neighborhoods
MGT 537	Inequality and Social Mobility
MGT 663	Innovation, Investments, and New Frontiers in Medicine

MGT 823	Insurance and Finance for the Poor
MGT 895	International Real Estate
MGT 531	Interpersonal Dynamics
MGT 505	Introduction to Marketing
MGT 676	Just Energy Transitions
MGT 802	Large language models: technology and applications
MGT 674	Leading Small and Medium Enterprises
MGT 944	Macroprudential Policy I
MGT 656	Management of Software Development
MGT 815	Managerial Controls
MGT 559	Marketing Strategy
MGT 538	Mastering Influence & Persuasion
MGT 867	Modern Philanthropy: Perspectives and Challenges
MGT 887	Negotiations
MGT 837	Policy Design
MGT 611	Policy Modeling
MGT 834	Power & Influence Within Organizations
MGT 847	Private Equity: Leveraged Buyouts
MGT 595	Quantitative Investing
MGT 667	Secured Transactions
MGT 948	Security Analysis & Valuation
MGT 612	Social Entrepreneurship Lab
MGT 637	Social Innovation Starter
MGT 817	Sports Analytics
MGT 840	Stakeholders, Management, and Capitalism
MGT 646	Start-up Founder Practicum
MGT 924	Statistical Foundations
MGT 527	Strategic Management of Nonprofit Organizations
MGT 851	Strategic Market Measurement
MGT 984	Studies in Grand Strategy II
MGT 949	Systemic-Risk Colloquium
MGT 606	The Economic Evolution and Challenges of the Latin American Countries
MGT 582	The Future of Global Finance
MGT 850	The Science of Experiences and Well-Being
MGT 536	Urban Poverty and Economic Development
MGT 649	World Financial History

# Appendix B Elective Courses Offered Spring 2025

MGT 848	A History of Financial Market Fraud: A Forensic Approach
MGT 816	Accounting for Entrepreneurs
MGMT 781	Accounting/Finance Seminar
MGT 882	Advanced Negotiations
MGT 554	Al for Business Decisions
MGT 853	Al Strategy & Marketing
MGT 896	America's Future Role in the Global Economy
MGMT 737	Applied Empirical Methods
MGT 921	Asset Management Colloquium
MGT 928	Asset Management Practical Experience
MGT 854	Behavioral Economics: The Psychology and Behavior of Individuals, Organizations, and Markets
MGMT 745	Behavioral Finance
MGT 641	Behavioral Finance
MGT 864	Behavioral Science for Social Good
MGT 866	Build a Metaverse Strategy
MGT 532	Business Ethics
MGT 692	Climate Tech Innovation and Commercialization
MGT 699	Colloquium in Healthcare Leadership
MGT 885	Commercial Real Estate Investing
MGT 589	Competition Economics & Policy
MGT 525	Competitive Strategy
MGMT 761	Corporate Finance
MGT 541	Corporate Finance
MGT 841	Corporate Finance: Core Topics
MGT 688	Corporate Sustainability: Strategy and Management
MGT 828	Creativity & Innovation
MGT 926	Crypto, SPACs, Climate Change and More: The Role for Asset Managers in an Uncertain Regulatory Environment
MGT 650	Customer Insights and Applications
MGT 819	Data Science
MGT 614	Data Visualization for Social Sector
MGT 858	Database Systems
MGT 654	Data-Driven Value Creation in Healthcare and Life Sciences
MGT 696	Debating Globalization
MGT 803	Decision Making with Data
MGT 859	Emerging Trends in Digital Advertising
MGMT 756	Empirical Methods of Marketing
MGT 566	ESG Controller
MGT 503	Everyday Leadership
MGT 898	Financial Crises: Policy Response
MGT 927	Financial Econometrics and Machine Learning
MGT 871	Financial Reporting
MGT 943	Financial Stability Regulation
MGT 812	Financial Statement Analysis
MGT 842	Financing Green Technologies
MGT 805	Fixed Income Securities: Bonds, Swaps, and Derivatives (Part 2)
MGT 936	Fixed Income Strategies

MGMT 758	Foundations of Behavioral Economics
MGT 821	From Cash to Crypto: The Evolution of Payment Methods
MGT 822	Game Theory and Market Design
MGT 620	Games & Information I
MGT 630	Games & Information II
MGT 899	Generative AI & Entrepreneurship
MGT 575	Generative AI and Social Media
MGT 860	Generative AI for Managers
MGT 636	Global Leadership: Personal & Interpersonal Effectiveness
MGT 818	Global Virtual Teams
MGT 879	Healthcare Operations
MGT 698	Healthcare Policy, Finance, and Economics
MGT 937	Hedge Fund Strategies
MGT 883	Housing Markets
MGT 855	How to Design and Run Business Experiments
MGT 624	Human Capital Strategy
MGT 801	Impact Measurement & Financial Reporting in the Social Sector
MGT 524	Impact Practicum
MGT 826	Inclusive Economic Development Lab: Special Topics
MGMT 791	
MGM1 791 MGT 531	Independent Reading & Research Interpersonal Dynamics
	Introduction to Financial Crisis Communications
MGT 892	
MGT 846	Introduction to Private Equity
MGT 544	Investment Management
MGT 832	Leadership Lab
MGT 626	Leadership Strategies for Music Presenters
MGT 938	Macroeconomic Strategies
MGT 945	Macroprudential Policy II
MGT 856	Managing Marketing Programs
MGT 526	Market Failures and Economic Policy in Developing Countries
MGMT 781	Marketing Seminar
MGT 635	Mergers & Acquisitions
MGMT 721	Modeling Operational Processes
MGMT 720a	Models of Operations Research and Management
MGT 523	Monetary Policy
MGMT 759	Moral Consumer Decision Making
MGT 668	Narratives in Health Media
MGT 985	Navigating Contradiction: International Organizations Operating in China
MGT 887	Negotiations
MGMT 781	Operations Seminar
MGMT 781	Organizations & Management Seminar
MGMT 736	Organizations and Management I: Inside Organizations
MGT 874	Patterns in Entrepreneurship
MGT 540	Personal Finance
MGT 611	Policy Modeling
MGT 863	Political Ethics and Issues for Organizations
MGT 845	Portfolio Management in Practice
MGT 881	Power and Purpose
MGT 555	Pricing Strategy
MGT 665	Principles of Entrepreneurship
MGT 891	Private Capital and Impact Investing
MGT 806	Private Equity: Value Creation
MGT 561	Product Management
MGT 631	Public Health Entrepreneurship
MGT 683	Renewable Energy Project Finance

MGT 677	Rollups, Consolidations and Programmatic Acquisitions
MGMT 701	Seminar In Accounting Rsrch II
MGMT 752	Seminar in Quantitative Marketing II
MGT 875	Service Management
MGT 646	Start-up Founder Practicum
MGT 623	Strategic Leadership Across Sectors
MGT 686	Strategies for Land Conservation
MGT 984	Studies in Grand Strategy I
MGT 873	Supply Chain Management
MGT 687	Sustainable Business Capstone Consulting Clinic
MGT 995	Sustainable Innovation in Healthcare
MGT 949	Systemic-Risk Colloquium
MGT 811	Taxes, Business & Strategy
MGT 888	The Business of Multicultural Media
MGMT 739	The Finance of Information
MGT 836	The Global Macroeconomy
MGT 678	Understanding and Reducing Bias in Organizations
MGT 835	UX Design Fundamentals: Practice & Leadership
MGT 831	Work Motivation and Engagement